

Oklahoma/NASPO ValuePoint

Master Contract for Construction and CWP Equipment

Contract Number:	SW0192
Contract Period:	May 25, 2018 – May 24, 2019 with four 1 year renewal options (5 years total)
Eligibility:	Oklahoma state and local agencies as well as institutions of higher education

Quotes and Purchase Orders:

To obtain a quote, contact your local **John Deere Dealer**.

<https://dealerlocator.deere.com/servlet/country=US>

The local dealer assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details. Dealer then contacts the John Deere Construction Retail Sales Account Manager for a formal contract quote:

Kent Hoffman, Account Manager

HoffmanKentJ@JohnDeere.com

309-765-0282 office

309-230-4650 cell

All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract name and number: Oklahoma/NASPO SW0192.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date, which is found on the upper right hand corner of the first page for your convenience.
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<p>Allied (non-Deere)</p>	<p>Allowed, allied equipment may only be sold in connection with the sale of a contract item.</p> <p>Allied items are products, implements, attachments, accessories, or parts not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
<p>Credit Cards</p>	<p>Allowed.</p>
<p>Special Delivery Obligations</p>	<p>FOB Destination Prepaid and Added. Factory to dealer freight is quoted as well as local dealer to end user's location.</p>
<p>Fees</p>	<p>Set-up fees for field attachments may be charged. Dealership quotes Pre-Delivery Inspection and local delivery as well as any dealer provided item and install. Dealer provides customer machine familiarity training (walk around) at no charge.</p>
<p>Financing</p>	<p>Only a John Deere <i>Municipal</i> Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term. The muni-lease is arranged and processed through your local John Deere Dealer and John Deere Financial.</p> <p>No operating leases are allowed.</p>
<p>Multiple Unit Discount</p>	<p>The following additional discount applies for a multiple-unit when on the same Purchase Order.</p> <p>5-7 Units 1% 8-14 Units 2% 15-30 Units 3%</p>
<p>Non-contract (Deere)</p>	<p>Allowed, non-contract items may only be sold in connection with the sale of a contract item.</p> <p>Non-contract items are John Deere products, implements, attachments, accessories, or parts that are not currently on contract but are requested by the customer to complete the purchase of related John Deere equipment awarded on contract.</p>

Rental	Not allowed on this contract.
Substitution	Not allowed on this contract.
Trade-in	Allowed, trade-in items must be clearly labeled on the quote and purchase order as "Trade-in". The local dealer determines the trade-in amount.
Demo	Product demonstration units are not required by this contract, however, they may be arranged with local John Deere Dealer when desired and stock is available.
Miscellaneous	Field installed kits (AT, KV...) ordered with a base machine receive 20% off List discount
Payment Remittance Information	Remit to Address: John Deere Construction Retail Sales, a division of John Deere Shared Services, Inc. P.O. Box 8806 Moline, IL 61266-8806

Price Structure

John Deere Model	Product Descriptions(click model number links at the left for more info)	Discounts off MSRP	Price Page Dates
Articulated Dump Trucks			
260E	260E ADT / 321 HP / 53,334 lbs. Payload / 19.6 cu yd. Heaped Capacity	John Deere Dealer	23Feb18
310E	310E ADT / 354 HP / 62,005 lbs. Payload / 22.9 cu yd. Heaped Capacity	John Deere Dealer	23Feb18



370E	370E ADT / 422 HP / 74,139 lbs. Payload / 26.8 cu yd. Heaped Capacity	John Deere Dealer	23Feb18
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410E	410E ADT / 443 HP / 82,157 lbs. Payload / 29.7 cu yd. Heaped Capacity	John Deere Dealer	23Feb18
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460E	460E ADT / 481 HP / 92,195 lbs. Payload / 33.4 cu yd. Heaped Capacity	John Deere Dealer	23Feb18
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Backhoes

310L EP	310L EP Backhoe / 71 HP / 15,880 lbs. Weight / 14'0" Dig	John Deere Dealer	15Feb18
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310L	310L Backhoe / 93 HP / 16,119 lbs. Weight / 14'0" Dig	John Deere Dealer	23Feb18
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310SL	310SL Backhoe / 100 HP / 17,692 lbs. Weight / 14'3" Dig	John Deere Dealer	23Feb18
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310SL HL	310SL HL Backhoe / 110 HP / 18,811 lbs. Weight / 14'10" Dig	John Deere Dealer	21Feb18
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315SL	315SL Backhoe / 101 HP / 17,692 lbs. Weight / 14'3" Dig	John Deere Dealer	23Feb18
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410L	410L Backhoe / 113 HP / 19,463 lbs. Weight / 15'10" Dig	John Deere Dealer	02Feb18
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710L	710L Backhoe / 148 HP / 27,033 lbs. Weight / 17'3" Dig	John Deere Dealer	15Feb18
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Crawler Dozers

