

STATE OF WASHINGTON - Lawn and Grounds Equipment

Contract Number:	05218
Contract Period:	April 1, 2019 – March 31, 2025
Eligibility:	<p>This contract may be utilized by: Washington State agencies, departments, offices, divisions, boards, and commissions. Any of the following institutions of higher education: state universities, regional universities, state colleges, community colleges and technical colleges.</p> <p>This contract also may be utilized by any of the following types of entities that have executed a Master Contract Usage Agreement (MCUA) with Enterprise Services: Political subdivisions, Federal governmental agencies, Public-benefit nonprofit corporations and Federally-recognized Indian Tribes located in the State of Washington.</p> <p>List of entities with a signed MCUA can be found here: MCUA Entities</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Your local [John Deere Dealer](#) will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR when the contract expires, whichever occurs first. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied (non-Deere)	Not allowed on this contract.
Credit Cards	Not allowed.
Special Delivery Obligations	None.
Fees	No fees may be charged.
Financing	Not allowed on this contract.

Leasing	Not allowed on this contract.
Multiple Unit Discount	<p>Multiple Unit Discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units - 1%</p> <p>5-6 units - 2%</p> <p>7-8 units - 3%</p> <p>9 units or more - 4%</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles (provided UV's are on the contract) must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>*Frontier Equipment is excluded from the Multiple Unit Discount.</p>
Non-contract (Deere)	Not allowed on this contract.
Rental	Not allowed on this contract
Substitution	Not allowed on this contract
Trade-in	Allowed. Items must be clearly on the purchase order or quote as Trade-in.
Demo	None.
Miscellaneous	None.
Delivery Obligations	None.
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales

21748 Network Place
Chicago, IL 60673-1217

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L21	RESIDENTIAL FRONT MOWERS & EQUIPMENT	2.50%	31Jan19
L25	LAWN TRACTORS & EQUIPMENT (E100s and S240s)	2.50%	11Feb19
L25	LAWN TRACTORS & EQUIPMENT (X300)	16.50%	11Feb19
L30	LAWN AND GARDEN TRACTORS & EQUIPMENT	16.50%	07Feb19
L35	EQUIPMENT FOR LAWN AND GARDEN TRACTORS	16.50%	21Jan19
C10	COMMERCIAL WALK-BEHIND MOWERS & EQUIPMENT	21.50%	06Feb19
C13	COMMERCIAL ZERO-TURN RADIUS MOWERS & EQUIPMENT	21.50%	01Feb19
C15	COMMERCIAL FRONT MOWERS & EQUIPMENT	21.50%	11Feb19
C18	WIDE AREA MOWERS & EQUIPMENT	21.50%	06Feb19
C20	COMPACT UTILITY TRACTORS & EQUIPMENT	16.50%	08Feb19
C21	EQUIPMENT FOR COMMERCIAL MOWING PRODUCTS	21.50%	11Feb19
C25	EQUIPMENT FOR COMPACT UTILITY TRACTORS	16.50%	04Feb19
C39	RECREATIONAL UTILITY VEHICLES & EQUIPMENT	12.50%	01Nov18

C40	MID DUTY CROSSOVER UTILITY VEHICLE & EQUIPMENT	12.50%	10Dec18
C41	HEAVY DUTY CROSSOVER UTILITY VEHICLES & EQUIPMENT	12.50%	14Jan19
C42	TRADITIONAL UTILITY VEHICLES & EQUIPMENT	15.50%	01Nov18
C47	HPX UTILITY VEHICLES & EQUIPMENT	12.50%	14Jan19
C48	IMPLEMENTS FOR UTILITY VEHICLES	12.50%	01Nov18
A2	UTILITY TRACTORS – Up to 90 PTO Horsepower (5045E, 5055E, 5065E, 5075E Only)	12.50%	06Feb19
A2	UTILITY TRACTORS – Up to 90 PTO Horsepower (5090E, 5090EL, 5100E Only)	17.50%	06Feb19
A2	UTILITY TRACTORS – Up to 90 PTO Horsepower (5000M's, R's, GL's, GV's, GN's, MH's, ML's Only)	20.50%	06Feb19
A2	AGRICULTURAL TRACTORS – 70 to 140 PTO Horsepower (5115M, 5115R, 5115ML, 5125R, 5125ML and 6000 Series)	22.50%	06Feb19
A5	AGRICULTURAL EQUIPMENT – HAY & FORAGE	20.50%	06Feb19
A6	AGRICULTURAL EQUIPMENT – TILLAGE	20.50%	11Feb19
A7	AGRICULTURAL EQUIPMENT – PLANTING & SEEDING	20.50%	12Feb19
A8	AGRICULTURAL EQUIPMENT – SPRAYERS	20.50%	21Jan19
A9	AGRICULTURAL EQUIPMENT – MATERIAL HANDLING	22.50%	28Jan19
A10	AGRICULTURAL MANAGEMENT SOLUTIONS SYSTEMS	2.50%	30Jan19
FRONTIER	COTTON	16.50%	01Nov18
FRONTIER	CUTTING & MOWING	16.50%	07Jan19

FRONTIER	SPRAYERS	16.50%	01Nov18
FRONTIER	HAY & FORAGE	16.50%	03Dec18
FRONTIER	LANDSCAPE	16.50%	07Jan19
FRONTIER	LIVESTOCK	16.50%	01Nov18
FRONTIER	MATERIAL HANDLING	16.50%	01Nov18
FRONTIER	PLANTING & SEEDING	16.50%	07Jan19
FRONTIER	SNOW PRODUCTS	16.50%	07Jan19
FRONTIER	TILLAGE	16.50%	14Jan19
G10	GOLF & TURF EQUIPMENT – REEL MOWERS	22.50%	07Feb19
G15	GOLF & TURF EQUIPMENT - SPECIAL APPLICATION MOWER	22.50%	02Nov18
G20	GOLF & TURF EQUIPMENT - SPECIAL APPLICATION VEHICLES	22.50%	07Jan19
G25	GOLF & TURF EQUIPMENT - AERATION	22.50%	26Nov18
G30	GOLF & TURF EQUIPMENT - DEBRIS MAINTENANCE	22.50%	01Nov18
G35	GOLF & TURF EQUIPMENT – FLEET MANAGEMENT	11.50%	01Nov18

Contract Updates: