

Pennsylvania

Construction/Heavy Duty Power Multiple Award Contract

Contract Number:	4400019961
Contract Period:	October 1, 2018 – September 30, 2020 plus three (1) year renewal options
Eligibility:	A complete list of local public procurement units and state-affiliated entities that have registered with the Department of General Services (DGS) and that are authorized to procure items from the Contract can be found at http://www.costars.state.pa.us/SearchCOMember.aspx

To obtain a quote, contact your local **John Deere Dealer**.

<https://dealerlocator.deere.com/servlet/country=US>

The local dealer assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details. Dealer then contacts the John Deere Construction Retail Sales Account Manager for a formal contract quote:
for a contract quote.

Mark Deakyne, Account Manager for John Deere Government Sales

DeakyneMarkR@JohnDeere.com

309-765-0294 office

309-831-6410 cell

All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract name and number

Contract Details

Quotes	Quotes are provided by John Deere Government Sales and are valid for 30 days.
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<p>Allied (non-Deere)</p>	<p>Allowed, equipment may be sold in connection with the sale of a contract item.</p> <p>Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
<p>Credit Cards</p>	<p>Commonwealth purchase card is allowed on this contract not to exceed \$10,000.</p>
<p>Special Delivery Obligations</p>	<p>FOB Destination, Freight Prepaid and Allowed. Factory freight to dealer is already included in the discount.</p> <p>Dealer to customer delivery is not an allowable charge.</p>
<p>Fees</p>	<p>Dealer provided items as well as set-up/install fees and pre-delivery inspection may be charged, labor rate not to exceed \$125/hr. If additional training is requested beyond what is normal, the rate is \$125/hr.</p> <p>Dealer provides local delivery and walk around(at the time of delivery) free of charge.</p>
<p>Financing</p>	<p>A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made between the dealer and John Deere Financial.</p> <p>Notice of lease/provider must appear on the quote and customer purchase order. No operating leases are allowed.</p>
<p>Non-contract (Deere)</p>	<p>Allowed, non-equipment may be sold in connection with the sale of a contract item.</p> <p>Non-contract items are John Deere products, implements, attachments, accessories, parts or bundles that are not on contract but are requested by the customer to complete the purchase of related John Deere equipment awarded on contract.</p>
<p>Rental</p>	<p>Not allowed on this contract.</p>
<p>Substitution</p>	<p>Not allowed on this contract.</p>

Trade-in	Allowed, trade-in items must be clearly labeled on the quote and purchase order as "Trade-in". Dealer determines the trade-in value for customer consideration.
Demo	Product demonstrations are not required under this contract, but should be arranged by dealer, where applicable, as they are very beneficial for customer awareness of product.
Miscellaneous	None
Remittance Information	<p>John Deere Construction Retail Sales</p> <p>Division of John Deere Shared Services, Inc.</p> <p>P.O. Box 8806</p> <p>Moline, IL 61266-8806</p>

Equipment on Contract

John Deere Model	Product Descriptions(click model number links at the left for more info)	Discounts off MSRP	Price Page Dates
Skid Steer Loaders			
312GR	312GR Skid Steer / 48 HP / 1,550 lbs. Capacity / 3,700 lbs. Breakout Force	John Deere Dealer	Use Current Pricing
314G	314G Skid Steer / 48 HP / 1,760 lbs. Capacity / 3,500 lbs. Breakout Force	John Deere Dealer	Use Current Pricing
316GR	316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force	John Deere Dealer	Use Current Pricing



318G	318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force	John Deere Dealer	Use Current Pricing
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320G	320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force	John Deere Dealer	Use Current Pricing
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324G	324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force	John Deere Dealer	Use Current Pricing
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330G	330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force	John Deere Dealer	Use Current Pricing
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332G	332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force	John Deere Dealer	Use Current Pricing
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Compact Track Loaders

317G	317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout	John Deere Dealer	Use Current Pricing
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325G	325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout	John Deere Dealer	Use Current Pricing
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331G	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	Use Current Pricing
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333G	333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout	John Deere Dealer	Use Current Pricing
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Compact Excavators

[17G](#)

17G Excavator / 14.5 HP / 7' 2" Dig / 3,790 lbs. Weight

 John Deere
Dealer

 Use
Current
Pricing

[26G](#)

26G Excavator / 20.0 HP / 8' 6" Dig / 6,110 lbs. Weight

 John Deere
Dealer

 Use
Current
Pricing

[30G](#)

30G Excavator / 23 HP / 9'2" Dig / 7,220 lbs. Weight

 John Deere
Dealer

 Use
Current
Pricing

[35G](#)

35G Excavator / 23.3 HP / 10' 0" Dig / 7,760 lbs. Weight

 John Deere
Dealer

 Use
Current
Pricing

[50G](#)

50G Excavator / 35.9 HP / 11' 7" Dig / 10,847 lbs. Weight

 John Deere
Dealer

 Use
Current
Pricing

[60G](#)

60G Excavator / 53 HP / 12' 4" Dig / 13,547 lbs. Weight

 John Deere
Dealer

 Use
Current
Pricing

Compact Wheel Loaders

[204L](#)

204L 4WD / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity

 John Deere
Dealer

 Use
Current
Pricing

[244K-II](#)

244K II 4WD / 70 HP / 12,060 lbs. Weight / 1.0-1.4 CY Capacity

 John Deere
Dealer

 Use
Current
Pricing

[304L](#)

304L 4WD / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity

 John Deere
Dealer

 Use
Current
Pricing

[324K](#)

324K 4WD / 70 HP / 14,087 lbs. Weight / 1.4-2.0 CY Capacity

 John Deere
Dealer

 Use
Current
Pricing

[344L](#)

344L 4WD / 103 HP / 19,553 lbs. Weight / 2 CY Capacity

John Deere
Dealer

Use
Current
Pricing

Attachments

[Worksite Pro
Attachments](#)

John Deere Worksite Pro Attachments and Implements are on contract as
standalone items for individual sale

John Deere
Dealer

Use
Current
Pricing

Contract updates

September 27, 2018 - New contract effective 1 October 2018.