

OHIO - Department of Transportation (ODOT) Standard & Mowing Tractors Contract

Contract Number:	207-25
Contract Period:	July 18, 2024 – July 17, 2025
Eligibility:	<p>This is a multiple award contract for use by ODOT. This contract may be extended to any non-DOT agency allowing members of the State's cooperative purchasing program to make purchases.</p> <p>To verify membership for the cooperative purchasing program, please review the Ohio Co-op Members List.</p> <p>Authorization may be obtained by submitting a request to the Cooperative Purchasing Program - Ohio Department of Transportation.</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. **Submit your purchase order and your [authorization to use the co-op program \(for non-DOT agencies only\)](#) to the dealer.**

The John Deere Dealer will submit the purchase order and authorization letter (if applicable), to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	Tractors must be delivered with a full tank of fuel and diesel exhaust fluid if applicable.
Fees	None.
Financing	John Deere Municipal Lease by John Deere Financial

	<p>Allowed: For non-state agencies only, if their rules and guidelines allow. This 12-60 month financial product requires payments and enables ownership of the equipment. <u>Government Operating Lease by John Deere Financial</u></p> <p>Allowed: For non-state agencies only, if their rules and guidelines allow. This 24-60 month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p><u>Retail Note Financing by John Deere Financial or Third Party</u></p> <p>Allowed: For non-state agencies only, if their rules and guidelines allow.</p>
Machine Hours	<p>Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.</p>
Manuals	<p>An operator's manual is included with the delivery of the equipment at no charge.</p>
Miscellaneous	<p>Non-DOT agencies should provide the John Deere dealer with documentation authorizing the agency to use the contract (see Eligibility section). John Deere dealers should upload the following to JD Quote 2: dealer's quote, the agency's PO, agency's authorization to use the co-op program (non-DOT agencies only).</p> <p>ODOT and non-DOT agencies can order the specific line-item tractor models (5060E, 5100E, 5105M, 6120E, 6M 115) shown in Sections 1-5 in the Price Structure below. These line-item tractors will be charged the price indicated in the Price Structure using the price pages that have been linked below.</p> <p>The line-item pricing shown below for the 5060E, 5100E, 5105M, 6120E, and 6M 115 includes a MANDATORY 3 Year/36 Month/1500 Hour Full Machine Warranty and the deductible. Please note the Extended Warranty as a separate line item with no cost on the agency's quote and/or PO. The Extended Warranty must be registered by the selling dealer for the plan to be activated.</p> <p>Agencies can "build" their own 5060E, 5100E, 5105M, 6120E and 6M 115 tractor configurations using the price pages linked below. The appropriate contract discount will be applied <u>to the total list price</u> of the new configuration. Extended warranty for these tractors must be purchased as an Open Market item and must be listed on the quote and/or PO as "open-market".</p> <p>Agencies can also purchase any of the other 5000-7000 Series tractor models shown in the linked price pages. The appropriate contract discount will be applied <u>to the total list price</u> of the tractor. Extended warranty for these tractors must be purchased as an Open Market item and must be listed on the quote and/or PO as "open-market".</p>
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discounts equals the total discount. Discounts are based on the following schedule:</p>

	<table> <tr> <th><u>Quantity</u></th><th><u>Additional Discount</u></th></tr> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9+ units</td><td>4%</td></tr> </table> <p>Sales of 3 or more tractors sold <u>on the same purchase order</u> are eligible for the multi-unit discount. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>	<u>Quantity</u>	<u>Additional Discount</u>	3-4	1%	5-6	2%	7-8	3%	9+ units	4%
<u>Quantity</u>	<u>Additional Discount</u>										
3-4	1%										
5-6	2%										
7-8	3%										
9+ units	4%										
Open Market by John Deere (listed in the price book)	Not allowed.										
Open Market by Dealer (not listed in the price book)	<p>PowerGard Extended Warranty may be sold as open-market (excluding tractors in Sections 1-5 of this contract). PowerGard must be listed on the quote and/or PO as open-market.</p> <p>PowerGard is already included in the line-item tractors shown in Sections 1-5 of this contract.</p>										
Payment Remittance Information	<p>Credit card payments are allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										
Substitutions	Not allowed.										
Trade-ins	<p>Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In.</p> <p>The trade-in tractors will be complete and in running condition. The Administrator of the Office of Equipment Management reserves the right to reject or refuse any trade-in allowances offered if it is determined by ODOT that refusal will be in ODOT's best interest.</p>										

Price Structure *Before quoting, please read the Eligibility and Miscellaneous sections above carefully.

