

BuyBoard Grounds Maintenance Equipment, Irrigation Parts, Supplies & Installation Contract

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| Contract Number: | 806-26 | | |
| Contract Period: | June 1, 2026 – May 31, 2027 | | |
| Eligible Dealers | King Ranch Ag & Turf Tellus Equipment | Shoppa’s Farm Supply United Ag & Turf | South Plains Implement Western Equipment |
| <p>If your dealership is not listed, you are not able to sell on this contract. If you would like to be added to the approved list, please contact Adrienne Larson. Cell: 989-640-0185</p> | | | |
| Eligibility: | <p>This contract is available to BuyBoard Texas Cooperative members and BuyBoard National Purchasing Cooperative members. This is a purchasing cooperative for school districts, junior colleges, cities, counties, other political subdivisions and eligible non-profit entities throughout the U.S. (excluding Alaska and Hawaii).</p> <ul style="list-style-type: none"> • Charter Schools, Montessori Schools and K-12 private schools are required to pay in full (EFT, credit card or check) prior to receiving purchased equipment. <p>For more information, agencies may call the Cooperative hotline at 1-800-695-2919.</p> <p>To obtain a membership list for eligible entities belonging to the BuyBoard Texas Cooperative and the BuyBoard National Purchasing Cooperative, please visit the BuyBoard website:</p> <ul style="list-style-type: none"> • Locate the “Member, Vendor, and Product Lists” section in the middle of the page and you’ll find: <ul style="list-style-type: none"> • BuyBoard Membership List in Texas • BuyBoard National Membership List | | |

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

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| Delivery Obligations | None. |
| Fees | <p>A delivery fee of \$8.00 per loaded mile is allowed. This fee is <u>not</u> per machine; it's per load. This fee should be shown separately on the quote or purchase order. Miles are to be calculated using Google Maps.</p> <p>Dealers have the option to charge customers 4% of the equipment contract sale for set-up for golf products only (reel mowers, special application mowers, special application vehicles, aeration, debris maintenance, golf fleet management). The 4% set-up is in lieu of any/all Government Sales reimbursement for set-up. This fee should be shown separately on the quote or purchase order.</p> <p><u>State Fees:</u></p> <ul style="list-style-type: none"> California Tire Fee All Motorized Equipment \$1.75/New Tire (Bunker Rakes, Mowers, CUT & Ag Tractors, Utility Vehicles and ProGators) <p>Please review the California Tire Fee publication issued by the California Department of Tax and Fee Administration for more details. California Tire Fee must be included on the Quote or Purchase Order. Sales to American Indians occurring on Indian reservations are exempt from the fee.</p> <ul style="list-style-type: none"> Louisiana Waste Tire Fee CUT and Ag Tractors \$10.00/New Tire Utility Vehicles (including ProGators) \$2.25/New Tire Mississippi ATV Trauma Fee Utility Vehicles (including ProGators) \$50.00 per Vehicle <p>Fees must be clearly labeled on the purchase order or quote.</p> |
| Financing | <p>John Deere Municipal Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 12-60 month financial product requires payments and enables ownership of the equipment.</p> <p>Government Operating Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 24-60 month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p>Retail Note Financing by John Deere Financial or Third Party Allowed: If the agency rules and guidelines allow.</p> |

| Machine Hours | <p>Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.</p> | | | | | | | | | | |
|--|---|-----------------|----------------------------|-----|----|-----|----|-----|----|-----------------|----|
| Manuals | <p>An operator's manual is included with the delivery of the equipment at no charge.</p> | | | | | | | | | | |
| Miscellaneous | <p>Shipping charges</p> <p>Alaska (AK) and Hawaii (HI): Shipping charges apply. For deliveries to AK or HI, factory freight to the delivering dealer will be paid by the BuyBoard Member. <u>Factory freight is known at the time of quoting and will be included on the quote to the BuyBoard Member.</u></p> <p>Continental US: For all other deliveries within the continental US (excludes AK & HI), the BuyBoard member will NOT be charged factory freight to the delivering dealer.</p> <p>The dealer will be responsible for submitting (email: info@buyboard.com) a copy of the agency's purchase order to BuyBoard.</p> | | | | | | | | | | |
| Multiple Unit Discount | <p>Sales of 3 or more like <u>self-propelled products</u> sold on the <u>same</u> purchase order are eligible for the multiunit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements and attachments sold with such products also qualify for the multi-unit discount, but do not count as a unit. <u>Frontier Equipment is excluded from the Multiple Unit Discount.</u></p> <ul style="list-style-type: none"> • Riding Lawn Equipment • Commercial Mowers • Compact Tractors • Utility Vehicles (excludes Prognators) • Golf Equipment (includes Prognators) • Ag Tractors <table border="1" data-bbox="397 1207 893 1375"> <thead> <tr> <th><u>Quantity</u></th> <th><u>Additional Discount</u></th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> | <u>Quantity</u> | <u>Additional Discount</u> | 3-4 | 1% | 5-6 | 2% | 7-8 | 3% | 9 units or more | 4% |
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| 3-4 | 1% | | | | | | | | | | |
| 5-6 | 2% | | | | | | | | | | |
| 7-8 | 3% | | | | | | | | | | |
| 9 units or more | 4% | | | | | | | | | | |
| Open Market by John Deere (listed in the price book) | <p>Allowed: As long as the open market Deere equipment is compatible with the contract equipment being purchased. Open market items are implements, attachments, accessories, parts and bundles, service agreements, etc. that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p><u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p> | | | | | | | | | | |
| Open Market by Dealer (not listed in the price book) | <p>Allowed: As long as the open market equipment is compatible with the contract equipment being purchased. These open-market items are not available from John Deere but are offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract. Examples of open market items/equipment that are not John Deere are service agreements, implements, attachments, accessories, parts, etc.</p> | | | | | | | | | | |

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| | <u>Items must be clearly labeled on the purchase order or quote as Open Market.</u> |
| Payment and Remittance | <p>Credit card payments only allowed for the types of schools listed in the Eligibility section above when they are paying in full upfront.</p> <p>THIS CONTRACT IS A DEALER SETTLED CONTRACT.</p> <p>The dealer who issues the quote will be the one responsible for collecting payment and auditing purchase order for accuracy to contract</p> |
| Substitutions | Not Applicable. This is a current price contract. |
| Trade-Ins | Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value. |
| Administration Fees & Sales Reporting | <p>Dealers that make sales on this contract will be responsible for reporting their own sales through their account on www.buyboard.com .</p> <p>Dealers that make sales on this contract are liable for the administration fees of 2% that are attached to each sale. These are owed to Texas BuyBoard.</p> |

Price Structure

| Product Descriptions | Discounts off MSRP | Price Page Dates |
|---|--------------------|------------------|
| Residential Zero-Turn Radius Mowers (excluding Z700s) | 3% | Current |
| Residential Zero-Turn Radius Mowers (Z700s only) | 8% | Current |
| Lawn Tractors (S100s, S200s) & Equipment | 3% | Current |
| Lawn Tractors (X300s) & Equipment | 17% | Current |
| Garden Tractors & Equipment (X500s, X700s) | 17% | Current |
| Equipment for Lawn & Garden Tractors | 17% | Current |
| Commercial Walk-Behind Mowers & Equipment | 22% | Current |
| Commercial Zero-Turn-Radius Mowers & Equipment | 22% | Current |
| Commercial Front Mowers & Equipment (1500s) | 22% | Current |
| Commercial Wide Area Mowers & Equipment (1600s) | 22% | Current |
| Compact Utility Tractors & Equipment (1000-4000s) | 17% | Current |
| Equipment for Commercial Mowing Products | 22% | Current |
| Equipment for Compact Utility Tractors | 17% | Current |
| High Performance Utility Vehicles & Equipment | 13% | Current |

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| Mid Duty Crossover Utility Vehicles & Equipment | 13% | Current |
| Full Size Crossover Utility Vehicles & Equipment | 13% | Current |
| Traditional Utility Vehicles & Equipment | 16% | Current |
| HPX Utility Vehicles & Equipment | 13% | Current |
| GX Utility Vehicles & Equipment | 13% | Current |
| Implements for Utility Vehicles | 13% | Current |
| Reel Mowers & Equipment | 23% | Current |
| Special Application Mowers & Equipment | 23% | Current |
| Special Application Vehicles & Equipment | 23% | Current |
| Aeration & Equipment | 23% | Current |
| Debris Maintenance & Equipment | 23% | Current |
| GS Utility Vehicles & Equipment | 18% | Current |
| Golf Fleet Management | 12% | Current |
| Tractors 5050E, 5060E, 5067E, 5075E | 13% | Current |
| Tractors 5090EL, 5090E, 5100E | 18% | Current |
| Tractors 5000Ms, GVs, GNs, GLs, MHs and MLs | 21% | Current |
| Tractors 6000s only (max engine 200 HP) | 23% | Current |
| Combines (excludes Precision Upgrades) | 21% | Current |
| Cotton | 21% | Current |
| Hay & Forage | 21% | Current |
| Tillage | 21% | Current |
| Planters, Drills & Air Seeder (excludes Performance Upgrades) | 21% | Current |
| Sprayers (excludes Performance Upgrades) | 21% | Current |
| Implements & Attachments | 23% | Current |
| Ag Management Solutions (AMS) | Same Discount as Tractor, 3% if purchased as stand-alone | Current |
| FRONTIER | | |
| Cutting & Mowing | 17% | Current |
| Cotton | 17% | Current |
| Material Handling | 17% | Current |
| Sprayers | 17% | Current |
| Landscaping | 17% | Current |
| Planting & Seeding | 17% | Current |

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|--------------|-----|---------|
| Hay & Forage | 17% | Current |
| Tillage | 17% | Current |
| Livestock | 17% | Current |
| Snow | 17% | Current |

Contract Updates