

OREGON - Lawn & Grounds Maintenance Equipment, Accessories and Related Products

Contract Number:	1744
Contract Period:	June 7, 2021 – June 6, 2025
Eligibility:	All State Agencies, members of the Oregon Cooperative Purchasing Program (ORCPP) and Washington State entities authorized to use the Master Contracts Usage Agreement (MCUA).

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None.
Fees	<p>Delivery Charge Optional delivery charge of \$8 per loaded mile is allowed for the delivering dealer. Use Google Maps to calculate the mileage.</p> <p>Fees must be clearly labeled on the quote or purchase order.</p>
Financing	<p>John Deere Municipal Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 12-60-month financial product require payments and enables ownership of the equipment.</p> <p>Government Operating Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 24-60-month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p>Retail Note Financing by John Deere Financial or Third Party Allowed: If the agency rules and guidelines allow.</p>

Machine Hours	Not Allowed: Due to factory delivery, pre-delivery, inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.										
Manuals	An operator's manual is included with the delivery of the equipment at no charge.										
Miscellaneous	None.										
Multiple Unit Discount	<p>For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:</p> <table data-bbox="363 814 1122 978"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Frontier Equipment is excluded from the Multiple Unit Discount program.</p> <p>"Like self-propelled products" means 3 or more utility vehicles, 3 or more Ztraks, etc. The purchase of 1 utility vehicle and 2 Ztraks would not qualify for MUD because they are not "like" products.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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Open Market by John Deere (listed in the price book)	<p>Allowed: Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Open Market by Dealer (not listed in the price book)	<p>Allowed: Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Payment and Remittance	<p>Credit card payments not allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										

Substitutions	Government Sales must contact the state for approval.
Trade-In	Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

Price Structure

<u>Product Description</u>	<u>Discount off MSRP</u>	<u>Price Page Date</u>
Residential Zero Turn Radius Mowers (excludes Z700 Series)	2%	01Feb23
Residential Zero Turn Radius Mowers Z700 Series Only	7%	01Feb23
Lawn Tractors S100 – S240	2%	01Feb23
Lawn Tractors X300 Series Only	16%	01Feb23
Garden Tractors X500 & X700 Series	16%	01Feb23
Equipment for Lawn and Garden Tractors	16%	01Feb23
Commercial Walk-Behind Mowers	21%	01Feb23
Commercial Zero Turn Mowers	21%	01Feb23
Commercial Front Mowers	21%	01Feb23
Commercial Wide Area Mowers	21%	01Feb23
Equipment for Commercial Mowing	21%	01Feb23
Compact Utility Tractors	16%	01Feb23
Equipment for Compact Utility Tractors	16%	01Feb23

Mid-Size Crossover Utility Vehicles	12%	01Feb23
Full-Size Crossover Utility Vehicles	12%	01Feb23
Traditional Utility Vehicles	15%	01Feb23
HPX Utility Vehicles	12%	01Feb23
G&T – Reel Mowers	22%	01Feb23
G&T – Special Application Mowers	22%	01Feb23
G&T – Special Application Vehicles	22%	01Feb23
G&T – Aercore	22%	01Feb23
G&T – Debris Maintenance	22%	01Feb23
G&T – Fleet Management	11%	01Feb23
Ag Tractors 5050E, 5060E, 5067E, 5075	12%	01Feb23
Ag Tractors 5090E, 5090EL, 5100E	17%	01Feb23
Ag Tractors 5000Ms, ENs, GLs, GNs, GVs, MHs, ML	20%	01Feb23
Ag Equipment 6000 Series Tractors	22%	01Feb23
Ag Equipment – Material Handling, Cutters, and Shredders	22%	01Feb23
Frontier Cotton	16%	01Feb23
Frontier Cutting & Mowing	16%	01Feb23
Frontier Hay & Forage	16%	01Feb23

Frontier Landscape	16%	01Feb23
Frontier Livestock	16%	01Feb23
Frontier Material Handling	16%	01Feb23
Frontier Planting & Seeding	16%	01Feb23
Frontier Snow Equipment	16%	01Feb23
Frontier Sprayers	16%	01Feb23
Frontier Tillage	16%	01Feb23

Contract Updates

March 22, 2023 – Price Pages Updated. Optional Delivery Fee increased from \$4.00 to \$8.00 per loaded mile.

June 7, 2021 – New contract announced.