

## OHIO - Department of Transportation (ODOT) Standard & Mowing Tractors Contract

Contract Number:	207-26
Contract Period:	September 2, 2025 – September 30, 2026
Eligibility:	<p>This is a multiple award contract for use by ODOT. This contract may be extended to any non-DOT agency allowing members of the State's cooperative purchasing program to make purchases.</p> <p>To verify membership for the cooperative purchasing program, please review the Ohio <a href="#">Co-op Members List</a>.</p> <p>Authorization may be obtained by submitting a request to the <a href="#">Cooperative Purchasing Program - Ohio Department of Transportation</a>.</p>

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. **Submit your purchase order and your [authorization to use the co-op program \(for non-DOT agencies only\)](#) to the dealer.**

The John Deere Dealer will submit the purchase order and authorization letter (if applicable), to John Deere's Government Sales office.

**All purchase orders must show Deere & Company as the vendor and reference the contract number.**

## Contract Details

Delivery Obligations	Tractors must be delivered with a full tank of fuel and diesel exhaust fluid if applicable.
Fees	None.
Financing	<p><a href="#">John Deere Municipal Lease by John Deere Financial</a></p> <p>Allowed: For <b>non-state agencies only</b>, if their rules and guidelines allow. This 12-60 month financial product requires payments and enables ownership of the equipment.</p>

	<p><u>Government Operating Lease by John Deere Financial</u> Allowed: For <b>non-state agencies only</b>, if their rules and guidelines allow. This 24-60 month product requires payments, and the equipment is returned to the dealer's location at the end of the term.</p> <p><u>Retail Note Financing by John Deere Financial or Third Party</u> Allowed: For <b>non-state agencies only</b>, if their rules and guidelines allow.</p>
Machine Hours	Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.
Miscellaneous	<p><b>Non-DOT agencies should provide the John Deere dealer with documentation authorizing the agency to use the contract (see Eligibility section). John Deere dealers should upload the following to JD Quote 2: dealer's quote, the agency's PO, agency's authorization to use the co-op program (non-DOT agencies only).</b></p> <p>ODOT and non-DOT agencies can order the specific line-item tractor models (5060E, 5100E, 5105M, 6120E, 6M 115) shown in Sections 1-5 in the Price Structure below. These line-item tractors will be charged the price indicated in the Price Structure using the price pages that have been linked below.</p> <p>The line-item pricing shown below for the 5060E, 5100E, 5105M, 6120E, and 6M 115 includes a <b>MANDATORY</b> 3 Year/36 Month/1500 Hour Full Machine Warranty and the deductible. <b>Please note the Extended Warranty as a separate line item with no cost on the agency's quote and/or PO. The Extended Warranty must be registered by the selling dealer for the plan to be activated.</b></p> <p>Agencies can "build" their own 5060E, 5100E, 5105M, 6120E and 6M 115 tractor configurations using the price pages linked below. The appropriate contract discount will be applied <u>to the total list price</u> of the new configuration. <b>Extended warranty for these tractors must be purchased as an Open Market item and must be listed on the quote and/or PO as "open market".</b></p> <p>Agencies can also purchase any of the other 5000-7000 Series tractor models shown in the linked price pages. The appropriate contract discount will be applied <u>to the total list price</u> of the tractor. <b>Extended warranty for these tractors must be purchased as an Open Market item and must be listed on the quote and/or PO as "open market".</b></p>
Multiple Unit Discount	Sales of 3 or more like <u>self-propelled products</u> sold on the <u>same</u> purchase order are eligible for the multiunit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit. <u>Frontier Equipment is excluded from the Multiple Unit Discount.</u>

	<ul style="list-style-type: none"> <li>Ag Tractors</li> </ul> <table> <tr> <th><u>Quantity</u></th><th><u>Additional Discount</u></th></tr> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9+ units</td><td>4%</td></tr> </table>	<u>Quantity</u>	<u>Additional Discount</u>	3-4	1%	5-6	2%	7-8	3%	9+ units	4%
<u>Quantity</u>	<u>Additional Discount</u>										
3-4	1%										
5-6	2%										
7-8	3%										
9+ units	4%										
Open Market by John Deere (listed in the price book)	Not allowed.										
Open Market by Dealer (not listed in the price book)	<p>PowerGard Extended Warranty may be sold as open market (excluding tractors in Sections 1-5 of this contract). PowerGard must be listed on the quote and/or PO as open market.</p> <p>PowerGard is already included in the line-item tractors shown in Sections 1-5 of this contract.</p>										
Payment Remittance Information	<p>Credit card payments are allowed.</p> <p>Remit to Address:  Deere &amp; Company  Ag &amp; Turf CBD &amp; Government Sales  21748 Network Place  Chicago, IL 60673-1217</p>										
Substitutions	Not allowed.										
Trade-ins	<p>Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In.</p> <p>The trade-in tractors will be complete and in running condition. The Administrator of the Office of Equipment Management reserves the right to reject or refuse any trade-in allowances offered if it is determined by ODOT that refusal will be in ODOT's best interest.</p>										

