

OHIO - Department of Transportation (ODOT) Standard & Mowing Tractors Contract

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| Contract Number: | 207-25 |
| Contract Period: | July 18, 2024 – July 17, 2025 |
| Eligibility: | <p>This is a multiple award contract for use by ODOT.</p> <p>This contract can be extended to any non-DOT agency (county, township, park district, port authority, transit authority, airport authority, water & sewer district, university/college, etc.) if use of the contract adheres to the agency’s own regulations <u>and the non-DOT agency has obtained authorization</u> to participate in the co-op purchasing program. Authorization can be obtained by submitting a request to the Cooperative Purchasing Program - Ohio Department of Transportation. <u>Agencies should provide their authorization to the John Deere dealer.</u></p> |

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). **Submit your purchase order and your [authorization to use the co-op program \(for non-DOT agencies only\)](#) to the dealer.**

The John Deere Dealer will submit the purchase order and authorization letter (if applicable), to John Deere’s Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

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| Delivery Obligations | Tractors must be delivered with a full tank of fuel and diesel exhaust fluid if applicable. |
| Fees | None. |
| Financing | <p><u>John Deere Municipal Lease by John Deere Financial</u> Allowed: For non-state agencies only, if their rules and guidelines allow. This 12-60 month financial product requires payments and enables ownership of the equipment.</p> |

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| | <p><u>Government Operating Lease by John Deere Financial</u> Allowed: For non-state agencies only, if their rules and guidelines allow. This 24-60 month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p><u>Retail Note Financing by John Deere Financial or Third Party</u> Allowed: For non-state agencies only, if their rules and guidelines allow.</p> |
| Machine Hours | <p>Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.</p> |
| Manuals | <p>An operator’s manual is included with the delivery of the equipment at no charge.</p> |
| Miscellaneous | <p>Non-DOT agencies should provide the John Deere dealer with documentation authorizing the agency to use the contract (see Eligibility section). John Deere dealers should upload the following to JD Quote 2: dealer’s quote, the agency’s PO, agency’s authorization to use the co-op program (non-DOT agencies only).</p> <p>ODOT and non-DOT agencies can order the specific line-item tractor models (5060E, 5100E, 5105M, 6120E, 6M 115) shown in Sections 1-5 in the Price Structure below. These line-item tractors will be charged the price indicated in the Price Structure using the price pages that have been linked below.</p> <p>The line-item pricing shown below for the 5060E, 5100E, 5105M, 6120E, and 6M 115 includes a MANDATORY 3 Year/36 Month/1500 Hour Full Machine Warranty and the deductible. Please note the Extended Warranty as a separate line item with no cost on the agency’s quote and/or PO. The Extended Warranty must be registered by the selling dealer for the plan to be activated.</p> <p>Agencies can “build” their own 5060E, 5100E, 5105M, 6120E and 6M 115 tractor configurations using the price pages linked below. The appropriate contract discount will be applied <u>to the total list price</u> of the new configuration. Extended warranty for these tractors must be purchased as an Open Market item and must be listed on the quote and/or PO as “open-market”.</p> <p>Agencies can also purchase any of the other 5000-7000 Series tractor models shown in the linked price pages. The appropriate contract discount will be applied <u>to the total list price</u> of the tractor. Extended warranty for these tractors must be purchased as an Open Market item and must be listed on the quote and/or PO as “open-market”.</p> |
| Multiple Unit Discount | <p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discounts equals the total discount. Discounts are based on the following schedule:</p> |

| | <table border="0"> <thead> <tr> <th><u>Quantity</u></th> <th><u>Additional Discount</u></th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9+ units</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more tractors sold <u>on the same purchase order</u> are eligible for the multi-unit discount. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> | <u>Quantity</u> | <u>Additional Discount</u> | 3-4 | 1% | 5-6 | 2% | 7-8 | 3% | 9+ units | 4% |
|--|--|-----------------|----------------------------|-----|----|-----|----|-----|----|----------|----|
| <u>Quantity</u> | <u>Additional Discount</u> | | | | | | | | | | |
| 3-4 | 1% | | | | | | | | | | |
| 5-6 | 2% | | | | | | | | | | |
| 7-8 | 3% | | | | | | | | | | |
| 9+ units | 4% | | | | | | | | | | |
| Open Market by John Deere (listed in the price book) | Not allowed. | | | | | | | | | | |
| Open Market by Dealer (not listed in the price book) | <p>PowerGard Extended Warranty may be sold as open-market (excluding tractors in Sections 1-5 of this contract). PowerGard must be listed on the quote and/or PO as open-market.</p> <p>PowerGard is already included in the line-item tractors shown in Sections 1-5 of this contract.</p> | | | | | | | | | | |
| Payment Remittance Information | <p>Credit card payments are allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p> | | | | | | | | | | |
| Substitutions | Not allowed. | | | | | | | | | | |
| Trade-ins | <p>Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In.</p> <p>The trade-in tractors will be complete and in running condition. The Administrator of the Office of Equipment Management reserves the right to reject or refuse any trade-in allowances offered if it is determined by ODOT that refusal will be in ODOT's best interest.</p> | | | | | | | | | | |

