

## OREGON - Lawn and Garden Equipment

<b>Contract Number:</b>	1443
<b>Contract Period:</b>	May 4, 2011 – May 5, 2021
<b>Eligibility:</b>	Authorized State agencies acting by and through the SPO (State Procurement Office) and authorized agencies and independent agencies pursuant to purchasing authority. Eligibility also includes ORCPP Participants ( <a href="#">Oregon Cooperative Procurement Program</a> ), MCUA Organizations ( <a href="#">Master Contracts Usage Agreement</a> ) and Indian Tribes.

### Quotes and Purchase Orders:

To obtain a quote, contact your local **John Deere Dealer**. Your local **John Deere Dealer** will contact the Direct Government Sales office for a direct sales quote.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote or when the contract expires, <b>whichever occurs first</b> . All quotes created in JDQ2 have creation and expiration dates on the upper right-hand corner of the first quote page for your convenience.
Allied (non-Deere)	<p>Allowed. Allied equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Allied.</p> <p>Allied items are Order Zone products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Credit Cards	Allowed with no limit.
Special Delivery Obligations	<p>Dealer shall place no advertising, such as Dealer's name, logo or emblems on Lawn and Garden Equipment, and dealer shall bear any costs incurred for removal of advertising from a Lawn and Grounds Equipment.</p> <p>Per mile delivery outside 60-mile radius to be determined by agency and dealer.</p> <p>All equipment shall be delivered with at least one copy of the repair manual or cd copy of the repair manual that must include a parts catalog or list at no charge to the agency. Authorized Purchaser may purchase additional manuals at the discount from MSRP.</p>

Fees	No fees may be charged.								
Financing	Not allowed on this contract								
Multiple Unit Discount	<p>Multiple Unit Discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="329 615 565 1020"> <tr> <td>3-4 units</td> <td>1%</td> </tr> <tr> <td>5-6 units</td> <td>2%</td> </tr> <tr> <td>7-8 units</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order, with the exception of our utility vehicles. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount.</p>	3-4 units	1%	5-6 units	2%	7-8 units	3%	9 units or more	4%
3-4 units	1%								
5-6 units	2%								
7-8 units	3%								
9 units or more	4%								
Non-contract (Deere)	<p>Allowed. Non-contract equipment may only be sold in connection with the sales of a contract items. Items must be clearly labeled on the purchase order or quote as Non-contract.</p> <p>Non-contract items are John Deere manufactured Order Zone products, implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>								
Rental	Not allowed on this contract								
Substitution	Not allowed on this contract.								
Trade-in	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-in. The agency and the dealer determine the trade-in value.								

Demo	None.
Miscellaneous	None.
Delivery Obligations	None.
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

## Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L35	Equipment for Lawn & Garden Tractors (Line #3)	17.25%	15Mar19
L25	Lawn Tractors (X300s only) (Line#4)	17.25%	05Mar19
L30	Garden Tractors & Equipment (Line#4)	17.25%	18Mar19

C10	Commercial Walk-Behind Mowers & Equipment (Line#6)	12.25%	18Feb19
C13	Commercial Zero-Turn-Radius Mowers & Equipment (Line#7)	22.25%	22Feb19
C15	Commercial Front Mowers & Equipment (Line#8)	22.25%	15Feb19
C18	Commercial Wide Area Mowers & Equipment (Line#9)	22.25%	06Feb19
C20	Compact Utility Tractors & Equipment (Line#10)	16.25%	08Feb19
C21	Equipment for Commercial Mowing Products (Line#7)	22.25%	11Mar19
C25	Equipment for Compact Utility Tractors (Line#10)	16.25%	19Mar19
C39	Recreational Utility Vehicles & Equipment (Line#12)	15.25%	01Nov18
C40	Mid Duty Crossover Utility Vehicles & Equipment (Line#12)	15.25%	06Mar19
C41	Heavy-Duty Crossover Utility Vehicles & Equipment (Line#12)	15.25%	11Mar19
C42	Traditional Utility Vehicles & Equipment	15.25%	04Mar19
C47	HPX Utility Vehicles & Equipment	15.25%	19Mar19
C48	Implements for Utility Vehicles	11.25%	04Mar19
G10	Reel Mowers & Equipment (Line#14, 15 & 16)	21.25%	22Mar19

G20	Special Application Vehicles & Equipment (Line#19)	21.25%	11Mar19
A2	Tractors (5000 Series)	17.25%	20Mar19
A2	Tractors (6000 Series)	22.25%	20Mar19
A9	Implement & Equipment (Line#21 & 22)	22.25%	04Mar19
<b>Frontier</b>	Cutting/Mowing	17.25%	01Mar19
	Hay & Forage	17.25%	11Mar19
	Landscaping	17.25%	13Mar19
	Livestock	17.25%	11Mar19
	Material Handling	17.25%	18Mar19
	Planting & Seeding	17.25%	11Mar19
	Snow	17.25%	11Mar19
	Tillage	17.25%	01Mar19
	Application Equipment (Sprayers)	17.25%	01Nov18
	Cotton	17.25%	01Nov18

## Contract updates

July 1, 2019 – Reduction in Discounts.

April 25, 2019 – Contract extension to May 5, 2021. Complete price page update. Added Price Tab C21 to the contract.

February 27, 2018 - Updated price pages on entire contract. Added Price Tab C48 and Frontier Cotton and Frontier Sprayers to the contract.

May 15, 2017 - updated A2 price pages and removed the HP limitations.

January 20, 2017 - price pages updated.

January 9, 2017 - Contract extension.

January 1, 2016 - Contract Extension and Complete Price Page Update

May 29, 2015 - Complete Price Page Update\_ Added MUD

December 5, 2014 - Contract Extension to Dec 31, 2015

September 26, 2014 - Price Page update for C25 & A9

June 5, 2014 - Price Page updates for C10, C13, C15, C20, C47, G10

February 18, 2014 - Price page update

December 26, 2013 - Contract extension to Dec 31, 2014

March 14, 2013 - Price page update

March 8, 2013 - Updated allied and non-contract (Deere)

February 11, 2013 - Price page update and removed L15, L40, C27

Jan 17, 2013 - Contract extension. Added information for contacting the State for approval on Allied and non-contract items

August 22, 2012 - Added member list

October 13, 2011 - Added information on eligibility of Indian Tribes

June 30, 2011 - Updated contract information for rentals, leasing, trade-ins, non-contract (Deere), Allied (non-Deere)

June 14, 2011 - Updated miscellaneous section on shop rate, delivery and manuals - included C25s and removed verbiage on shop wrap rate

May 31, 2011 - Added detail for delivery mileage and shop service manual