

## OKLAHOMA - Golf Carts, Utility Vehicles and Miscellaneous Turf Equipment

<b>Contract Number:</b>	SW194
<b>Contract Period:</b>	October 15, 2017 – October 14, 2022
<b>Eligibility:</b>	<p>All State Departments, Boards, Commissions, Agencies and Institutions may utilize the contract. Oklahoma statutes also allow Counties, School Districts and Municipalities to use the contract as well as State entities other than the State of Oklahoma if statutes allow for it.</p> <p>Non-state agencies must complete and submit a <u>Contract Participation Form</u> to the State every time an equipment purchase is made from this contract.</p>

### Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote <b>OR</b> until the contract expires, <u>whichever comes first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied - Non-John Deere Equipment	<p>Allowed. Allied equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Allied.</p> <p>Allied items are Order Zone products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Credit Cards	Allowed. P-cards (credit cards) are allowed with no limit.
Demo	Allowed as long as agency agrees and equipment qualifies for full John Deere warranty.
Fees	Dealer may charge \$4 per loaded mile to deliver equipment from the dealership to the agency's location. The charge will be clearly indicated on the quote and purchase order as a separate line item. Use <a href="#">Google Maps</a> to calculate the mileage.
Financing	<p>Allowed.</p> <p>Agencies may utilize their own financing or the low interest rate, low cost John Deere Municipal Lease (a type of financing that is specifically designed for</p>

	qualified state, government and educational entities). Financing results in full ownership at the end of the lease term, which is often referred to as a "lease-purchase".										
Leasing	Not allowed on this contract.										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discounts equals the total discount. Discounts are based on the following schedule:</p> <table border="1"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Non-Contract – John Deere Equipment	<p>Allowed. Non-contract equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Non-Contract.</p> <p>Non-contract items are John Deere manufactured Order Zone products, implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>										
Rental	None.										
Special Delivery Obligations	A repair parts list <b>must</b> be furnished at no cost to the customer.										
Substitutions	Allowed.										
Trade-Ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.										
Miscellaneous	None.										
Payment Remittance Information	<p>Remit to Address:  Deere &amp; Company  Ag &amp; Turf CBD &amp; Government Sales  21748 Network Place  Chicago, IL 60673-1217</p>										

## Price Structure

A repair parts list must be furnished at no cost to the customer.

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
C39	Recreational Utility Vehicles & Equipment	13%	Current
C40	Mid Duty Crossover Utility Vehicles & Equipment	13%	Current
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	13%	Current
C42	Traditional Utility Vehicles & Equipment	16%	Current
C47	HPX Utility Vehicles & Equipment	13%	Current
G20	Special Application Vehicles & Equipment	24%	Current
G25	Aercores & Equipment	24%	Current
G30	Debris Maintenance & Equipment	24%	Current

## Contract updates

October 18, 2021 – Changed contract end date from 14Oct21 to 14Oct22. Discounts and product categories were not changed.

October 12, 2020 - Changed contract end date from 14Oct20 to 14Oct21. Discounts and product categories were not changed.

October 10, 2019 - Changed contract end date from 14Oct19 to 14Oct20. Discounts and product categories were not changed.

October 8, 2018 – Changed contract end date from 14Oct18 to 14Oct19. Discounts and product categories were not changed.