

STATE OF WASHINGTON - Lawn and Grounds Equipment

Contract Number:	05218
Contract Period:	April 1, 2019 – March 31, 2025
Eligibility:	<p>This contract may be utilized by: Washington State agencies, departments, offices, divisions, boards, and commissions. Any of the following institutions of higher education: state universities, regional universities, state colleges, community colleges and technical colleges.</p> <p>This contract also may be utilized by any of the following types of entities that have executed a Master Contract Usage Agreement (MCUA) with Enterprise Services: Political subdivisions, Federal governmental agencies, Public-benefit nonprofit corporations and Federally-recognized Indian Tribes located in the State of Washington.</p> <p>List of entities with a signed MCUA can be found here: MCUA Entities</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Your local [John Deere Dealer](#) will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR when the contract expires, whichever occurs first. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied (non-Deere)	Not allowed on this contract.
Credit Cards	Not allowed.
Special Delivery Obligations	None.
Fees	No fees may be charged.

Financing	Not allowed on this contract.
Leasing	Not allowed on this contract.
Multiple Unit Discount	<p>Multiple Unit Discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units - 1%</p> <p>5-6 units - 2%</p> <p>7-8 units - 3%</p> <p>9 units or more - 4%</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles (provided UV's are on the contract) must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>*Frontier Equipment is excluded from the Multiple Unit Discount.</p>
Non-contract (Deere)	Not allowed on this contract.
Rental	Not allowed on this contract
Substitution	Not allowed on this contract
Trade-in	Allowed. Items must be clearly on the purchase order or quote as Trade-in.
Demo	None.
Miscellaneous	None.
Delivery Obligations	None.

**Payment
Remittance
Information**

Remit to Address:
Deere & Company
Ag & Turf CBD & Government Sales
21748 Network Place
Chicago, IL 60673-1217

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L21	RESIDENTIAL FRONT MOWERS & EQUIPMENT	2.50%	28Feb20
L25	LAWN TRACTORS & EQUIPMENT (E100s and S240s)	2.50%	13Jan20
L25	LAWN TRACTORS & EQUIPMENT (X300)	16.50%	13Jan20
L30	LAWN AND GARDEN TRACTORS & EQUIPMENT	16.50%	13Jan20
L35	EQUIPMENT FOR LAWN AND GARDEN TRACTORS	16.50%	09Mar20
C10	COMMERCIAL WALK-BEHIND MOWERS & EQUIPMENT	21.50%	10Dec19
C13	COMMERCIAL ZERO-TURN RADIUS MOWERS & EQUIPMENT	21.50%	28Feb20
C15	COMMERCIAL FRONT MOWERS & EQUIPMENT	21.50%	10Dec19
C18	WIDE AREA MOWERS & EQUIPMENT	21.50%	10Dec19
C20	COMPACT UTILITY TRACTORS & EQUIPMENT	16.50%	08Apr20
C21	EQUIPMENT FOR COMMERCIAL MOWING PRODUCTS	21.50%	10Dec19
C25	EQUIPMENT FOR COMPACT UTILITY TRACTORS	16.50%	08Apr20

C39	RECREATIONAL UTILITY VEHICLES & EQUIPMENT	12.50%	20Jan20
C40	MID DUTY CROSSOVER UTILITY VEHICLE & EQUIPMENT	12.50%	03Feb20
C41	HEAVY DUTY CROSSOVER UTILITY VEHICLES & EQUIPMENT	12.50%	10Mar20
C42	TRADITIONAL UTILITY VEHICLES & EQUIPMENT	15.50%	18Dec19
C47	HPX UTILITY VEHICLES & EQUIPMENT	12.50%	18Dec19
C48	IMPLEMENTS FOR UTILITY VEHICLES	12.50%	18Dec19
A2	UTILITY TRACTORS – Up to 90 PTO Horsepower (5045E, 5055E, 5065E, 5075E Only)	12.50%	25Mar20
A2	UTILITY TRACTORS – Up to 90 PTO Horsepower (5090E, 5090EL, 5100E Only)	17.50%	25Mar20
A2	UTILITY TRACTORS – Up to 90 PTO Horsepower (5000M's, R's, GL's, GV's, GN's, MH's, ML's Only)	20.50%	25Mar20
A2	AGRICULTURAL TRACTORS – 70 to 140 PTO Horsepower (5115M, 5115R, 5115ML, 5125R, 5125ML and 6000 Series)	22.50%	25Mar20
A5	AGRICULTURAL EQUIPMENT – HAY & FORAGE	20.50%	19Nov19
A6	AGRICULTURAL EQUIPMENT – TILLAGE	20.50%	24Feb20
A7	AGRICULTURAL EQUIPMENT – PLANTING & SEEDING	20.50%	13Jan20
A8	AGRICULTURAL EQUIPMENT – SPRAYERS	20.50%	24Feb20
A9	AGRICULTURAL EQUIPMENT – MATERIAL HANDLING	22.50%	09Mar20
A10	AGRICULTURAL MANAGEMENT SOLUTIONS SYSTEMS	2.50%	07Apr20

FRONTIER	COTTON	16.50%	07Nov19
FRONTIER	CUTTING & MOWING	16.50%	07Nov19
FRONTIER	SPRAYERS	16.50%	07Nov19
FRONTIER	HAY & FORAGE	16.50%	18Nov19
FRONTIER	LANDSCAPE	16.50%	20Nov19
FRONTIER	LIVESTOCK	16.50%	27Jan20
FRONTIER	MATERIAL HANDLING	16.50%	16Dec19
FRONTIER	PLANTING & SEEDING	16.50%	07Nov19
FRONTIER	SNOW PRODUCTS	16.50%	07Nov19
FRONTIER	TILLAGE	16.50%	07Nov19
G10	GOLF & TURF EQUIPMENT – REEL MOWERS	22.50%	09Mar20
G15	GOLF & TURF EQUIPMENT - SPECIAL APPLICATION MOWER	22.50%	03Feb20
G20	GOLF & TURF EQUIPMENT - SPECIAL APPLICATION VEHICLES	22.50%	09Mar20
G25	GOLF & TURF EQUIPMENT - AERATION	22.50%	08Nov19
G30	GOLF & TURF EQUIPMENT - DEBRIS MAINTENANCE	22.50%	08Nov19
G35	GOLF & TURF EQUIPMENT – FLEET MANAGEMENT	11.50%	08Apr20

Contract Updates:

April 22, 2020 – Updated Price Pages.