450K	450K Dozer / 80 HP / 17,510 - 18,752 lbs. Weight / 86" Track on Ground	John Deere Dealer	12Mar18
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550K	550K Dozer / 92 HP / 19,640 - 20,622 lbs. Weight / 92" Track on Ground	John Deere Dealer	12Mar18
650K	650K Dozer / 104 HP / 19,949 - 20,974 lbs. Weight / 92" Track on Ground	John Deere Dealer	12Mar18
700K	700K Dozer / 130 HP / 30,275 - 31,290 lbs. Weight / 102" Track on Ground	John Deere Dealer	12Mar18
750K	750K Dozer / 165 HP / 34,527 - 37,745 lbs. Weight / 102" Track on Ground	John Deere Dealer	08Mar18
850K	850K Dozer / 205 HP / 43,818 - 48,005 lbs. Weight / 109" Track on Ground	John Deere Dealer	08Mar18
950K	950K Dozer / 265 HP / 71,200 - 74,970 lbs. Weight / 126.5" Track on Ground	John Deere Dealer	15Mar18
1050K	1050K Dozer / 350 HP / 94,300 - 95,000 lbs. Weight / 134.6" Track on Ground	John Deere Dealer	15Mar18
Crawler Loaders			
655K	655K Crawler / 145 HP / 40,614 lbs. Weight / 2.4 cu yds. Heaped Capacity	John Deere Dealer	01Feb17
755K	755K Crawler / 190 HP / 45,178 lbs. Weight / 3.2 cu yds. Heaped Capacity	John Deere Dealer	12Mar18
Excavators			
75G FT4	75G Excavator / 56.9 HP / 18,221 lbs. Weight / 13'6" Dig	John Deere Dealer	28Feb18
85G FT4	85G Excavator / 56.9 HP / 18,821 lbs. Weight / 13'1" Dig	John Deere Dealer	27Feb18

130G FT4	130G Excavator / 98 HP / 31,604 lbs. Weight / 19'9" Dig	John Deere Dealer	15Mar18
135G FT4	135G Excavator / 101 HP / 31,500 lbs. Weight / 20'0" Dig	John Deere Dealer	27Feb18
160G LC FT4	160G LC Excavator / 121 HP / 39,526 lbs. Weight / 21'4" Dig	John Deere Dealer	15Mar18
180G LC FT4	180G LC Excavator / 121 HP / 45,170 lbs. Weight / 23'2" Dig	John Deere Dealer	15Mar18
190GW FT4	190GW Excavator / 173 HP / 43,431 lbs. Weight / 19'2" Dig	John Deere Dealer	08Jan18
210G LC FT4	210G LC Excavator / 159 HP / 51,940 lbs. Weight / 21'11" Dig	John Deere Dealer	15Mar18
245G LC FT4	245G LC Excavator / 159 HP / 57,800 lbs. Weight / 21'9" Dig	John Deere Dealer	27Feb18
250G LC FT4	250G LC Excavator / 188 HP / 57,800 lbs. Weight / 25'0" Dig	John Deere Dealer	15Mar18
300G LC FT4	300G LC Excavator / 223 HP / 68,674 lbs. Weight / 25' 10" Dig	John Deere Dealer	15Mar18
345G LC FT4	345G LC Excavator / 249 HP / 80,788 lbs. Weight / 24'10" Dig	John Deere Dealer	02Mar18
350G LC FT4	350G LC Excavator / 271 HP / 78,550 lbs. Weight / 26'10" Dig	John Deere Dealer	15Mar18
380G LC FT4	380G LC Excavator / 271 HP / 83,992 lbs. Weight / 26'10" Dig	John Deere Dealer	15Mar18
470G LC FT4	470G LC Excavator / 367 HP / 112,916 lbs. Weight / 27'2" Dig	John Deere Dealer	08Mar18

Motor Graders

620G/GP	620G/GP Grader / 215 HP/ 40,350 lbs. Weight / 31,066 lbs. Blade Pull	John Deere Dealer	15Mar18
622G/GP	622G/GP Grader / 225 HP/ 42,060 lbs. Weight / 45,000 lbs. Blade Pull	John Deere Dealer	15Mar18
670G/GP	670G/GP Grader / 235 HP/ 42,340 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	15Mar18
672G/GP	672G/GP Grader / 255 HP / 44,040 lbs. Weight / 49,500 lbs. Blade Pull	John Deere Dealer	15Mar18
770G/GP	770G/GP Grader / 255 HP / 42,760 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	15Mar18
772G/GP	772G/GP Grader / 275 HP / 44,570 lbs.- Weight / 49,500 lbs. Blade Pull	John Deere Dealer	15Mar18
870G/GP	870G/GP Grader / 280 HP / 44,760 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	15Mar18
872G/GP	872G/GP Grader / 300 HP / 46,710 lbs. Weight / 49,500 lbs. Blade Pull	John Deere Dealer	15Mar18

