

OKLAHOMA - Agriculture, Trees and Brush Maintenance Equipment

Contract Number:	SW196
Contract Period:	May 1, 2018 – April 30, 2020
Eligibility:	Any government entity in the State of Oklahoma including cities and school districts and counties and can also be used by other states if their statutes allow for using another state's contract.

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied - Non-John Deere Equipment	<p>Allowed. Allied equipment may only be sold in connection with the sale of a contract item. <u>Items must be clearly labeled on the purchase order or quote as Allied.</u></p> <p>Allied items are Order Zone products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Credit Cards	Allowed for state agencies only.
Demo	Allowed as long as agency agrees and equipment qualifies for full John Deere warranty.
Fees	No fees may be charged.
Financing	<p>Allowed.</p> <p>Agencies may use their own financing or the low interest rate, low cost John Deere Municipal Lease (a type of financing that is specifically designed for qualified state, government and educational entities). Financing results in full ownership at the end of the lease term, which is often referred to as a "lease-purchase".</p>

Leasing	Not allowed on this contract.										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table data-bbox="337 436 906 596"> <thead> <tr> <th data-bbox="337 436 440 468">Quantity</th> <th data-bbox="686 436 906 468">Additional Discount</th> </tr> </thead> <tbody> <tr> <td data-bbox="362 468 407 499">3-4</td> <td data-bbox="760 468 789 499">1%</td> </tr> <tr> <td data-bbox="362 499 407 531">5-6</td> <td data-bbox="760 499 789 531">2%</td> </tr> <tr> <td data-bbox="362 531 407 562">7-8</td> <td data-bbox="760 531 789 562">3%</td> </tr> <tr> <td data-bbox="362 562 529 594">9 units or more</td> <td data-bbox="760 562 789 594">4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Non-contract - John Deere Equipment	<p>Allowed. Non-contract equipment may only be sold in connection with the sale of a contract item. <u>Items must be clearly labeled on the purchase order or quote as Non-Contract.</u></p> <p>Non-contract items are John Deere manufactured Order Zone products, implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>										
Rental	None.										
Special Delivery Obligations	<p>Operator's manual and parts manual must be provided to the customer at no cost. This may be provided on CD or spreadsheet.</p> <p>Manuals must be included on the quote or the agency's PO. Dealer will be reimbursed.</p>										
Substitutions	Allowed.										
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.										
Miscellaneous	None.										

**Payment
Remittance
Information**

 Remit to Address:
 Deere & Company
 Ag & Turf CBD & Government Sales
 21748 Network Place
 Chicago, IL 60673-1217

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
C20	Compact Utility Tractors & Equipment	18%	Current
C25	Equipment for Compact Utility Tractors	18%	Current
A2	Agricultural Tractors (5045E, 5055E, 5065E, 5075E)	14%	Current
A2	Agricultural Tractors (5085E, 5090EL, 5090E, 5100E)	19%	Current
A2	Agricultural Tractors (5000Ms, Rs, GVs, GNs, MHs, MLs)	22%	Current
A2	Agricultural Tractors (6000-9000 Series)	24%	Current
A5	Hay & Forage	22%	Current
A6	Tillage	22%	Current
A7	Drills/Air Seeder/Planters	22%	Current
A8	Sprayers	22%	Current
A9	Implements & Equipment	24%	Current
A10	Ag Management Solutions	4 %	Current

Frontier	Cotton	18%	Current
	Cutting & Mowing	18%	Current
	Hay & Forage	18%	Current
	Landscaping	18%	Current
	Livestock	18%	Current
	Material Handling	18%	Current
	Planting & Seeding	18%	Current
	Snow	18%	Current
	Tillage	18%	Current
	Application Equipment (Sprayers)	18%	Current

Contract Updates

May 21, 2019 – Changed contract end date from 30Apr2019 to 30Apr2020. Effective 1May2019. No other changes made.

February 12, 2019 – Added “5090EL” tractor description to same category as 5090E and 5100E.

November 5, 2018 – manual verbiage updated.