

Washington State Participating Agreement Master Contract Number 01020 Adopting Sourcewell Contract 032119-JDC

Posted below are the Sourcewell Contract Details.

Effective 01 May 2021 – 13 May 2023

Please NOTE: Washington State Discounts are reduced by 1.5% from the Sourcewell contract discounts to cover Washington State’s 1.5% Administrative Fees.

[Sourcewell \(previously NJPA\)](#)

Contract Number:	032119-JDC
Contract Period:	May 1, 2020 – May 13, 2023
Eligibility:	Sourcewell cooperative members; state and local governments, public and private accredited schools, as well as public serving non-profit agencies. Sourcewell Member Search Join Sourcewell
States with Participating Addendums:	Delaware, Maryland, Mississippi, Nevada, New York, and Washington. Do NOT use the following contract details as there may be distinctions for each state adoption. Please go directly to the state listing that references Sourcewell.

Quotes and Purchase Orders:

Contact your local [John Deere Dealer](#) for quote assistance.

Customer purchase orders are issued to the quote provider and must reference the contract name and number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date.
Allied (non-Deere)	Allowed, can only be sold with a contract item.

	Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.						
Special Delivery Obligations	FOB Destination, Freight Prepaid and Added. Factory to dealer freight and dealer to customer freight are quoted and invoiced to the customer.						
Fees	Dealer quotes; non-factory items, installs, Pre-Delivery Inspection, and local delivery. Dealer provides customer walk around at time of delivery free of charge.						
Financing	<p>A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made between the John Deere Dealer and John Deere Financial. Notice of lease/provider must appear on the quote and customer purchase order.</p> <p>Operating Leases: If the selling dealer is not authorized to sell direct on the John Deere Construction Retail Sales (JDCRS) contract, operating leases are not allowed. If the dealer is trained and authorized to sell direct on the JDCRS contract and the PO is written to the dealer, operating leases are allowed at the discretion of the dealer/financing company.</p>						
Multiple Unit Discount	<p>Following additional discount applies to: like/self-propelled machines, placed at the same time, and on the same purchase order.</p> <table style="margin-left: 40px;"> <tr> <td>5-7 Units</td> <td>1%</td> </tr> <tr> <td>8-14 Units</td> <td>2%</td> </tr> <tr> <td>15-30 Units</td> <td>3%</td> </tr> </table>	5-7 Units	1%	8-14 Units	2%	15-30 Units	3%
5-7 Units	1%						
8-14 Units	2%						
15-30 Units	3%						
Non-contract (Deere)	<p>Allowed, can only be sold with a contract item.</p> <p>Non-contract items are John Deere manufactured products, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>						
Rental	Not allowed on this contract.						
Substitution	Not allowed on this contract.						

Trade-in	Allowed, trade-in items must be clearly labeled on the quote and customer purchase order as “Trade-in”. Dealer determines the trade-in value for customer consideration.
Demo	Product demonstrations may be arranged through the local dealer, depending on availability of stock machines.
Miscellaneous	States with sales and use tax; Alaska, Arizona, Arkansas, California (also has Tire Tax), Hawaii, Minnesota, South Carolina, Washington. Provide exemption certificate, if applicable, for your purchase.
Remittance Information	Remit payment as instructed on the invoice.

Equipment and Discounts

John Deere Model	Product Descriptions (click model links more info)	Quote Contact	Price Dates
Articulated Dump Trucks			
260E	260E ADT / 321 HP / 53,334 lbs. Payload / 19.6 cu yd. Heaped Capacity	John Deere Dealer	05Aug21
310E	310E ADT / 354 HP / 62,005 lbs. Payload / 22.9 cu yd. Heaped Capacity	John Deere Dealer	05Aug21
410E-II	410E ADT / 443 HP / 82,157 lbs. Payload / 29.7 cu yd. Heaped Capacity	John Deere Dealer	05Aug21
460E-II	460E ADT / 481 HP / 92,195 lbs. Payload / 33.4 cu yd. Heaped Capacity	John Deere Dealer	05Aug21
Backhoes			
310L EP	310L EP Backhoe / 71 HP / 15,880 lbs. Weight / 14'0" Dig	John Deere Dealer	05Aug21

