

STATE OF UTAH - Grounds Maintenance Equipment

Contract Number:	MA2184
Contract Period:	January 1, 2015 - December 31, 2019
Eligibility:	This is a cooperative contract for all Utah public entities, nonprofit organizations, State of Utah departments, agencies, and institutions, political subdivisions (colleges, universities, school districts, special service districts, cities and counties).

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience. lick here to enter text .
Allied - Non-John Deere Equipment	Not allowed on this contract.
Credit Cards	Allowed with no limit.
Demo	Not allowed on this contract.
Fees	No fees may be charged.
Financing	Allowed.
Leasing	Allowed. The Municipal Lease-Purchase Plan or third party (if applicable) is a special low-rate financing plan which is designed to provide the flexibility of leasing while building equity.

	Reference the Utah Procurement Code 63G-6a-1209 for leasing.
Multiple Unit Discount	<p>Multiple Unit Discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units - 1%</p> <p>5-6 units - 2%</p> <p>7-8 units - 3%</p> <p>9 units or more - 4%</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the Multiple Unit Discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order, with the exception of our utility vehicles. Compatible implements sold with such products also qualify for the Multiple Unit Discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount.</p>
Non-contract - John Deere Equipment	Not allowed on this contract.
Rental	Not allowed on this contract.
Special Delivery Obligations	None.
Substitutions	Allowed as long as the substitution is equivalent or better.
Trade-ins	Allowed.
Miscellaneous	Dealers must provide information onsite related to the set up and use of delivered products, such as but not limited to, product features, routine use, troubleshooting, cleaning, maintenance, resolving ordering problems, and handling returns. Dealers must provide technical support regarding product features and compatibilities during the product warranty period via telephone, in person and/or email.

**Payment
Remittance
Information**

Remit to Address:
Deere & Company
Ag & Turf CBD & Government Sales
21748 Network Place
Chicago, IL 60673-1217

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L25	LAWN TRACTORS & ACCESSORIES (X300)	19.6%	Current
L30	GARDEN TRACTORS & ACCESSORIES	24.6%	Current
L35	LAWN & GARDEN TRACTORS EQUIPMENT	24.6%	Current
C10	COMMERCIAL WALK-BEHIND MOWERS & ACCESSORIES	24.6%	Current
C13	ZERO-TURN RADIUS MOWERS & ACCESSORIES	24.6%	Current
C15	COMMERCIAL FRONT MOWERS & ACCESSORIES	24.6%	Current
C18	WIDE AREA MOWERS & ACCESSORIES	24.6%	Current
C20	COMPACT UTILITY TRACTORS & ACCESSORIES	19.6%	Current
C21	EQUIPMENT FOR COMMERCIAL MOWING PRODUCTS	24.6%	Current
C25	EQUIPMENT FOR COMPACT UTILITY TRACTORS	24.6%	Current
C39	RECREATIONAL UTILITY VEHICLES	17.6%	Current
C40	MID DUTY CROSSOVER VEHICLE	17.6%	Current
C41	CROSSOVER UTILITY VEHICLES & ACCESSORIES	17.6%	Current

C42	UTILITY VEHICLES (HP RATING UP TO 65) & ACCESSORIES	17.6%	Current
C47	HIGH PERFORMANCE UTILITY VEHICLES & ACCESSORIES	20.6%	Current
C48	IMPLEMENTS FOR UTILITY VEHICLES	17.6%	Current
A2	AGRICULTURAL TRACTORS & ACCESSORIES (5000 - 9000 Series)	27.6%	Current
A3	COMBINES	23.6%	Current
A5	HAY & FORAGE	23.6%	Current
A6	TILLAGE	23.6%	Current
A7	PLANTERS, DRILLS AND AIR SEEDERS	23.6%	Current
A8	SPRAYERS	23.6%	Current
A9	MATERIAL HANDLING	27.6%	Current
A10	AG MANAGEMENT SOLUTIONS (AMS) SYSTEMS	27.6%	Current
FRONTIER	COTTON	18.6%	Current
	CUTTING & MOWING	18.6%	Current
	HAY & FORAGE	18.6%	Current
	LANDSCAPING	18.6%	Current
	LIVESTOCK	18.6%	Current
	MATERIAL HANDLING	18.6%	Current
	PLANTING & SEEDING	18.6%	Current
	SNOW PRODUCTS	18.6%	Current
	SPRAYERS	18.6%	Current

	TILLAGE	18.6%	Current
G10	GOLF & TURF EQUIPMENT – REEL MOWERS	25.6%	Current
G15	GOLF & TURF EQUIPMENT - SPECIAL APPLICATION MOWER	25.6%	Current
G20	GOLF & TURF EQUIPMENT - SPECIAL APPLICATION VEHICLES	25.6%	Current
G25	GOLF & TURF EQUIPMENT - AERATION	25.6%	Current
G30	GOLF & TURF EQUIPMENT - DEBRIS MAINTENANCE	25.6%	Current
G35	GOLF & TURF EQUIPMENT – FLEET MANAGEMENT	25.6%	Current

Contract Updates:

January 9, 2019 – Contract has changed from a Historical Price Page contract to a Current Price Page contract.

July 6, 2018 – Added Price Tab C48 to the contract. Effective 20Jun2018.

March 12, 2018 - updated C41 price pages from 13Nov17 to 01Mar18.

November 30, 2017 - complete price page update

February 8, 2017 - Complete price page update

March 28, 2016 - Complete price page update

July 13, 2015 - Price page update - A2 Tractors