

OHIO - Department of Transportation (ODOT) Standard & Mowing Tractors Contract

Contract Number:	207-23
Contract Period:	May 16, 2023 – May 31, 2024
Eligibility:	<p>This is a multiple award contract for use by ODOT.</p> <p>This contract can be extended to any local, county or state governmental agency, <u>if ODOT has authorized the agency to use the contract</u> and use of the contract adheres to the agency’s own regulations. Non-DOT agencies can obtain an authorization email from ODOT by contacting Nicholas Krafft at the ODOT Office of Contracts (Nicholas.Krafft@dot.ohio.gov). <u>Agencies should provide the authorization email from ODOT to the John Deere dealer.</u></p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	Tractors must be delivered with a full tank of fuel and diesel exhaust fluid if applicable.
Fees	None.
Financing	<p><u>John Deere Municipal Lease by John Deere Financial</u></p> <p>Allowed: For non-state agencies only, if their rules and guidelines allow. This 12-60 month financial product requires payments and enables ownership of the equipment.</p>

	<p><u>Government Operating Lease by John Deere Financial</u> Allowed: For non-state agencies only, if their rules and guidelines allow. This 24-60 month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p><u>Retail Note Financing by John Deere Financial or Third Party</u> Allowed: For non-state agencies only, if their rules and guidelines allow.</p>
Machine Hours	<p>Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.</p>
Manuals	<p>An operator’s manual is included with the delivery of the equipment at no charge.</p>
Miscellaneous	<p>Non-DOT agencies should provide the John Deere dealer with an email from ODOT authorizing the agency to use the contract (see Eligibility section). John Deere dealers should upload the authorization email from ODOT to JD Quote 2 along with their quote and the agency’s PO.</p> <p>ODOT and non-DOT agencies can order the specific line-item tractor models (5060E, 5100E, 5105M, 6120E, 6110M) shown in Sections 1-5 in the Price Structure below. These line-item tractors will be charged the price indicated in the Price Structure using the price pages that have been linked below.</p> <p>The line-item pricing shown below for the 5060E, 5100E, 5105M, 6120E, and 6110M includes a MANDATORY 3 Year/36 Month/1500 Hour Full Machine Warranty and the deductible. Please note the Extended Warranty as a separate line item with no cost on the agency’s quote and/or PO. The Extended Warranty must be registered by the selling dealer for the plan to be activated.</p> <p>Agencies can “build” their own 5060E, 5100E, 5105M, 6120E and 6110M tractor configurations using the price pages linked below. The appropriate contract discount will be applied <u>to the total list price</u> of the new configuration. Extended warranty for these tractors must be purchased as an Open Market item and must be listed on the quote and/or PO as “open-market”.</p> <p>Agencies can also purchase any of the other 5000-7000 Series tractor models shown in the linked price pages. The appropriate contract discount will be applied <u>to the total list price</u> of the tractor. Extended warranty for these tractors must be purchased as an Open Market item and must be listed on the quote and/or PO as “open-market”.</p>
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discounts equals the total discount. Discounts are based on the following schedule:</p>

	<u>Quantity</u>	<u>Additional Discount</u>
	3-4	1%
	5-6	2%
	7-8	3%
	9+ units	4%
	Sales of 3 or more tractors sold <u>on the same purchase order</u> are eligible for the multi-unit discount. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.	
Open Market by John Deere (listed in the price book)	Not allowed.	
Open Market by Dealer (not listed in the price book)	PowerGard Extended Warranty may be sold as open-market (excluding tractors in Sections 1-5 of this contract). PowerGard must be listed on the quote and/or PO as open-market. PowerGard is already included in the line-item tractors shown in Sections 1-5 of this contract.	
Payment Remittance Information	Credit card payments are allowed. Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217	
Substitutions	Not allowed.	
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The trade-in tractors will be complete and in running condition. The Administrator of the Office of Equipment Management reserves the right to reject or refuse any trade-in allowances offered if it is determined by ODOT that refusal will be in ODOT's best interest.	

