# BuyBoard Grounds Maintenance Equipment, Irrigation Parts, Supplies & Installation Contract

<table>
<thead>
<tr>
<th><strong>Contract Number:</strong></th>
<th>611-20</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Contract Period:</strong></td>
<td>June 1, 2020 – May 31, 2021</td>
</tr>
</tbody>
</table>

**Eligibility:**

This contract is available to BuyBoard Texas Cooperative members and BuyBoard National Purchasing Cooperative members. This is a purchasing cooperative for school districts, junior colleges, cities, counties, other political subdivisions and eligible non-profit entities throughout the U.S. (excluding Alaska and Hawaii).

- Charter Schools, Montessori Schools and K-12 private schools are required to pay in full (EFT, credit card or check) prior to receiving purchased equipment.

For more information, agencies may call the Cooperative hotline at 1-800-695-2919.

To obtain a membership list for eligible entities belonging to the BuyBoard Texas Cooperative, please visit the BuyBoard website and follow the instructions below:

- Click on “Learn More” in the Texas Cooperative box at the bottom of the page.
- Click on "About Us" located near the top of the page.
- Next, locate the “Our Members” section on the right-hand side of the page and click on “Learn more about our members” for links to the membership lists.

To obtain a membership list for eligible entities belonging to the BuyBoard National Purchasing Cooperative, please visit the BuyBoard website and follow the instructions below:

- Click on “Learn More” in the National Cooperative box at the bottom of the page.
- Click on the “Resources” tab located on the right, near the top of the page.
- Next select the "BuyBoard National Membership List" towards the bottom of the page to verify membership.

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, whichever occurs first.

To obtain a quote, contact your local John Deere Dealer. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

**All purchase orders must show Deere & Company as the vendor and reference the contract number.**
## Contract Details

<table>
<thead>
<tr>
<th>Delivery Obligations</th>
<th>None.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fees</td>
<td>A delivery fee of $4.00 per loaded mile is allowed. <strong>This fee is not per machine; it's per load. This fee should be shown separately on the quote or purchase order.</strong> Miles are to be calculated using <a href="https://www.google.com/maps">Google Maps</a>. Dealers have the option to charge customers 4% of the equipment contract sale for set-up for golf products only (reel mowers-G10, special application mowers-G15, special application vehicles-G20, aeration-G25, debris maintenance-G30, golf fleet management-G35). The 4% set-up is in lieu of any/all Government Sales reimbursement for set-up. <strong>This fee should be shown separately on the quote or purchase order.</strong></td>
</tr>
</tbody>
</table>

### State Fees:

- **California Tire Fee**: All Motorized Equipment (Bunker Rakes, Mowers, CUT & Ag Tractors, Utility Vehicles and ProGators) $1.75 per New Tire
- **Louisiana Waste Tire Fee**: CUT and Ag Tractors Utility Vehicles (including Progators) $10.00 per New Tire $2.25 per New Tire
- **Mississippi ATV Trauma Fee**: Utility Vehicles (including Progators) $50.00 per Vehicle

*Fees must be clearly labeled on the purchase order or quote.*

| Financing | John Deere Municipal Lease by John Deere Financial
**Allowed**: If the agency rules and guidelines allow. This 12-60 month financial product require payments and enables ownership of the equipment.|
|-----------|---------------------------------------------------------------|
|           | **Government Operating Lease by John Deere Financial**
**Allowed**: If the agency rules and guidelines allow. This 24-60 month product requires payments and the equipment is returned to the dealer location at the end of the term.

**Retail Note Financing by John Deere Financial or Third Party**
**Allowed**: If the agency rules and guidelines allow.

<table>
<thead>
<tr>
<th>Machine Hours</th>
<th>Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manuals</td>
<td>An operator’s manual is included with the delivery of the equipment at no charge.</td>
</tr>
</tbody>
</table>
### Miscellaneous

#### Shipping charges

**Alaska (AK) and Hawaii (HI): Shipping charges apply.** For deliveries to AK or HI, factory freight to the delivering dealer will be paid by the BuyBoard Member. Factory freight is known at the time of quoting and will be included on the quote to the BuyBoard Member.

**Continental US:** For all other deliveries within the continental US (excludes AK & HI), the BuyBoard member will NOT be charged factory freight to the delivering dealer.

John Deere will be responsible for submitting (email: info@buyboard.com) a copy of the agency’s purchase order to BuyBoard.

### Multiple Unit Discount

Multiple unit discounts are permitted. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:

<table>
<thead>
<tr>
<th>Quantity</th>
<th>Additional Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td>3-4</td>
<td>1%</td>
</tr>
<tr>
<td>5-6</td>
<td>2%</td>
</tr>
<tr>
<td>7-8</td>
<td>3%</td>
</tr>
<tr>
<td>9 units or more</td>
<td>4%</td>
</tr>
</tbody>
</table>

Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.

Frontier Equipment is excluded from the Multiple Unit Discount.

### Open Market by John Deere

(listed in the price book)

**Allowed:** As long as the open market Deere equipment is compatible with the contract equipment being purchased. Open market items are implements, attachments, accessories, parts and bundles, service agreements, etc. that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.

