

BuyBoard Grounds Maintenance Equipment, Irrigation Parts, Supplies & Installation Contract

Contract Number:	611-20
Contract Period:	June 1, 2020 – May 31, 2021
Eligibility:	<p>This contract is available to BuyBoard Texas Cooperative members and BuyBoard National Purchasing Cooperative members. This is a purchasing cooperative for school districts, junior colleges, cities, counties, other political subdivisions and eligible non-profit entities throughout the U.S. (excluding Alaska and Hawaii).</p> <ul style="list-style-type: none">• Charter Schools, Montessori Schools and K-12 private schools are required to pay in full (EFT, credit card or check) prior to receiving purchased equipment. <p>For more information, agencies may call the Cooperative hotline at 1-800-695-2919.</p> <p>To obtain a membership list for eligible entities belonging to the BuyBoard Texas Cooperative, please visit the BuyBoard website and follow the instructions below:</p> <ul style="list-style-type: none">• Click on “Learn More” in the <u>Texas</u> Cooperative box at the bottom of the page.• Click on "About Us" located near the top of the page.• Next, locate the “Our Members” section on the right-hand side of the page and click on “Learn more about our members” for links to the membership lists. <p>To obtain a membership list for eligible entities belonging to the BuyBoard National Purchasing Cooperative, please visit the BuyBoard website and follow the instructions below:</p> <ul style="list-style-type: none">• Click on “Learn More” in the <u>National</u> Cooperative box at the bottom of the page.• Click on the "Resources" tab located on the right, near the top of the page.• Next select the "BuyBoard National Membership List" towards the bottom of the page to verify membership.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None.
Fees	<p>A delivery fee of \$4.00 per loaded mile is allowed. This fee is <u>not</u> per machine; it's per load. This fee should be shown separately on the quote or purchase order. Miles are to be calculated using Google Maps.</p> <p>Dealers have the option to charge customers 4% of the equipment contract sale for set-up for golf products only (reel mowers-G10, special application mowers-G15, special application vehicles-G20, aeration-G25, debris maintenance-G30, golf fleet management-G35). The 4% set-up is in lieu of any/all Government Sales reimbursement for set-up. This fee should be shown separately on the quote or purchase order.</p> <p>State Fees:</p> <ul style="list-style-type: none"> • California Tire Fee All Motorized Equipment \$1.75 per New Tire (Bunker Rakes, Mowers, CUT & Ag Tractors, Utility Vehicles and ProGators) • Louisiana Waste Tire Fee CUT and Ag Tractors \$10.00 per New Tire Utility Vehicles (including ProGators) \$2.25 per New Tire • Mississippi ATV Trauma Fee Utility Vehicles (including ProGators) \$50.00 per Vehicle <p>Fees must be clearly labeled on the purchase order or quote.</p>
Financing	<p>John Deere Municipal Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 12-60 month financial product require payments and enables ownership of the equipment.</p> <p>Government Operating Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 24-60 month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p>Retail Note Financing by John Deere Financial or Third Party Allowed: If the agency rules and guidelines allow.</p>
Machine Hours	Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.

Miscellaneous	<p>Shipping charges</p> <p>Alaska (AK) and Hawaii (HI): Shipping charges apply. For deliveries to AK or HI, factory freight to the delivering dealer will be paid by the BuyBoard Member. <u>Factory freight is known at the time of quoting and will be included on the quote to the BuyBoard Member.</u></p> <p>Continental US: For all other deliveries within the continental US (excludes AK & HI), the BuyBoard member will NOT be charged factory freight to the delivering dealer.</p> <p>John Deere will be responsible for submitting (email: info@buyboard.com) a copy of the agency's purchase order to BuyBoard.</p>										
Multiple Unit Discount	<p>Multiple unit discounts are permitted. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="375 709 816 1039"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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5-6	2%										
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Open Market by John Deere (listed in the price book)	<p>Allowed: As long as the open market Deere equipment is compatible with the contract equipment being purchased. Open market items are implements, attachments, accessories, parts and bundles, service agreements, etc. that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p><u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p>										
Open Market by Dealer (not listed in the price book)	<p>Allowed: As long as the open market equipment is compatible with the contract equipment being purchased. These open-market items are not available from John Deere but are offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract. Examples of open market items/equipment that are not John Deere are service agreements, implements, attachments, accessories, parts, etc.</p> <p><u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p>										

Payment and Remittance	Credit card payments only allowed for the types of schools listed in the Eligibility section above when they are paying in full upfront. Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217
Substitutions	Not Applicable. This is a current price contract.
Trade-Ins	Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L21	Residential Zero-Turn Radius Mowers (excluding Z700s)	3%	Current
L21	Residential Zero-Turn Radius Mowers (Z700s only)	8%	Current
L25	Lawn Tractors (E100s, S240 only) & Equipment	3%	Current
L25	Lawn Tractors (X300s only) & Equipment	17%	Current
L30	Garden Tractors & Equipment	17%	Current
L35	Equipment for Lawn & Garden Tractors	17%	Current
C10	Commercial Walk-Behind Mowers & Equipment	22%	Current
C13	Commercial Zero-Turn-Radius Mowers & Equipment	22%	Current
C15	Commercial Front Mowers & Equipment	22%	Current
C18	Commercial Wide Area Mowers & Equipment	22%	Current
C20	Compact Utility Tractors & Equipment	17%	Current
C21	Equipment for Commercial Mowing Products	22%	Current
C25	Equipment for Compact Utility Tractors	17%	Current
C39	High Performance Utility Vehicles & Equipment	13%	Current
C40	Mid Duty Crossover Utility Vehicles & Equipment	13%	Current
C41	Full Size Crossover Utility Vehicles & Equipment	13%	Current
C42	Traditional Utility Vehicles & Equipment	16%	Current

C47	HPX Utility Vehicles & Equipment	13%	Current
C48	Implements for Utility Vehicles	13%	Current
G10	Reel Mowers & Equipment	23%	Current
G15	Special Application Mowers & Equipment	23%	Current
G20	Special Application Vehicles & Equipment	23%	Current
G25	Aeration & Equipment	23%	Current
G30	Debris Maintenance & Equipment	23%	Current
G35	Golf Fleet Management	12%	Current
A2	Tractors 5045E, 5055E, 5065E, 5075E	13%	Current
A2	Tractors 5090EL, 5090E, 5100E	18%	Current
A2	Tractors 5000Ms, Rs, GVs, GNs, GLs, MHs and MLs	21%	Current
A2	Tractors 6000-9000 Series	23%	Current
A3	Combines	21%	Current
A4	Cotton	21%	Current
A5	Hay & Forage	21%	Current
A6	Tillage	21%	Current
A7	Planters, Drills & Air Seeder	21%	Current
A8	Sprayers	21%	Current
A9	Implements & Attachments	23%	Current
A10	Ag Management Solutions (AMS)	Same Discount as Tractor	Current
Frontier	Cutting & Mowing	17%	Current
Frontier	Cotton	17%	Current
Frontier	Material Handling	17%	Current
Frontier	Sprayers	17%	Current
Frontier	Landscaping	17%	Current
Frontier	Planting & Seeding	17%	Current
Frontier	Hay & Forage	17%	Current
Frontier	Tillage	17%	Current
Frontier	Livestock	17%	Current
Frontier	Snow	17%	Current

Contract Updates

There are no updates at this time.