Price Structure *Before quoting, please read the Eligibility and Miscellaneous sections above carefully.

Equipment Category	Product Descriptions	Discounts off MSRP	Price Page Dates
Ag Tractors	5050E, 5060E, 5067E, 5075E	18%	01Apr23
	5090E, 5090EL, 5100E	23%	01Apr23
	5000Ms, ENs, GLs, GVs, GNs, MHs & MLs	26%	01Apr23
	6000 Series	28%	01Apr23
	7000 Series	28%	01Apr23
Ag Tractor Implements	All Implements (excluding loaders)	28%	01Apr23
	Loaders only	28%	01Apr23
Ag Management Solutions	AMS	Same discount as tractor; 4% if sold as stand alone	01Apr23

SECTION 1	Models	Descriptions	Order Codes	Prices
	5060E Cab	Tractor with Transmission: 12F/12R PowrReverser	Base Tractor: 06C1LV, 0202, 0409, 0500, 183A, 1381, 2050, 3420, 3310, 6040, 5101, 6101, 1799, SJ16226, AL222926, AL232067, BSJ10638, DZ102076, RE229427, TY27749, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.)	\$44,355.83

Dealer Reimbursement for PowerGard,
Deductible & Parts - TY27749: \$1,520

SECTION 2	5100E Cab	Tractor with Transmission: 12F/12R PowrReverser	697SP, 0202, 0409, 0500, 183A, 182A, 1900, 1950, 1880, 2050, 2120, 1381, 3025, 3330, 3400, 6040, 5112, 6118, 1799, SJ16226, AL222926, AL232067, BSJ10638, BSJ10018, RE229427, DZ102076, TY27749, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.)	\$64,822.86
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Dealer Reimbursement for PowerGard,
Deductible & Part TY27749: \$1,520

SECTION 3	Models	Descriptions	Order Codes	Prices
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	5105M Cab	Tractor with Transmission: 16F/16R PowrReverser	Base Tractor: 19BGPY, 0202, 0409, 0500, 182A, 1900, 1950, 1880, 183A, 2055, 2500, 2120, 2400, 8280, 1380, 3830, 4310, 4010, 4110, 4210, 4420, 4160, 4000, 3326, 3400, 8727, 6040, 5010, 5090, 5133, 6203, 5999, 8300, 1799, 3025, AL232067, SJ10170, BSJ10442, TY27749, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.)	\$74,839.63
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Dealer Reimbursement for PowerGard,
Deductible & Parts - TY27749: \$1,935

**SECTION
4**

	6120E Cab	Tractor with Transmission: 12F/12R PowrReverser	Base Tractor: 333FP, 182B, 183B, 185A, 0202, 0409, 0500, 2050, 2130, 1386, 1950, 3340, 4120, 4421, 4015, 4320, 8726, 6210, 5212, 6045, 7700, 1880, 1900, BSJ10026, SJ10170, RE199488, SJ16226, AL232067, TY27749, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.)	\$83,029.06
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Dealer Reimbursement for PowerGard,
Deductible, Parts – TY27749: \$2,740

SECTION 5	Models	Descriptions	Order Codes	Prices
	6110M Cab	Tractor with Transmission: 24/24 PowrQuad PLUS	Base Tractor: 4227L, 0202, 0409, 7702, 0501, 1801, 8300, 1436, 2084, 2142, 2511, 2664, 8782, 5010, 6045, 6092, 5090, 5999, 5212, 6220, 8747, 8725, 4211, 4120, 4410, 3820, 3223, 3338, 1755, 1880, 1950, 183A, 185A, 1900, AL233376, BL16774, BL16108, BL15522, TY27749, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.)	\$109,449.56
			Dealer Reimbursement for PowerGard, Deductible & Part TY27749: \$2,559	

Contract Updates

There are no updates at this time.