## Price Structure \*Before quoting, please read the Eligibility and Miscellaneous sections above carefully.

Equipment Category	Product Descriptions	Discounts off MSRP	Price Page Dates
Ag Tractors	5050E, 5060E, 5067E, 5075E	18%	<a href="#">01May25</a>
	5090E, 5090EL, 5100E	23%	<a href="#">01May25</a>
	5000Ms, ENs, GLs, GVs, GNs, MHs & MLs	26%	<a href="#">01May25</a>
	6000-7000 Series	28%	<a href="#">01May25</a>
Ag Tractor Implements	All Implements	28%	<a href="#">01May25</a>
Ag Management Solutions	AMS	Same discount as tractor purchased; 4% if sold as stand alone	<a href="#">01May25</a>

SECTION 1	Models	Descriptions	Order Codes	Prices
	<b>5060E Cab</b>	Tractor with Transmission: 12F/12R PowrReverser	<b>Base Tractor:</b> 06C1LV, 0202, 0409, 0500, 183N, 1381, 1799, 2050, 3420, 3310, 6040, 5101, 6101, SJ16226, AL222926, SWJHD22, BSJ10344, RE229427, <a href="#">36-4000 Full Machine Warranty including deductible (\$0 cost to agency, <b>must be listed on quote and/or PO.</b> See Misc. above.)</a>  <a href="#">Dealer Reimbursement for PowerGard &amp; Deductible: \$3,200</a>	\$48,296.05
<b>SECTION 2</b>	<b>5100E Cab</b>	Tractor with Transmission:	697RP, 0202, 0409, 0500, 182A, 183N, 1381, 1799, 1880, 1900, 1950, 2050, 2120, 3025, 3330,	\$68,985.97

12F/12R  
PowrReverser

3400, 3820, 5112, 6040, 6118, 8300, SJ16226,  
AL222926, AL232067, BSJ10638, BSJ10018,  
[36-4000 Full Machine Warranty including  
deductible \(\\$0 cost to agency, \*\*must be listed on  
quote and/or PO.\*\* See Misc. above.\)](#)

[Dealer Reimbursement for PowerGard &  
Deductible: \\$3,200](#)

**SECTION  
3**

**Models**

**Descriptions**

**Order Codes**

**Prices**

**5105M  
Cab**

Tractor with  
Transmission:  
16F/16R  
PowrReverser

**Base Tractor:**  
19BGPY, 0202, 0409, 0500, 182A, 183N, 1900,  
1880, 1380, 1799, 1950, 2055, 2500, 2120, 2400,  
3025, 3326, 3400, 3830, 4000, 4010, 4110, 4160,  
4210, 4420, 5010, 5090, 5133, 5999, 6040, 6203,  
8280, 8300, 8727, SWJHD22, SJ10170, BSJ10442,  
[36-4000 Full Machine Warranty including  
deductible \(\\$0 cost to agency, \*\*must be listed on  
quote and/or PO.\*\* See Misc. above.\)](#)

\$79,644.68

[Dealer Reimbursement for PowerGard &  
Deductible: \\$4,200](#)

**SECTION  
4**

**Models**

**Descriptions**

**Order Codes**

**Prices**

**6120E  
Cab**

Tractor with  
Transmission:  
12F/12R  
PowrReverser

**Base Tractor:**  
333FP, 182F, 183N, 185A, 0202, 0409, 0500,  
1386, 1950, 2050, 2130, 3340, 4120, 4421, 4015,  
4315, 5212, 6045, 6210, 7700, 8726, 1880, 1900,  
BSJ10026, SJ10170, RE199488, SJ16226,  
AL232067, [36-4000 Full Machine Warranty  
including deductible \(\\$0 cost to agency, \*\*must be  
listed on quote and/or PO.\*\* See Misc. above.\)](#)

\$89,866.69

[Dealer Reimbursement for PowerGard &  
Deductible: \\$5,800](#)

SECTION 5	Models	Descriptions	Order Codes	Prices
	6M 115 Cab	Tractor with Transmission: 16F/16R PowrQuad PLUS	<b>Base Tractor:</b> 6181L, 183N, 0202, 0409, 0606, 0660, 0700, 874C, 1437, 1757, 1950, 2031, 2142, 2203, 2511, 2664, 2710, 3223, 3336, 3400, 3820, 4121, 4212, 4410, 5010, 5090, 5212, 5999, 6045, 6092, 6220, 7717, 8300, 8725, 8747, 8782, 1900, 1880, 36- 4000 Full Machine Warranty including deductible (\$0 cost to agency, <b>must be listed on quote and/or PO.</b> See Misc. above.)  Dealer Reimbursement for PowerGard & Deductible: \$5,800	\$122,199.52

**Contract Updates**