

OKLAHOMA - Grounds Maintenance Equipment & Services

Contract Number:	SW0196JD
Contract Period:	March 10, 2023 – February 5, 2028
Eligibility:	All State Departments, Boards, Commissions, Agencies and Institutions may utilize the contract. Oklahoma statutes also allow Counties, School Districts and Municipalities to use the contract as well as State entities other than the State of Oklahoma if statutes allow for it.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	A repair parts list <u>must</u> be furnished at no cost to the customer.
Fees	Dealer may charge \$8 per loaded mile to deliver equipment from the dealership to the agency's location. The charge will be clearly indicated on the quote and purchase order as a separate line item. Use Google Maps to calculate the mileage.
Financing	No financing or leasing allowed.
Machine Hours	Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.
Miscellaneous	None.

Multiple Unit Discount	<p>Sales of 3 or more like self-propelled products <u>sold on the same purchase order</u> are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Frontier equipment does not qualify for the multiple unit discount.</p> <ul style="list-style-type: none"> • Riding Lawn Equipment (Residential Ztraks, S100s, S200s, X300s, X500s, X700s) • Commercial Mowers • Utility Vehicles (including ProGators & TX Turf Gators) • Compact Tractors (1000-4000 Series) • Golf Equipment (5000-9000 Series) • Ag Tractors • Ag Combines • Ag Cotton • Ag Sprayers <p>When applicable, the contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table data-bbox="365 890 971 1052"> <thead> <tr> <th><u>Quantity</u></th><th><u>Additional Discount</u></th></tr> </thead> <tbody> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9+</td><td>4%</td></tr> </tbody> </table>	<u>Quantity</u>	<u>Additional Discount</u>	3-4	1%	5-6	2%	7-8	3%	9+	4%
<u>Quantity</u>	<u>Additional Discount</u>										
3-4	1%										
5-6	2%										
7-8	3%										
9+	4%										
Open Market by John Deere (listed in the price book)	Not allowed.										
Open Market by Dealer (not listed in the price book)	Not allowed.										
Payment & Remittance	<p>P-cards (credit cards) are allowed with no limit.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										
Substitutions	Not allowed.										

Trade-Ins

Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

Price Structure

A repair parts list must be furnished at no cost to the customer.

Product Descriptions	Discounts off MSRP	Price Page Dates
RLE MOWERS		
Residential Zero-Turn Radius Mowers (Z300s, Z500s)	3%	01Feb25
Lawn Tractors (S100s, S200s)	3%	01Feb25
Lawn Tractors (X300s)	17%	01Feb25
Garden Tractors (X500s, X700s)	17%	01Feb25
Equipment for Lawn & Garden Tractors	17%	01Feb25
COMMERCIAL MOWERS		
Commercial Walk-Behind Mowers	22%	01Feb25
Commercial QuikTrak Mowers	22%	01Feb25
Commercial Zero-Turn Radius Mowers (Z700s Only)	8%	01Feb25
Commercial Zero-Turn Radius Mowers (Z900s Only)	22%	01Feb25
Commercial Front Mowers	22%	01Feb25
Commercial Wide Area Mowers	22%	01Feb25
Equipment for Commercial Mowing Products	22%	01Feb25
COMPACT TRACTORS		
Compact Tractors: 1000-4000 Series	17%	01Feb25
Implements for Compact Tractors	17%	01Feb25
UTILITY VEHICLES		
Mid Duty Crossover Utility Vehicles (XUV500s)	13%	01Feb25
Heavy-Duty Crossover Utility Vehicles (XUV800s)	13%	01Feb25
Traditional Utility Vehicles (TX, TE, TH) (excludes GS Gators)	16%	01Feb25
HPX Utility Vehicles (HPXs)	16%	01Feb25
GOLF EQUIPMENT		
Reel Mowers & Equipment	23%	01Feb25
Special Application Mowers	23%	01Feb25

Special Application Vehicles & Equipment (TX Turf, 2020A, 2030A, 1200A Bunker Rake)	23%	01Feb25
Aeration	23%	01Feb25
Debris Maintenance	23%	01Feb25
Golf Fleet Management	12%	01Feb25

AG TRACTORS & EQUIPMENT

Tractors: 5050E, 5060E, 5067E, 5075E	13%	01Feb25
Tractors: 5090E, 5090EL, 5100E	18%	01Feb25
Tractors: 5000M's, GLs, GV's, GNs, MHs, MLs	21%	01Feb25
Tractors: 6000-9000s (excludes Precision Upgrade Kits)	23%	01Feb25
Combines (excludes Precision Upgrade Kits)	21%	01Feb25
Cotton	21%	01Feb25
Hay & Forage	21%	01Feb25
Tillage	21%	01Feb25
Planters, Drills, Seeders (excludes Performance Upgrade Kits)	21%	01Feb25
Sprayers (excludes Performance Upgrade Kits)	21%	01Feb25
Implements for Ag Tractors	23%	01Feb25
	Same discount as tractor	
Ag Management Solutions (AMS)	purchased or 3% if purchased alone	01Feb25

FRONTIER EQUIPMENT

Cutting & Mowing	17%	01Feb25
Hay & Forage	17%	01Feb25
Landscaping	17%	01Feb25
Livestock Equipment	17%	01Feb25
Material Handling	17%	01Feb25
Planting & Seeding	17%	01Feb25
Snow	17%	01Feb25
Tillage	17%	01Feb25
Sprayers	17%	01Feb25

Contract Updates

March 5, 2025 – Updated pricing on entire contract. No other changes at this time.

January 15, 2024 – Contract extended from March 9, 2025 to February 5, 2028. No other changes at this time.

August 6, 2024 – Changed discount for HPX from 13% to 16%. Discount should've always been 16%.

March 7, 2024 – Updated pricing on entire contract. Changed end date from 9Mar2024 to 9Mar2025.

January 17, 2024 – RLE mowers, commercial mowers, all golf mowers, golf aeration and golf fleet management were added to the contract.

October 23, 2023 – Compact tractors, ag tractors, all other ag equipment categories and all Frontier have now been added to the contract. Prior to 23Oct2023 this contract only had all UVs including ProGators and Turf Gators. Bunker rakes were also already on this contract prior to 23Oct2023.