310L	310L Backhoe / 93 HP / 16,119 lbs. Weight / 14'0" Dig	John Deere Dealer	05Aug21
310SL	310SL Backhoe / 100 HP / 17,692 lbs. Weight / 14'3" Dig	John Deere Dealer	05Aug21
310SL HL	310SL HL Backhoe / 110 HP / 18,811 lbs. Weight / 14'10" Dig	John Deere Dealer	05Aug21
315SL	315SL Backhoe / 99 HP / 17,554 lbs. Weight / 13'8" Dig	John Deere Dealer	05Aug21
410L	410L Backhoe / 113 HP / 19,463 lbs. Weight / 15'10" Dig	John Deere Dealer	05Aug21
710L	710L Backhoe / 148 HP / 27,033 lbs. Weight / 17'3" Dig	John Deere Dealer	05Aug21
Crawler Dozers			
450K	450K Dozer / 80 HP / 17,510 - 18,752 lbs. Weight / 86" Track on Ground	John Deere Dealer	05Aug21
550K	550K Dozer / 92 HP / 19,640 - 20,622 lbs. Weight / 92" Track on Ground	John Deere Dealer	05Aug21
650K	650K Dozer / 104 HP / 19,949 - 20,974 lbs. Weight / 92" Track on Ground	John Deere Dealer	05Aug21
700L	700L Dozer / 135 HP / 30,900 lbs. Weight / 103" Track on Ground	John Deere Dealer	05Aug21
750L	750L Dozer / 175 HP / 38,076 lbs. Weight / 122" Track on Ground	John Deere Dealer	05Aug21
850L	850L Dozer / 225 HP / 47,578 - 51,365 lbs. Weight / 130" Track on Ground	John Deere Dealer	05Aug21

950K	950K Dozer / 265 HP / 65,300-73,700 lbs. Weight / 126" Track on Ground	John Deere Dealer	05Aug21
1050K	1050K Dozer / 350 HP / 94,300 - 95,000 lbs. Weight / 134.6" Track on Ground	John Deere Dealer	05Aug21
Crawler Loaders			
655K	655K Crawler / 145 HP / 40,614 lbs. Weight / 2.4 cu yds. Heaped Capacity	John Deere Dealer	05Aug21
755K	755K Crawler / 190 HP / 45,178 lbs. Weight / 3.2 cu yds. Heaped Capacity	John Deere Dealer	05Aug21
Excavators			
75G FT4	75G Excavator / 56.9 HP / 18,221 lbs. Weight / 13'6" Dig	John Deere Dealer	05Aug21
85G FT4	85G Excavator / 56.9 HP / 18,821 lbs. Weight / 13'1" Dig	John Deere Dealer	05Aug21
130G FT4	130G Excavator / 98 HP / 31,604 lbs. Weight / 19'9" Dig	John Deere Dealer	05Aug21
135G FT4	135G Excavator / 101 HP / 31,500 lbs. Weight / 20'0" Dig	John Deere Dealer	05Aug21
160G LC FT4	160G LC Excavator / 121 HP / 39,526 lbs. Weight / 21'4" Dig	John Deere Dealer	05Aug21
200G FT4	200G Excavator / 145 HP / 45,789 lbs. Weight / 23'2" Dig	John Deere Dealer	05Aug21
190GW FT4	190GW Excavator / 173 HP / 43,431 lbs. Weight / 19'2" Dig	John Deere Dealer	05Aug21

210G LC FT4	210G LC Excavator / 159 HP / 51,940 lbs. Weight / 21'11" Dig	John Deere Dealer	05Aug21
245G LC FT4	245G LC Excavator / 159 HP / 57,800 lbs. Weight / 21'9" Dig	John Deere Dealer	05Aug21
250G LC FT4	250G LC Excavator / 188 HP / 57,800 lbs. Weight / 25'0" Dig	John Deere Dealer	05Aug21
300G LC FT4	300G LC Excavator / 223 HP / 68,674 lbs. Weight / 25'10" Dig	John Deere Dealer	05Aug21
345G LC FT4	345G LC Excavator / 249 HP / 80,788 lbs. Weight / 24'10" Dig	John Deere Dealer	05Aug21
350G LC FT4	350G LC Excavator / 271 HP / 78,550 lbs. Weight / 26'10" Dig	John Deere Dealer	17Aug21
380G LC FT4	380G LC Excavator / 271 HP / 83,992 lbs. Weight / 26'10" Dig	John Deere Dealer	05Aug21
470G LC FT4	470G LC Excavator / 367 HP / 112,916 lbs. Weight / 29'11" Dig	John Deere Dealer	05Aug21
670G LC FT4	670G LC Excavator / 463 HP / 154,103 lbs. Weight / 32'11" Dig	John Deere Dealer	05Aug21
870G LC FT4	870G LC Excavator / 512 HP / 188,716 lbs. Weight / 39'11" Dig	John Deere Dealer	05Aug21
Forestry Machines			
648L II	648L II Skidder/ 237 HP/ 42,159 lbs. Weight/Max Grapple Capacity 17.5 sq ft	John Deere Dealer	05Aug21
859M	859M Tracked Feller Buncher/ 300 HP/ 79,510 lbs. Weight/ 27.10 ft. Max Boom Reach	John Deere Dealer	06Aug21

