

UTAH - Grounds Maintenance Equipment

Contract Number:	MA4727
Contract Period:	January 1, 2025 - December 31, 2029
Eligibility:	This is a cooperative contract for all Utah public entities, nonprofit organizations, State of Utah departments, agencies, and institutions, agencies of the federal government, political subdivisions (colleges, universities, school districts, special service districts, cities and counties).

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligation	Optional delivery fee of \$8.00 per loaded mile is allowed for the delivering dealer. This fee is not per machine; it's per load. Use Google Maps to calculate the mileage. The fee should be shown as a separate line item on the quote and/or the purchase order.
Fees	Utah Contract Allows Set Up to be charged to the agency on the quote and PO. Fees must be clearly labeled on the quote or purchase order.
Financing	Allowed: If the agency rule and guidelines allow.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.
Multiple Unit Discount	Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multiunit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements and attachments sold with such products also qualify for the multi-unit discount, but do not count as a unit. Frontier Equipment is excluded from the Multiple Unit Discount.

	<ul style="list-style-type: none"> • Riding Lawn Equipment • Commercial Mowers • Compact Tractors • Utility Vehicles (excludes Prognators) • Golf Equipment (includes Prognators) • Ag Tractors <table border="0" style="width: 100%;"> <thead> <tr> <th style="text-align: left;">Quantity</th> <th style="text-align: left;">Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
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<p>Open Market by John Deere (listed in the price book)</p>	<p>Allowed: Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
<p>Open Market by Dealer (not listed in the price book)</p>	<p>Allowed. Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
<p>Payment and Remittance</p>	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										
<p>Trade-In</p>	<p>Not Allowed: State of Utah departments <u>ONLY</u></p> <p>Allowed: All other agencies, and institutions, political subdivisions (colleges, universities, school districts, special service districts, cities and counties). Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.</p>										

Price Structure

Product Descriptions	Discounts off MSRP	Price Page Dates
Residential Zero-Turn Radius Mowers (excluding Z700s)	4.5%	Current
Lawn Tractors & Equipment (S200s Only)	4.5%	Current
Lawn Tractors & Equipment (X300s Only)	18.5%	Current
Garden Tractors & Equipment	18.5%	Current
Equipment for Lawn & Garden Tractors	18.5%	Current
Commercial Walk-Behind Mowers & Equipment	18.5%	Current
Commercial Zero-Turn Radius Mowers (Z700s Only)	18.5%	Current
Commercial Zero-Turn Radius Mowers & Equipment (Z900 only)	23.5%	Current
Commercial QuikTrak Mowers & Equipment	18.5%	Current
Commercial Front Mowers & Equipment	23.5%	Current
Commercial Wide Area Mowers & Equipment	23.5%	Current
Equipment for Commercial Mowing Products	23.5%	Current
Compact Utility Tractors & Equipment	18.5%	Current
Equipment for Compact Utility Tractors	18.5%	Current

Mid-Duty Crossover Utility Vehicles & Equipment	14.5%	Current
Heavy-Duty Crossover Utility Vehicles & Equipment	14.5%	Current
Traditional Utility Vehicles & Equipment	17.5%	Current
Excludes GS Gators		
HPX Utility Vehicles & Equipment	14.5%	Current
Implements for Utility Vehicles	14.5%	Current
Tractors (5050E, 5060E, 5067E, 5075E Models)	14.5%	Current
Tractors (5090EL, 5090E, 5100E Models)	19.5%	Current
Tractors (5000 M, ENs, GL, GV, GN, MH and ML Models)	22.5%	Current
Tractors (6000-9000 Models)	24.5%	Current
Combines	22.5%	Current
Hay & Forage	22.5%	Current
Tillage	22.5%	Current
Planters, Drills & Air Seeder	22.5%	Current
Sprayers	22.5%	Current
Implement & Attachments	24.5%	Current
Ag Management Solutions (AMS)	Same as Tractor's Discount 4.5% if Purchased w/o Tractor	Current

Frontier Cutting & Mowing	18.5%	Current
Frontier Hay & Forage	18.5%	Current
Frontier Landscaping	18.5%	Current
Frontier Livestock	18.5%	Current
Frontier Material Handling	18.5%	Current
Frontier Planting & Seeding	18.5%	Current
Frontier Snow	18.5%	Current
Frontier Sprayers	18.5%	Current
Frontier Tillage	18.5%	Current
Golf & Turf Equipment – Reel Mowers & Equipment	24.5%	Current
Golf & Turf Equipment – Special Application Mowers & Equipment	24.5%	Current
Golf & Turf Equipment – Special Application Vehicles & Equipment	24.5%	Current
Golf & Turf Equipment – Aeration & Equipment	24.5%	Current
Golf & Turf Equipment – Debris Maintenance & Equipment	24.5%	Current
Golf & Turf Equipment – Fleet Management	13.5%	Current

Contract Updates: