

OREGON - Lawn & Grounds Maintenance Equipment, Accessories and Related Products

Contract Number:	1744
Contract Period:	June 7, 2021 – June 6, 2025
Eligibility:	All State Agencies, members of the Oregon Cooperative Purchasing Program (ORCPP) and Washington State entities authorized to use the Master Contracts Usage Agreement (MCUA).

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None.
Fees	<p>Delivery Charge Optional delivery charge of \$4 per loaded mile is allowed for the delivering dealer. Use Google Maps to calculate the mileage.</p> <p>Fees must be clearly labeled on the quote or purchase order.</p>
Financing	<p>John Deere Municipal Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 12-60-month financial product require payments and enables ownership of the equipment.</p> <p>Government Operating Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 24-60-month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p>Retail Note Financing by John Deere Financial or Third Party Allowed: If the agency rules and guidelines allow.</p>

Machine Hours	Not Allowed: Due to factory delivery, pre-delivery, inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.										
Manuals	An operator’s manual is included with the delivery of the equipment at no charge.										
Miscellaneous	None.										
Multiple Unit Discount	<p>For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:</p> <table data-bbox="354 793 1109 961"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Frontier Equipment is excluded from the Multiple Unit Discount program.</p> <p>“Like self-propelled products” means 3 or more utility vehicles, 3 or more Ztraks, etc. The purchase of 1 utility vehicle and 2 Ztraks would not qualify for MUD because they are not “like” products.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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Open Market by John Deere (listed in the price book)	<p>Allowed: Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Open Market by Dealer (not listed in the price book)	<p>Allowed: Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Payment and Remittance	<p>Credit card payments not allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										

Substitutions	Government Sales must contact the state for approval.
Trade-In	Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L21	Residential Zero-Turn-Radius Mowers & Equipment (excludes Z700s)	2%	30Mar21
L21	Residential Zero-Turn-Radius Mowers & Equipment (Z700s only)	7%	30Mar21
L25	Lawn Tractors (S100s – S240 only) & Equipment	2%	10Mar21
L25	Lawn Tractors (X300s only) & Equipment	16%	10Mar21
L30	Garden Tractors & Equipment	16%	02Nov20
L35	Equipment for Lawn & Garden Tractors	16%	29Jan21
C10	Commercial Walk-Behind Mowers & Equipment	21%	23Dec20
C13	Commercial Zero-Turn-Radius Mowers & Equipment	21%	30Mar21
C15	Commercial Front Mowers & Equipment	21%	17Mar21
C18	Commercial Wide Area Mowers & Equipment	21%	02Nov20
C20	Compact Utility Tractors & Equipment	16%	11Jan21
C21	Equipment for Commercial Mowing Products	21%	02Nov20

C25	Equipment for Compact Utility Tractors	16%	03Feb21
C40	Mid Duty Crossover Utility Vehicles & Equipment	12%	19Mar21
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	12%	26Feb21
C42	Traditional Utility Vehicles & Equipment	15%	27Mar21
C47	HPX Utility Vehicles & Equipment	12%	06Nov20
C48	Implements for Utility Vehicles	12%	21Dec20
G10	Reel Mowers & Equipment	22%	19Mar21
G15	Special Application Mowers & Equipment	22%	12Feb21
G20	Special Application Vehicles & Equipment	22%	26Feb21
G25	Aeration & Equipment	22%	18Mar21
G30	Debris Maintenance & Equipment	22%	02Nov20
G35	Fleet Management	11%	02Nov20
A2	Tractors - 5045E, 5055E, 5065E, 5075E	12%	29Mar21
A2	Tractors – 5090E, 5090EL, 5100E	17%	29Mar21
A2	Tractors - 5000M's, Gs, GV's, GNs, MHs, MLs and Rs	20%	29Mar21
A2	Tractors – 6000 Series	22%	29Mar21
A9	Implement & Equipment	22%	03Feb21
Frontier	Cotton	16%	15Mar21

Cutting & Mowing	16%	17Mar21
Hay & Forage	16%	19Mar21
Landscaping	16%	26Mar21
Livestock	16%	15Mar21
Material Handling	16%	15Mar21
Planting & Seeding	16%	15Mar21
Snow Equipment	16%	19Mar21
Sprayers	16%	15Mar21
Tillage	16%	19Mar21

Contract Updates

June 7, 2021 – New contract announced.