1910G	1910G Forwarder / 268 HP/ 42,990 lbs. Weight / 27.9 ft. Max Reach	John Deere Dealer	06Aug21
2156G	2156G Swing Machine/ 164 HP/ 68,083 lbs. Weight/ 54,857 lbs. Swing Torque	John Deere Dealer	06Aug21
2654G	2654G Swing Machine/ 194 HP/ 73,353 lbs. Weight/ 79,560 lbs. Swing Torque	John Deere Dealer	06Aug21
2656G	2656G Swing Machine/ 194 HP/ 79,200 lbs. Weight/ 79,560 lbs. Swing Torque	John Deere Dealer	06Aug21
437E	437E Knuckleboom Loader/ 173 HP/ 35,073 lbs. Weight/ 25,860 lb. Lift Capacity/ 32 ft Boom Reach	John Deere Dealer	11Aug2021
Motor Graders			
620G/GP	620G/GP Grader / 215 HP/ 40,350 lbs. Weight / 31,066 lbs. Blade Pull	John Deere Dealer	05Aug21
622G/GP	622G/GP Grader / 225 HP/ 42,060 lbs. Weight / 45,000 lbs. Blade Pull	John Deere Dealer	05Aug21
670G/GP	670G/GP Grader / 235 HP/ 42,340 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	05Aug21
672G/GP	672G/GP Grader / 255 HP / 44,040 lbs. Weight / 49,500 lbs. Blade Pull	John Deere Dealer	05Aug21
770G/GP	770G/GP Grader / 255 HP / 42,760 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	05Aug21
772G/GP	772G/GP Grader / 275 HP / 44,570 lbs.- Weight / 49,500 lbs. Blade Pull	John Deere Dealer	05Aug21
870G/GP	870G/GP Grader / 280 HP / 44,760 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	05Aug21

[872G/GP](#)

872G/GP Grader / 300 HP / 46,710 lbs. Weight / 49,500 lbs. Blade Pull

 John Deere
Dealer

05Aug21

Wheel Loaders (4WD)
[444P](#)

444 P 4WD Loader / 124 HP / 25,814 lbs. Weight / 2.5-4.5 CY Capacity

 John Deere
Dealer

06Aug21

[524P](#)

524P 4WD Loader / 152 HP / 28,931 lbs. Weight / 2.5-4.5 CY Capacity

 John Deere
Dealer

06Aug21

[544P](#)

544P 4WD Loader / 166 HP / 30,520 lbs. Weight / 2.5-5.25 CY Capacity

 John Deere
Dealer

06Aug21

[624P](#)

624P 4WD Loader / 192 HP / 34,715 lbs. Weight / 2.5-5.25 CY Capacity

 John Deere
Dealer

06Aug21

[644P](#)

644P 4WD Loader / 249 HP / 41,246 lbs. Weight / 4.0-4.75 CY Capacity

 John Deere
Dealer

06Aug21

[644X](#)

644X 4WD Loader / 231 HP / 41,571 lbs. Weight / 4.0-4.75 CY Capacity

 John Deere
Dealer

06Aug21

[724P](#)

724P Loader / 268 HP / 43,707 lbs. Weight / 4.0-5.0 CY Capacity

 John Deere
Dealer

06Aug21

[744L](#)

744L 4WD Loader / 316 HP / 57,086 lbs. Weight / 5.25-5.85 CY Capacity

 John Deere
Dealer

06Aug21

[824L](#)

824L 4WD Loader / 343 HP / 61,685 lbs. Weight / 6.0-6.75 CY Capacity

 John Deere
Dealer

06Aug21

[844L](#)

844L 4W Loader / 417 HP / 76,670 lbs. Weight / 6.3-8.0 CY Capacity

 John Deere
Dealer

06Aug21

[844L AH](#)

