

OKLAHOMA – Mowers & Hand-Held Equipment

Contract Number:	SW0190
Contract Period:	October 17, 2021 – September 30, 2022
Eligibility:	<p>This contract is available to any government entity in the State of Oklahoma including cities, school districts, counties and even other states if the states’ statutes allow them to use another state’s contract.</p> <p>Non-state agencies must complete and submit a Contract Participation Form to the State every time an equipment purchase is made from this contract.</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	Operator’s Manual (OM) and <u>repair</u> parts list must be furnished at no cost to the customer. A repair parts list found in the OM will suffice.
Fees	None.
Financing	<p>John Deere Municipal Lease by John Deere Financial (equipment owned by customer at end of the term): Not Allowed.</p> <p>Government Operating Lease by John Deere Financial (equipment returned to dealer at end of the term): Not Allowed.</p> <p>Retail Note Financing by John Deere Financial or Third Party Financing: Not Allowed.</p>

Machine Hours	Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.										
Miscellaneous	None.										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discounts equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="358 604 799 932"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	Not allowed.										
Open Market by John Deere (not listed in the price book)	Not allowed.										
Payment & Remittance	<p>Credit cards allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf Strategic Accounts Business Division 21748 Network Place Chicago, IL 60673-1217</p>										

Substitutions	Must be approved by the State.
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L21	Residential Zero-Turn-Radius Mowers & Equipment (excludes Z700s)	3%	26Feb21
L21	Residential Zero-Turn-Radius Mowers & Equipment (Z700s Only)	8%	26Feb21
L25	Lawn Tractors (\$100s, \$200s only) & Equipment	3%	25Feb21
L25	Lawn Tractors (X300s only) & Equipment	17%	25Feb21
L30	Garden Tractors & Equipment	17%	02Nov20
L35	Equipment for Lawn & Garden Tractors	17%	29Jan21
C10	Commercial Walk-Behind Mowers & Equipment	22%	23Dec20
C13	Commercial Zero-Turn-Radius Mowers & Equipment	22%	01Mar21
C15	Commercial Front Mowers & Equipment	22%	01Mar21
C18	Commercial Wide Area Mowers & Equipment	22%	02Nov20
C21	Equipment for Commercial Mowers	22%	02Nov20
G10	Reel Mowers & Equipment	23%	12Feb21

G15	Special Application Mowers & Equipment	23%	12Feb21
G25	Aeration & Equipment	23%	26Feb21
G30	Debris Maintenance & Equipment	23%	02Nov20
G35	Fleet Management (Golf)	12%	02Nov20

Contract Updates

There are no updates at this time.