

## Oklahoma/NASPO ValuePoint

### Master Contract for Construction and CWP Equipment

<b>Contract Number:</b>	SW0192
<b>Contract Period:</b>	May 25, 2018 – April 10, 2019 with four, 1-year renewal options (5 years total) Renewal 1 has been activated through April 10, 2020 Renewal 2 has been activated through April 10, 2021 Renewal 3 has been activated through April 10, 2022
<b>Eligibility:</b>	Oklahoma state and local agencies as well as institutions of higher education

#### Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#).

<https://dealerlocator.deere.com/servlet/country=US>

The local dealer assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details. Dealer then contacts the John Deere Construction Retail Sales Account Manager for a formal contract quote:

Kent Hoffman, Account Manager

[HoffmanKentJ@JohnDeere.com](mailto:HoffmanKentJ@JohnDeere.com)

309-765-0282 office

309-230-4650 cell

**All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract name and number: Oklahoma/NASPO SW0192.**

### Contract Details

Quotes	Quotes are valid for 30 days from the creation date, which is found on the upper right hand corner of the first page for your convenience.
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<p>Allied (non-Deere)</p>	<p>Allowed, allied equipment may only be sold in connection with the sale of a contract item.</p> <p>Allied items are products, implements, attachments, accessories, or parts not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
<p>Credit Cards</p>	<p>Allowed.</p>
<p>Special Delivery Obligations</p>	<p>FOB Destination Prepaid and Added. Factory to dealer freight is quoted as well as local dealer to end user's location.</p>
<p>Fees</p>	<p>Set-up fees for field attachments may be charged. Dealership quotes Pre-Delivery Inspection and local delivery as well as any dealer provided item and install. Dealer provides customer machine familiarity training (walk around) at no charge.</p>
<p>Financing</p>	<p>Only a John Deere <i>Municipal</i> Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term. The muni-lease is arranged and processed through your local <a href="#">John Deere Dealer and John Deere Financial</a>.</p> <p><b>No operating leases are allowed.</b></p>
<p>Multiple Unit Discount</p>	<p>The following additional discount applies for a multiple-unit when on the same Purchase Order.</p> <p>5-7 Units    1% 8-14 Units    2% 15-30 Units    3%</p>
<p>Non-contract (Deere)</p>	<p>Allowed, non-contract items may only be sold in connection with the sale of a contract item.</p> <p>Non-contract items are John Deere products, implements, attachments, accessories, or parts that are not currently on contract but are requested by the customer to complete the purchase of related John Deere equipment awarded on contract.</p>

Rental	Not allowed on this contract.
Substitution	Not allowed on this contract.
Trade-in	Allowed, trade-in items must be clearly labeled on the quote and purchase order as "Trade-in". The local dealer determines the trade-in amount.
Demo	Product demonstration units are not required by this contract, however, they may be arranged with local <a href="#">John Deere Dealer</a> when desired and stock is available.
Miscellaneous	Field installed kits (AT, KV...) ordered with a base machine receive 20% off List discount
Payment Remittance Information	<b>Remit to Address:</b>  <b>John Deere Construction Retail Sales, a division of John Deere Shared Services, Inc.</b> <b>P.O. Box 8806</b> <b>Moline, IL 61266-8806</b>

## Equipment on Contract

John Deere Model	Product Descriptions (click model number links at the left for more info)	Discounts off MSRP	Price Page Dates
<b>Articulated Dump Trucks</b>			
<a href="#">260E</a>	260E ADT / 321 HP / 53,334 lbs. Payload / 19.6 cu yd. Heaped Capacity	John Deere Dealer	Current
<a href="#">310E</a>	310E ADT / 354 HP / 62,005 lbs. Payload / 22.9 cu yd. Heaped Capacity	John Deere Dealer	Current

[370E](#) 370E ADT / 422 HP / 74,139 lbs. Payload / 26.8 cu yd. Heaped Capacity **John Deere Dealer** Current

[410E](#) 410E ADT / 443 HP / 82,157 lbs. Payload / 29.7 cu yd. Heaped Capacity **John Deere Dealer** Current

[460E](#) 460E ADT / 481 HP / 92,195 lbs. Payload / 33.4 cu yd. Heaped Capacity **John Deere Dealer** Current

**Backhoes**

[310L EP](#) 310L EP Backhoe / 71 HP / 15,880 lbs. Weight / 14'0" Dig **John Deere Dealer** Current

[310L](#) 310L Backhoe / 93 HP / 16,119 lbs. Weight / 14'0" Dig **John Deere Dealer** Current