844L AH 4WD Loader / 429 HP / 80,052 lbs. / 9.3-9.8 CY Capacity

 John Deere
Dealer

06Aug21

944K	944K HYB 4WD Loader / 536 HP / 117,947 lbs. Weight / 8.5-10 CY Capacity	John Deere Dealer	06Aug21
Tractor Loaders			
210L EP	210L EP Tractor Loader / 69 HP / 10,569 lbs. Weight / 8,245 lbs. Breakout	John Deere Dealer	17Aug21
210L	210L Tractor Loader / 93 HP / 11,326 lbs. Weight / 8,245 lbs. Breakout	John Deere Dealer	17Aug21
Compact Excavators			
17G	17G Excavator / 14.5 HP / 7'2" Dig / 3,790 lbs. Weight	John Deere Dealer	05Aug21
26G	26G Excavator / 20.0 HP / 8'6" Dig / 6,110 lbs. Weight	John Deere Dealer	05Aug21
30G	30G Excavator / 23.0 HP / 9'2" Dig / 7,220 lbs. Weight	John Deere Dealer	05Aug21
35G	35G Excavator / 23.3 HP / 10'0" Dig / 7,760 lbs. Weight	John Deere Dealer	05Aug21
50G	50G Excavator / 35.9 HP / 11'7" Dig / 10,847 lbs. Weight	John Deere Dealer	05Aug21
60G	60G Excavator / 53.0 HP / 12'4" Dig / 13,547 lbs. Weight	John Deere Dealer	05Aug21
Compact Track Loaders			
317G	317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout	John Deere Dealer	05Aug21

325G	325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout	John Deere Dealer	05Aug21
331G	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	05Aug21
333G	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	05Aug21
Skid Steer Loaders			
316GR	316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force	John Deere Dealer	05Aug21
318G	318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force	John Deere Dealer	05Aug21
320G	320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force	John Deere Dealer	05Aug21
324G	324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force	John Deere Dealer	05Aug21
330G	330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force	John Deere Dealer	05Aug21
332G	332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force	John Deere Dealer	05Aug21
Wheel Loaders (4WD Compact)			
204L	204L / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity	John Deere Dealer	06Aug21
244L	244L / 71.0 HP / 12,258 lbs. Weight / 1.0 CY Capacity	John Deere Dealer	06Aug21

304L	304L / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity	John Deere Dealer	06Aug21
324L	324L / 74.0 HP / 14,110 lbs. Weight / 1.4 CY Capacity	John Deere Dealer	06Aug21
344L	344L / 103 HP / 19,553 lbs. Weight / 2 CY Capacity	John Deere Dealer	06Aug21

Attachments

Worksite Pro Attachments	John Deere Worksite Pro Attachments and Implements are on contract as standalone items	John Deere Dealer	18Aug21
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Contract updates:

15 Dec 2017 - Add new models (190GW, 204L, 304L) and update price pages.

13 Mar 2018 - Add new models (325G, 345G LC FT4, 320G, 324G, 344L), remove old models (323E, 605K, 320E, 324E, 344K) and update price pages.

12 Jun 2018 - NJPA change name to Sourcewell.

17 Aug 2018 – Added new models (244L, 324L, 524L, 544L and 624L). Removed models (320E, 324E, 204K, 304K, 344K and 605K). Price increase (655K, 755K and 2654G) and update price pages.

07 Feb 2019 – Updated price Page dates

16 Apr 2019 – Added state Participating Addendum guidance

12 Jul 2019 – Added new models (850L, 744L, 824L, 844L, 844L AH, 2156G, 2656G, 859M and 648L II and 344L- new base code), removed old models (524K II, 544K II, 624K II and AX230W-5) and update price pages.

05 Sep 2019 – Updated Operating Lease verbiage.



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14 Nov 2019 – Added (524K II, 544K II, 624K II). Increased discounts on 850L, 524L, 544L, 624L, 744L, 824L, 844L, 844L AH. Adjusted pricing (317G, 312GR, 314G, 316GR, 319G, 1910G and 2156G) and update price page dates.

15 Jan 2020 – Price Page Date Updates.

28 Feb 2020 – Added 700L, 750L, 444L, 644L, 644L H, 724L.

17 Feb 2021 – Current model economic price adjustment. Added 444P, 524P, 624P, 644P, 664P, 644X, 724P, 200G FT4. Executed final renewal expiration 18May2021.

09 Sep 2021 – Updated models and economic price adjustment. Updated price pages.