

OKLAHOMA - Agriculture, Trees and Brush Maintenance Equipment

Contract Number:	SW0196D
Contract Period:	July 7, 2021 – June 30, 2022
Eligibility:	Any government entity in the State of Oklahoma including cities and school districts and counties and can also be used by other states if their statutes allow for using another state's contract.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	<p>Operator's manual and parts manual must be provided to the customer at no cost. This may be provided on CD or spreadsheet.</p> <p>Manuals must be included on the quote or the agency's PO. Dealer will be reimbursed.</p>
Fees	No Fees may be charged.
Financing	<p>John Deere Municipal Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 12-60 month financial product requires payments and enables ownership of the equipment.</p> <p>Retail Note Financing by John Deere Financial or Third Party Allowed: If the agency rules and guidelines allow.</p> <p>Government Operating Lease by John Deere Financial (equipment returned to dealer at end of the term) - Not Allowed.</p>

Machine Hours	<p>Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.</p>										
Miscellaneous	None.										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table data-bbox="358 596 971 764"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	<p>Allowed: As long as the open market Deere equipment is compatible with the contract equipment being purchased. Open market items are implements, attachments, accessories, parts and bundles, service agreements, etc. that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p><u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p>										
Open Market by Dealer (not listed in the price book)	<p>Allowed: As long as the open market equipment is compatible with the contract equipment being purchased. These open-market items are not available from John Deere but are offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract. Examples of open market items/equipment that are not John Deere are service agreements, implements, attachments, accessories, parts, etc.</p> <p><u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p>										
Payment & Remittance	<p>Credit cards allowed for state agencies only.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										

Substitutions	Not applicable. This is a current price contract.
Trade-ins	Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
C20	Compact Utility Tractors & Equipment	18%	Current
C25	Equipment for Compact Utility Tractors	18%	Current
A2	Agricultural Tractors (5045E, 5055E, 5065E, 5075E)	14%	Current
A2	Agricultural Tractors (5085E, 5090EL, 5090E, 5100E)	19%	Current
A2	Agricultural Tractors (5000Ms, R's, GL's, GV's, GN's, MH's and ML's)	22%	Current
A2	Agricultural Tractors (6000-9000 Series)	24%	Current
A3	Combines	22%	Current
A4	Cotton	22%	Current
A5	Hay & Forage	22%	Current
A6	Tillage	22%	Current
A7	Drills/Air Seeder/Planters	22%	Current
A8	Sprayers	22%	Current

A9	Implements & Equipment	24%	Current
A10	Ag Management Solutions	Same discount as tractor purchased	Current
Frontier	Cotton	18%	Current
	Cutting & Mowing	18%	Current
	Hay & Forage	18%	Current
	Landscaping	18%	Current
	Livestock	18%	Current
	Material Handling	18%	Current
	Planting & Seeding	18%	Current
	Snow	18%	Current
	Tillage	18%	Current
	Application Equipment (Sprayers)	18%	Current

Contract Updates

There are no updates at this time.