4WD Loaders

444K	444K 4WD Loader / 124 HP / 25,022 lbs. Weight / 2.0-4 CY Capacity	John Deere Dealer	14Feb18
524K II	524K II 4WD Loader / 130 HP / 27,928 lbs. Weight / 2.5-4.5 CY Capacity	John Deere Dealer	14Feb18
544K II	544K II 4WD Loader / 163 HP / 29,138 lbs. Weight / 2.75-5.25 CY Capac	John Deere Dealer	14Feb18

624K II	624K II 4WD Loader/ 186 HP / 34,717 lbs. Weight / 3.5-5.25 CY Capacity	John Deere Dealer	14Feb18
644K	644K 4WD Loader / 232 HP / 41,188 lbs. Weight / 4.0-4.25 CY Capacity	John Deere Dealer	14Feb18
644K Hybrid	644K Hyb. 4WD Loader / 229 HP / 40,436 lbs. Weight / 4.0-4.25 CY Capacity	John Deere Dealer	14Feb18
724K	724K 4WD Loader / 264 HP / 48,988 lbs. Weight / 4.0-4.75 CY Capacity	John Deere Dealer	14Feb18
744K II	744K II 4WD Loader / 303 HP / 55,905 lbs. Weight / 5.25-5.75 CY Capacity	John Deere Dealer	20Mar18
824K II	824K II 4WD Loader / 333 HP / 59,260 lbs. Weight / 6.0-6.75 CY Capacity	John Deere Dealer	20Mar18
844K III	844K III 4WD Loader / 380 HP / 74,534 lbs. Weight / 7.25 CY Capacity	John Deere Dealer	20Mar18
844K III AH	844K III 4WD Loader / 380 HP / 74,534 lbs. Weight / 7.25 CY Capacity (Aggregate Handler)	John Deere Dealer	13Feb18
Tractor Loaders			
210L EP	210L EP Tractor Loader / 69 HP / 10,569 lbs. Weight / 8,245 lbs. Breakout	John Deere Dealer	12Jan18
210L	210L Tractor Loader / 93 HP / 11,326 lbs. Weight / 8,245 lbs. Breakout	John Deere Dealer	12Jan18

**Skid Steer Loaders**

312GR	312GR Skid Steer / 48 HP / 1,550 lbs. Capacity / 3,700 lbs. Breakout Force	John Deere Dealer	19Mar18
314G	314G Skid Steer / 48 HP / 1,760 lbs. Capacity / 3,500 lbs. Breakout Force	John Deere Dealer	19Mar18
316GR	316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force	John Deere Dealer	19Mar18
318G	318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force	John Deere Dealer	19Mar18
320G	320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force	John Deere Dealer	12Mar18
324G	324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force	John Deere Dealer	12Mar18
330G	330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force	John Deere Dealer	12Mar18
332G	332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force	John Deere Dealer	12Mar18

Compact Track Loaders

317G	317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout	John Deere Dealer	19Mar18
325G	325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout	John Deere Dealer	13Mar18
331G	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	13Mar18

[333G](#)

333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout

John Deere
Dealer

13Mar18

Compact Excavators

[17G](#)

17G Excavator / 14.5 HP / 7' 2" Dig / 3,790 lbs. Weight

John Deere
Dealer

8Jan18

[26G](#)

26G Excavator / 20.0 HP / 8' 6" Dig / 6,110 lbs. Weight

John Deere
Dealer

8Jan18

[30G](#)

30G Excavator / 23 HP / 9'2" Dig / 7,220 lbs. Weight

John Deere
Dealer

8Jan18

[35G](#)

35G Excavator / 23.3 HP / 10' 0" Dig / 7,760 lbs. Weight

John Deere
Dealer

8Jan18

[50G](#)

50G Excavator / 35.9 HP / 11' 7" Dig / 10,847 lbs. Weight

John Deere
Dealer

8Jan18

[60G](#)

60G Excavator / 53 HP / 12' 4" Dig / 13,547 lbs. Weight

John Deere
Dealer

16Feb18

Compact Wheel Loaders

[204L](#)

204L 4WD / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity

John Deere
Dealer

2Mar18

[244K-II](#)

244K II 4WD / 70 HP / 12,060 lbs. Weight / 1.0-1.4 CY Capacity

John Deere
Dealer

2Mar18

[304L](#)

304L 4WD / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity

John Deere
Dealer

2Mar18

[324K](#)

324K 4WD / 70 HP / 14,087 lbs. Weight / 1.4-2.0 CY Capacity

John Deere
Dealer

2Mar18

[344L](#)

344L 4WD / 103 HP / 19,553 lbs. Weight / 2 CY Capacity

John Deere
Dealer

2Mar18

Attachments for CWP Equipment[WorksitePro
Attachments](#)John Deere WorksitePro Attachments are on contract for individual purchase
(no base machine purchase required with a WorksitePro attachment order)John Deere
Dealer

14Mar18

Contract updates

May 25, 2018 – New Contract

July 26, 2018 - Changed some verbiage and revised Product Descriptions.