Price Structure *Before quoting, please read the Eligibility and Miscellaneous sections above carefully.

| Equipment Category | Product Descriptions | Discounts off MSRP | Price Page Dates |
|-------------------------|---------------------------------------|---|-------------------------|
| Ag Tractors | 5050E, 5060E, 5067E, 5075E | 18% | 01May24 |
| | 5090E, 5090EL, 5100E | 23% | 01May24 |
| | 5000Ms, ENs, GLs, GVs, GNs, MHs & MLs | 26% | 01May24 |
| | 6M 115 Cab | 28% | 26Jun24 |
| | 6000-7000 Series (excluding 6M 115) | 28% | 01May24 |
| Ag Tractor Implements | All Implements | 28% | 01May24 |
| Ag Management Solutions | AMS | Same discount as tractor purchased; 4% if sold as stand alone | 01May24 |

| SECTION 1 | Models | Descriptions | Order Codes | Prices |
|--------------|--------------|--|--|-------------|
| | 5060E Cab | Tractor with Transmission: 12F/12R PowrReverser | Base Tractor: 06C1LV, 0202, 0409, 0500, 183N, 1381, 1799, 2050, 3420, 3310, 6040, 5101, 6101, 1799, SJ16226, AL222926, SWJHD22, BSJ10344, LV150155, BSJ10638, RE229427, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.) Dealer Reimbursement for PowerGard & Deductible: \$1,495 | \$45,926.65 |
| SECTION 2 | 5100E Cab | Tractor with Transmission: 12F/12R PowrReverser | 697RP, 0202, 0409, 0500, 182A, 183N, 1900, 1950, 1880, 2050, 2120, 1381, 1799, 3025, 3330, 3400, 3820, 6040, 5112, 6118, SJ16226, AL222926, AL232067, BSJ10638, BSJ10018, RE229427, DZ102076, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.) Dealer Reimbursement for PowerGard & Deductible: \$1,495 | \$66,574.50 |
| SECTION 3 | Models | Descriptions | Order Codes | Prices |
| | 5105M Cab | Tractor with Transmission: 16F/16R PowrReverser | Base Tractor: 19BGPY, 0202, 0409, 0500, 182A, 1900, 1950, 1880, 183N, 2055, 2500, 2120, 2400, 8280, 1380, 3830, 4310, 4010, 4110, 4210, 4420, 4160, 4000, 3326, 3400, 6040, 5010, 5090, 5133, 6203, 5999, 8300, 1799, 3025, SWJHD22, SJ10170, BSJ10442, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.) Dealer Reimbursement for PowerGard & Deductible: \$1,910 | \$75,863.85 |

| SECTION 4 | Models | Descriptions | Order Codes | Prices |
|--------------|------------------|---|--|-------------|
| | 6120E Cab | Tractor with Transmission: 12F/12R PowrReverser | Base Tractor: 333FP, 182F, 183E, 185A, 0202, 0409, 0500, 2050, 2130, 1386, 1950, 3340, 4120, 4421, 4015, 4315, 8726, 6210, 5212, 6045, 7700, 1880, 1900, BSI10026, SI10170, RE199488, SJ16226, AL232067, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.) Dealer Reimbursement for PowerGard & Deductible: \$2,534 | \$84,598.20 |

| SECTION 5 | Models | Descriptions | Order Codes | Prices |
|--------------|-------------------|--|---|--------------|
| | 6M 115 Cab | Tractor with Transmission: 16F/16R PowrQuad PLUS | Base Tractor: 6181L, 183N, 0202, 0409, 0606, 0660, 0700, 874C, 1437, 1757, 1950, 2031, 2142, 2203, 2511, 2664, 2710, 3223, 3336, 3400, 3820, 4121, 4212, 4410, 5010, 5090, 5212, 5999, 6045, 6092, 6220, 7717, 8300, 8747, 8782, 1900, 1880, BL16135, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.) Dealer Reimbursement for PowerGard & Deductible: \$2,534 | \$118,740.75 |

Contract Updates

There are no updates at this time.