[310SL](#) 310SL Backhoe / 100 HP / 17,692 lbs. Weight / 14'3" Dig **John Deere Dealer** Current

[310SL HL](#) 310SL HL Backhoe / 110 HP / 18,811 lbs. Weight / 14'10" Dig **John Deere Dealer** Current

[315SL](#) 315SL Backhoe / 101 HP / 17,692 lbs. Weight / 14'3" Dig **John Deere Dealer** Current

[410L](#) 410L Backhoe / 113 HP / 19,463 lbs. Weight / 15'10" Dig **John Deere Dealer** Current

[710L](#) 710L Backhoe / 148 HP / 27,033 lbs. Weight / 17'3" Dig **John Deere Dealer** Current

**Crawler Dozers**

[450K](#) 450K Dozer / 80 HP / 17,510 - 18,752 lbs. Weight / 86" Track on Ground **John Deere Dealer** Current



<a href="#">550K</a>	550K Dozer / 92 HP / 19,640 - 20,622 lbs. Weight / 92" Track on Ground	John Deere Dealer	Current
<a href="#">650K</a>	650K Dozer / 104 HP / 19,949 - 20,974 lbs. Weight / 92" Track on Ground	John Deere Dealer	Current
<a href="#">700K</a>	700K Dozer / 130 HP / 30,275 - 31,290 lbs. Weight / 102" Track on Ground	John Deere Dealer	Current
700L New Model	700L Dozer / 135 HP / 30,900 lbs. Weight / 103" Track on Ground	John Deere Dealer	Current
<a href="#">750K</a>	750K Dozer / 165 HP / 34,527 - 37,745 lbs. Weight / 102" Track on Ground	John Deere Dealer	Current
750L New Model	750L Dozer / 175 HP / 38,076 lbs. Weight / 122" Track on Ground	John Deere Dealer	Current
<a href="#">850L</a>	850L Dozer / 225 HP / 47,578 - 51,365 lbs. Weight / 130" Track on Ground New Model	John Deere Dealer	Current
<a href="#">950K</a>	950K Dozer / 265 HP / 71,200 - 74,970 lbs. Weight / 126.5" Track on Ground	John Deere Dealer	Current
<a href="#">1050K</a>	1050K Dozer / 350 HP / 94,300 - 95,000 lbs. Weight / 134.6" Track on Ground	John Deere Dealer	Current
<b>Crawler Loaders</b>			
<a href="#">655K</a>	655K Crawler / 145 HP / 40,614 lbs. Weight / 2.4 cu yds. Heaped Capacity	John Deere Dealer	Current
<a href="#">755K</a>	755K Crawler / 190 HP / 45,178 lbs. Weight / 3.2 cu yds. Heaped Capacity	John Deere Dealer	Current

**Excavators**

<a href="#">75G FT4</a>	75G Excavator / 56.9 HP / 18,221 lbs. Weight / 13'6" Dig	John Deere Dealer	Current
<a href="#">85G FT4</a>	85G Excavator / 56.9 HP / 18,821 lbs. Weight / 13'1" Dig	John Deere Dealer	Current
<a href="#">130G FT4</a>	130G Excavator / 98 HP / 31,604 lbs. Weight / 19'9" Dig	John Deere Dealer	Current
<a href="#">135G FT4</a>	135G Excavator / 101 HP / 31,500 lbs. Weight / 20'0" Dig	John Deere Dealer	Current
<a href="#">160G LC FT4</a>	160G LC Excavator / 121 HP / 39,526 lbs. Weight / 21'4" Dig	John Deere Dealer	Current
<a href="#">180G LC FT4</a>	180G LC Excavator / 121 HP / 45,170 lbs. Weight / 23'2" Dig	John Deere Dealer	Current
<a href="#">190GW FT4</a>	190GW Excavator / 173 HP / 43,431 lbs. Weight / 19'2" Dig	John Deere Dealer	Current
<a href="#">210G LC FT4</a>	210G LC Excavator / 159 HP / 51,940 lbs. Weight / 21'11" Dig	John Deere Dealer	Current
<a href="#">245G LC FT4</a>	245G LC Excavator / 159 HP / 57,800 lbs. Weight / 21'9" Dig	John Deere Dealer	Current
<a href="#">250G LC FT4</a>	250G LC Excavator / 188 HP / 57,800 lbs. Weight / 25'0" Dig	John Deere Dealer	Current
<a href="#">300G LC FT4</a>	300G LC Excavator / 223 HP / 68,674 lbs. Weight / 25' 10" Dig	John Deere Dealer	Current
<a href="#">345G LC FT4</a>	345G LC Excavator / 249 HP / 80,788 lbs. Weight / 24'10" Dig	John Deere Dealer	Current

<a href="#">350G LC FT4</a>	350G LC Excavator / 271 HP / 78,550 lbs. Weight / 26'10" Dig	John Deere Dealer	Current
<a href="#">380G LC FT4</a>	380G LC Excavator / 271 HP / 83,992 lbs. Weight / 26'10" Dig	John Deere Dealer	Current
<a href="#">470G LC FT4</a>	470G LC Excavator / 367 HP / 112,916 lbs. Weight / 27'2" Dig	John Deere Dealer	Current
<b>Motor Graders</b>			
<a href="#">620G/GP</a>	620G/GP Grader / 215 HP/ 40,350 lbs. Weight / 31,066 lbs. Blade Pull	John Deere Dealer	Current
<a href="#">622G/GP</a>	622G/GP Grader / 225 HP/ 42,060 lbs. Weight / 45,000 lbs. Blade Pull	John Deere Dealer	Current
<a href="#">670G/GP</a>	670G/GP Grader / 235 HP/ 42,340 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	Current
<a href="#">672G/GP</a>	672G/GP Grader / 255 HP / 44,040 lbs. Weight / 49,500 lbs. Blade Pull	John Deere Dealer	Current
<a href="#">770G/GP</a>	770G/GP Grader / 255 HP / 42,760 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	Current
<a href="#">772G/GP</a>	772G/GP Grader / 275 HP / 44,570 lbs.- Weight / 49,500 lbs. Blade Pull	John Deere Dealer	Current
<a href="#">870G/GP</a>	870G/GP Grader / 280 HP / 44,760 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	Current
<a href="#">872G/GP</a>	872G/GP Grader / 300 HP / 46,710 lbs. Weight / 49,500 lbs. Blade Pull	John Deere Dealer	Current

**4WD Loaders**

<a href="#">444K</a>	444K 4WD Loader / 124 HP / 25,022 lbs. Weight / 2.0-4 CY Capacity	John Deere Dealer	Current
<a href="#">444L</a>	444L 4WD Loader / 124 HP / 25,814 lbs. Weight / 2.5-4.5 CY Capacity	John Deere Dealer	Current
<a href="#">524L</a>	524L 4WD Loader / 152 HP / 28,931 lbs. Weight / 2.5-4.0 CY Capacity	John Deere Dealer	Current
<a href="#">544L</a>	544L 4WD Loader / 166 HP / 30,520 lbs. Weight / 2.5-4.5 CY Capacity	John Deere Dealer	Current
<a href="#">624L</a>	624L 4WD Loader/ 192 HP / 34,715 lbs. Weight / 3.0-5.25 CY Capacity	John Deere Dealer	Current
<a href="#">644K</a>	644K 4WD Loader / 232 HP / 41,188 lbs. Weight / 4.0-4.25 CY Capacity	John Deere Dealer	Current
<a href="#">644K Hybrid</a>	644K HYB 4WD Loader / 229 HP / 40,436 lbs. Weight / 4.0-4.25 CY Capacity	John Deere Dealer	Current
<a href="#">644L</a>	644L 4WD Loader / 249 HP / 41,571 lbs. Weight / 4.0-4.75 CY Capacity	John Deere Dealer	Current
<a href="#">644L Hybrid</a>	644L HYB 4WD Loader / 231 HP / 41,571 lbs. Weight / 4.0-4.75 CY Capacity	John Deere Dealer	Current
<a href="#">724K</a>	724K 4WD Loader / 264 HP / 48,988 lbs. Weight / 4.0-4.75 CY Capacity	John Deere Dealer	Current
<a href="#">724L</a>	724L 4WD Loader / 268 HP / 43,707 lbs. Weight / 4.0-5.0 CY Capacity	John Deere Dealer	Current
<a href="#">744K II</a>	744K II 4WD Loader / 303 HP / 55,905 lbs. Weight / 5.25-5.75 CY Capacity	John Deere Dealer	Current