**Items must be clearly labeled on the purchase order or quote as Open Market.**

### Open Market by Dealer (not listed in the price book)

**Allowed:** As long as the open market equipment is compatible with the contract equipment being purchased. These open-market items are not available from John Deere but are offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract. Examples of open market items/equipment that are not John Deere are service agreements, implements, attachments, accessories, parts, etc.

**Items must be clearly labeled on the purchase order or quote as Open Market.**
Payment and Remittance

Credit card payments only allowed for the types of schools listed in the Eligibility section above when they are paying in full upfront.

Remit to Address:
Deere & Company
Ag & Turf CBD & Government Sales
21748 Network Place
Chicago, IL 60673-1217

Substitutions

Not Applicable. This is a current price contract.

Trade-Ins

Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.

Price Structure

<table>
<thead>
<tr>
<th>Price Page Tabs</th>
<th>Product Descriptions</th>
<th>Discounts off MSRP</th>
<th>Price Page Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>L21</td>
<td>Residential Zero-Turn Radius Mowers (excluding Z700s)</td>
<td>3%</td>
<td>Current</td>
</tr>
<tr>
<td>L21</td>
<td>Residential Zero-Turn Radius Mowers (Z700s only)</td>
<td>8%</td>
<td>Current</td>
</tr>
<tr>
<td>L25</td>
<td>Lawn Tractors (E100s, S240 only) &amp; Equipment</td>
<td>3%</td>
<td>Current</td>
</tr>
<tr>
<td>L25</td>
<td>Lawn Tractors (X300s only) &amp; Equipment</td>
<td>17%</td>
<td>Current</td>
</tr>
<tr>
<td>L30</td>
<td>Garden Tractors &amp; Equipment</td>
<td>17%</td>
<td>Current</td>
</tr>
<tr>
<td>L35</td>
<td>Equipment for Lawn &amp; Garden Tractors</td>
<td>17%</td>
<td>Current</td>
</tr>
<tr>
<td>C10</td>
<td>Commercial Walk-Behind Mowers &amp; Equipment</td>
<td>22%</td>
<td>Current</td>
</tr>
<tr>
<td>C13</td>
<td>Commercial Zero-Turn-Radius Mowers &amp; Equipment</td>
<td>22%</td>
<td>Current</td>
</tr>
<tr>
<td>C15</td>
<td>Commercial Front Mowers &amp; Equipment</td>
<td>22%</td>
<td>Current</td>
</tr>
<tr>
<td>C18</td>
<td>Commercial Wide Area Mowers &amp; Equipment</td>
<td>22%</td>
<td>Current</td>
</tr>
<tr>
<td>C20</td>
<td>Compact Utility Tractors &amp; Equipment</td>
<td>17%</td>
<td>Current</td>
</tr>
<tr>
<td>C21</td>
<td>Equipment for Commercial Mowing Products</td>
<td>22%</td>
<td>Current</td>
</tr>
<tr>
<td>C25</td>
<td>Equipment for Compact Utility Tractors</td>
<td>17%</td>
<td>Current</td>
</tr>
<tr>
<td>C39</td>
<td>High Performance Utility Vehicles &amp; Equipment</td>
<td>13%</td>
<td>Current</td>
</tr>
<tr>
<td>C40</td>
<td>Mid Duty Crossover Utility Vehicles &amp; Equipment</td>
<td>13%</td>
<td>Current</td>
</tr>
<tr>
<td>C41</td>
<td>Full Size Crossover Utility Vehicles &amp; Equipment</td>
<td>13%</td>
<td>Current</td>
</tr>
<tr>
<td>C42</td>
<td>Traditional Utility Vehicles &amp; Equipment</td>
<td>16%</td>
<td>Current</td>
</tr>
</tbody>
</table>
### HPX Utility Vehicles & Equipment

- **C47**: Implement for Utility Vehicles - 13% Current
- **C48**: Reel Mowers & Equipment - 13% Current
- **G10**: Special Application Mowers & Equipment - 23% Current
- **G15**: Special Application Vehicles & Equipment - 23% Current
- **G20**: Aeration & Equipment - 23% Current
- **G25**: Debris Maintenance & Equipment - 23% Current
- **G30**: Golf Fleet Management - 12% Current

### A2 Tractors

- **5045E, 5055E, 5065E, 5075E**: 13% Current
- **5090EL, 5090E, 5100E**: 18% Current
- **5000Ms, Rs, GVs, GNs, GLs, MHs and MLs**: 21% Current

### A3 Combines

- **6000-9000 Series**: 23% Current

### OTA Out of Season Tractors

- **A6**: Tillage - 21% Current
- **A7**: Planters, Drills & Air Seeder - 21% Current
- **A8**: Sprayers - 21% Current
- **A9**: Implements & Attachments - 23% Current

### A10 Ag Management Solutions (AMS)

- **Frontier**: Cutting & Mowing - 17% Current
- **Frontier**: Cotton - 17% Current
- **Frontier**: Material Handling - 17% Current
- **Frontier**: Sprayers - 17% Current
- **Frontier**: Landscaping - 17% Current
- **Frontier**: Planting & Seeding - 17% Current
- **Frontier**: Hay & Forage - 17% Current
- **Frontier**: Tillage - 17% Current
- **Frontier**: Livestock - 17% Current
- **Frontier**: Snow - 17% Current

### Contract Updates

There are no updates at this time.