

## OKLAHOMA - Mowers

<b>Contract Number:</b>	SW0190
<b>Contract Period:</b>	April 1, 2018 – March 31, 2021
<b>Eligibility:</b>	<p>This contract is available to any government entity in the State of Oklahoma including cities, school districts, counties and even other states if the states' statutes allow them to use another state's contract.</p> <p>Non-state agencies must complete and submit a <a href="#">Contract Participation Form</a> to the State every time an equipment purchase is made from this contract.</p>

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

<b>Delivery Obligations</b>	<p>Operator's manual and parts manual must be provided to the customer at no cost. This may be provided on CD or spreadsheet.</p> <p>Manuals must be included on the quote or the agency's PO. Dealer will be reimbursed.</p>
<b>Fees</b>	None.
<b>Financing</b>	<p><b>John Deere Municipal Lease by John Deere Financial:</b> Allowed. Agencies may utilize their own financing or John Deere Financial if their rules and guidelines allow. This 12-60 month financial product require payments and enables ownership of the equipment.</p> <p><b>Government Operating Lease by John Deere Financial:</b> Not Allowed. This product requires payments and the equipment is returned to the dealer location at the end of the term.</p>

Quotes	<p>Quotes are valid for 30 days from the creation date of the quote <b>OR</b> until the contract expires, <u>whichever occurs first</u>. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience. <a href="#">lick here to enter text</a>.</p>										
Allied - Non-John Deere Equipment	<p>Allowed as long as the Allied equipment is compatible with the contract equipment being purchased. <u>Items must be clearly labeled on the purchase order or quote as Allied</u>. Allied equipment includes implements, attachments, accessories, bundles or parts requested by the customer to complete the equipment purchase.</p>										
Credit Cards	<p>Allowed. P-cards (credit cards) are allowed with no limit.</p>										
Demo	<p>Allowed as long as agency agrees and equipment qualifies for full John Deere warranty.</p>										
Leasing	<p>Allowed.</p> <p>Agencies may utilize their own financing or the low interest rate, low cost John Deere Municipal Lease (a type of financing that is specifically designed for qualified state, government and educational entities). Financing results in full ownership at the end of the lease term, which is often referred to as a "lease-purchase".</p>										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discounts equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="342 1136 760 1465"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
Quantity	Additional Discount										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Non-contract - John Deere Equipment	<p>Allowed as long as the non-contract Deere equipment is in the current price pages with a price and is compatible with the contract equipment being purchased. The non-contract items will receive the same discount as the base unit. <u>Items must be clearly labeled on the purchase order or quote as Non-contract</u>. Non-contract Deere equipment includes implements, attachments, accessories, bundles, Frontier and Order Zone items requested by the customer to complete the equipment purchase.</p>										
Rental	<p>Not allowed on this contract.</p>										

Special Delivery Obligations	Operator's manual and parts manual must be provided to the customer at no cost. This may be provided on CD or spreadsheet.  Manuals must be included on the quote or the agency's PO. Dealer will be reimbursed.
Substitutions	Allowed.
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.
Miscellaneous	None.
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

## Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L25	Lawn Tractors (D100s, E100s, S240s) & Equipment	0%	Current
L25	Lawn Tractors (X300s only) & Equipment	18%	Current
L30	Garden Tractors & Equipment	18%	Current
L35	Equipment for Lawn & Garden Tractors	18%	Current
C10	Commercial Walk-Behind Mowers & Equipment	23%	Current
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	Current

C15	Commercial Front Mowers & Equipment	23%	Current
C18	Commercial Wide Area Mowers & Equipment	23%	Current
C21	Equipment for Commercial Mowers	23%	Current
G10	Reel Mowers & Equipment	24%	Current
G15	Special Application Mowers & Equipment	24%	Current
G25	Aeration & Equipment	24%	Current
G30	Debris Maintenance & Equipment	24%	Current
G35	Fleet Management (Golf)	14%	Current

### **Contract Updates**

December 7, 2020 – Changed “Operating Lease” in Financing section from Allowed to Not Allowed due to error when posted.

April 16, 2019 – Changed contract end date from 31Mar2019 to 31Mar2020. Effective 1Apr2019.

November 5, 2018 – Updated manual verbiage.

July 20, 2018 – Corrected description for L25 to show that E100s and S240s are eligible models.