<a href="#">744L</a>	744L 4WD Loader / 316 HP / 57,086 lbs. Weight / 5.25-5.85 CY Capacity	John Deere Dealer	Current
<a href="#">824K II</a>	824K II 4WD Loader / 333 HP / 59,260 lbs. Weight / 6.0-6.75 CY Capacity	John Deere Dealer	Current
<a href="#">824L</a>	824L 4WD Loader / 343 HP / 61,685 lbs. Weight / 6.0-6.75 CY Capacity	John Deere Dealer	Current
<a href="#">844K III</a>	844K III 4WD Loader / 380 HP / 74,534 lbs. Weight / 7.25 CY Capacity	John Deere Dealer	Current
<a href="#">844K III AH</a>	844K III 4WD Loader / 380 HP / 74,534 lbs. Weight / 7.25 CY Capacity (Aggregate Handler)	John Deere Dealer	Current
<a href="#">844L</a>	844L 4WD Loader / 417 HP / 76,670 lbs. Weight / 6.3-8.0 CY Capacity	John Deere Dealer	Current
<a href="#">844L AH</a>	844L AH 4WD Loader / 429 HP / 80,052 lbs. / 9.3-9.8 CY Capacity (Aggregate Handler)	John Deere Dealer	Current

## Tractor Loaders

<a href="#">210L EP</a>	210L EP Tractor Loader / 69 HP / 10,569 lbs. Weight / 8,245 lbs. Breakout	John Deere Dealer	Current
<a href="#">210L</a>	210L Tractor Loader / 93 HP / 11,326 lbs. Weight / 8,245 lbs. Breakout	John Deere Dealer	Current

## Skid Steer Loaders



<a href="#">312GR</a>	312GR Skid Steer / 48 HP / 1,550 lbs. Capacity / 3,700 lbs. Breakout Force	John Deere Dealer	Current
<a href="#">314G</a>	314G Skid Steer / 48 HP / 1,760 lbs. Capacity / 3,500 lbs. Breakout Force	John Deere Dealer	Current
<a href="#">316GR</a>	316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force	John Deere Dealer	Current
<a href="#">318G</a>	318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force	John Deere Dealer	Current
<a href="#">320G</a>	320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force	John Deere Dealer	Current
<a href="#">324G</a>	324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force	John Deere Dealer	Current
<a href="#">330G</a>	330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force	John Deere Dealer	Current
<a href="#">332G</a>	332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force	John Deere Dealer	Current
<b>Compact Track Loaders</b>			
<a href="#">317G</a>	317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout	John Deere Dealer	Current
<a href="#">325G</a>	325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout	John Deere Dealer	Current
<a href="#">331G</a>	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	Current
<a href="#">333G</a>	333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout	John Deere Dealer	Current



## Compact Excavators

[17G](#) 17G Excavator / 14.5 HP / 7' 2" Dig / 3,790 lbs. Weight John Deere Dealer Current

[26G](#) 26G Excavator / 20.0 HP / 8' 6" Dig / 6,110 lbs. Weight John Deere Dealer Current

[30G](#) 30G Excavator / 23 HP / 9' 2" Dig / 7,220 lbs. Weight John Deere Dealer Current

[35G](#) 35G Excavator / 23.3 HP / 10' 0" Dig / 7,760 lbs. Weight John Deere Dealer Current

[50G](#) 50G Excavator / 35.9 HP / 11' 7" Dig / 10,847 lbs. Weight John Deere Dealer Current

[60G](#) 60G Excavator / 53 HP / 12' 4" Dig / 13,547 lbs. Weight John Deere Dealer Current

## Compact Wheel Loaders

[204L](#) 204L 4WD / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity John Deere Dealer Current

[244L](#) 244L / 71.0 HP / 12,258 lbs. Weight / 1.0 CY Capacity John Deere Dealer Current

[304L](#) 304L 4WD / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity John Deere Dealer Current

[324L](#) 324L / 74.0 HP / 14,110 lbs. Weight / 1.4 CY Capacity John Deere Dealer Current

[344L](#) 344L 4WD / 103 HP / 19,553 lbs. Weight / 2 CY Capacity John Deere Dealer Current

### Attachments for Compact Construction Equipment

[WorksitePro Attachments](#)

John Deere WorksitePro Attachments and Implements are on contract as standalone items

John Deere Dealer

Current

### Contract updates

May 25, 2018 – New Contract

July 26, 2018 - Changed some verbiage and revised Product Descriptions.

April 10, 2019 – 1<sup>st</sup> renewal to April 2020. Added 850L, 524L, 544L, 624L, 244L and 324L. Deleted 850K, 524K II, 544K II, 624K II, 244K II and 324K. Decreased or increased discounts on most models.

April 10, 2020 – 2<sup>nd</sup> renewal to April 2021. Added 700L, 750L, 444L, 644L, 644L HYB, 724L, 744L, 824L, 844L, 844L AH.