Equipment Category	Product Descriptions	Discounts off MSRP	Price Page Dates
Ag Tractors	5050E, 5060E, 5067E, 5075E	18%	01May24
	5090E, 5090EL, 5100E	23%	01May24
	5000Ms, ENs, GLs, GVs, GNs, MHs & MLs	26%	01May24
	6M 115 Cab	28%	26Jun24
	6M Cab Tractors (excluding 6M 115)	28%	01July24
	6000-7000 Series (excluding 6M 115)	28%	01May24
Ag Tractor Implements	All Implements	28%	01May24
Ag Management Solutions	AMS	Same discount as tractor purchased; 4% if sold as stand alone	01May24

SECTION 1	Models	Descriptions	Order Codes	Prices
	5060E Cab	Tractor with Transmission: 12F/12R PowrReverser	Base Tractor: 06C1LV, 0202, 0409, 0500, 183N, 1381, 1799, 2050, 3420, 3310, 6040, 5101, 6101, 1799, SJ16226, AL222926, SWJHD22, BJS10344, LV150155, BJS10638, RE229427, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.) Dealer Reimbursement for PowerGard & Deductible: \$1,495	\$45,926.65
SECTION 2	5100E Cab	Tractor with Transmission: 12F/12R PowrReverser	697RP, 0202, 0409, 0500, 182A, 183N, 1900, 1950, 1880, 2050, 2120, 1381, 1799, 3025, 3330, 3400, 3820, 6040, 5112, 6118, SJ16226, AL222926, AL232067, BJS10638, BJS10018, RE229427, DZ102076, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.) Dealer Reimbursement for PowerGard & Deductible: \$1,495	\$66,574.50
SECTION 3	Models	Descriptions	Order Codes	Prices
	5105M Cab	Tractor with Transmission: 16F/16R PowrReverser	Base Tractor: 19BGPY, 0202, 0409, 0500, 182A, 1900, 1950, 1880, 183N, 2055, 2500, 2120, 2400, 8280, 1380, 3830, 4310, 4010, 4110, 4210, 4420, 4160, 4000, 3326, 3400, 6040, 5010, 5090, 5133, 6203, 5999, 8300, 1799, 3025, SWJHD22, SJ10170, BJS10442, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.)	\$75,863.85

Dealer Reimbursement for PowerGard &
Deductible: \$1,910

SECTION 4	Models	Descriptions	Order Codes	Prices
	6120E Cab	Tractor with Transmission: 12F/12R PowrReverser	Base Tractor: 333FP, 182F, 183E, 185A, 0202, 0409, 0500, 2050, 2130, 1386, 1950, 3340, 4120, 4421, 4015, 4315, 8726, 6210, 5212, 6045, 7700, 1880, 1900, BSJ10026, SJ10170, RE199488, SJ16226, AL232067, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.)	\$84,598.20
			Dealer Reimbursement for PowerGard & Deductible: \$2,534	

SECTION 5	Models	Descriptions	Order Codes	Prices
	6M 115 Cab	Tractor with Transmission: 16F/16R PowrQuad PLUS	Base Tractor: 6181L, 183N, 0202, 0409, 0606, 0660, 0700, 874C, 1437, 1757, 1950, 2031, 2142, 2203, 2511, 2664, 2710, 3223, 3336, 3400, 3820, 4121, 4212, 4410, 5010, 5090, 5212, 5999, 6045, 6092, 6220, 7717, 8300, 8747, 8782, 1900, 1880, BL16135, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.)	\$118,740.75
			Dealer Reimbursement for PowerGard & Deductible: \$2,534	

Contract Updates



February 20, 2025 – Updated Eligibility verbiage. No other changes at this time.

October 17, 2024 – Added the rest of the new 6M tractor line up. No other changes.