

## SOUTH CAROLINA-Grounds Maintenance Equipment-Phase I

<b>Contract Number:</b>	4400031351
<b>Contract Period:</b>	June 1, 2023 – May 31, 2024
<b>Eligibility:</b>	This is a statewide term contract for the purchase of commercial grounds maintenance equipment, accessories, and attachments to be used by state agencies, political subdivisions, local governments, cities, counties, schools, colleges, and universities.

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

**All purchase orders must show Deere & Company as the vendor and reference the contract number.**

## Contract Details

Fees	<p><b>Delivery Charge</b></p> <p>An optional delivery charge of \$6.00 per loaded mile is allowed for the delivering dealer. This fee is <u>not</u> per machine; it's per load. The agency must agree to the fee. If charged, the fee must appear as a separate line item on the quote or purchase order. Use <a href="#">Google Maps</a> to calculate the mileage.</p>
Financing	<p><b>Not Allowed:</b> Contract prohibits financing.</p>
Machine Hours	<p><b>Not Allowed:</b> Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.</p>
Manuals	<p>An operator's manual is included with the delivery of the equipment at no charge. Electronic versions are acceptable.</p> <p>Dealer will be reimbursed for manuals listed on the quote.</p>
Miscellaneous	<p><b>Training:</b> Upon request, dealer shall demonstrate equipment within 30 days after delivery.</p> <p><b>Warranty:</b> Must provide manufacturer's standard written warranty upon delivery.</p>

**Multiple Unit Discount** Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit. Frontier Equipment is excluded from the Multiple Unit Discount program.

Garden Tractors  
 Commercial Mowers  
 Golf Equipment (including ProGators)

See discount structure below:

Quantity	Additional Discount
3-4	1%
5-6	2%
7-8	3%
9 units or more	4%

**Open Market by John Deere (Listed in the price book)** **Allowed:** Open-Market items are **implements, attachments, accessories, and bundles** that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.

Items must be clearly labeled on the purchase order as Open Market.

**Open Market by Dealer (not listed in the price book)** **Not Allowed.**

**Payment and Remittance** South Carolina purchasing card allowed.

Remit to Address:  
 Deere & Company  
 Ag & Turf CBD & Government Sales  
 21748 Network Place  
 Chicago, IL 60673-1217

**Substitutions** Not applicable. This is a current price contract.

**Trade-ins** **Allowed:** Subject to the following terms and conditions:

**State Agencies:** At the sole discretion of the agency, agency may request to trade in obsolete equipment. Dealer shall offer fair and reasonable trade amount with an itemized detailed list of credits. Trade-in process will be as follows:

- Agency will provide information regarding items to be traded.

- Dealer will place value on items.
- Agency will forward a turn-in document to the Surplus Property Management Officer (SPMO) showing proposed value along with a statement that price is fair and reasonable.
- SPMO will approve or disapprove the trade-in.
- If approved, credit applied to purchase.

**All Other Agencies:** Trade-ins are governed by the agency’s local rules, regulations, and procedures.

Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

## Price Structure

<u>Product Description</u>	<u>Discount off MSRP</u>	<u>Price Page Date</u>
<b>Lot 1</b>		
<b>Commercial Lawn Mowing Equipment including Heavy Duty, Rotary Type, Walk Behind, Self-Propelled Walk Behind/Riding, Rear Engine Lawn &amp; Garden Type, Hydro-Walk Behind Mowers</b>		
Garden Tractors X500 & X700 Series	18%	Current Price
Equipment for Lawn and Garden Tractors	18%	Current Price
Commercial Walk-Behind Mowers	18%	Current Price
<b>Lot 2</b>		
<b>Commercial Lawn Mowing Equipment Up to 72” including: Heavy Duty, Rotary Type Riding Mowers, Out-front Type, Mid-Mount Type, Zero-Turn, Stander Type, All-Terrain Mowers</b>		
Commercial Zero Turn Mowers	23%	Current Price
Commercial Front Mowers	23%	Current Price
<b>Lot 3</b>		
<b>Commercial Lawn Mowing Equipment 73” and above including: Heavy Duty, Rotary Type Riding Mowers, Out-front Type, Mid-Mount Type, Wing Mowers</b>		
Commercial Wide Area Mowers	23%	Current Price

Equipment for Commercial Mowing	23%	Current Price
<b>Lot 4</b>		
<b>Golf &amp; Turf: Greens Mowers, Fairway Mowers, Reel Mowers</b>		
G&T – Reel Mowers	24%	Current Price
G&T – Special Application Mowers	24%	Current Price
G&T – Special Application Vehicles	24%	Current Price
G&T – Aercore	24%	Current Price
G&T – Debris Maintenance	24%	Current Price
G&T – Fleet Management	13%	Current Price
<b>Lot 6</b>		
<b>Frontier Equipment</b>		
Frontier Cotton	18%	Current Price
Frontier Cutting & Mowing	18%	Current Price
Frontier Hay & Forage	18%	Current Price
Frontier Landscape	18%	Current Price
Frontier Livestock	18%	Current Price
Frontier Material Handling	18%	Current Price
Frontier Planting & Seeding	18%	Current Price
Frontier Snow Equipment	18%	Current Price
Frontier Sprayers	18%	Current Price

Frontier Tillage	18%	Current Price
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**Contract updates:**

June 1, 2023 – New Contract Announced.