

OHIO - Department of Transportation (ODOT) Tractor Contract

Contract Number:	207-20
Contract Period:	September 30, 2019 – September 30, 2020
Eligibility:	This is a multiple award contract with ODOT that can be extended to any local, county or state governmental agency, if use of the contract adheres to the agency's own rules and regulations.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	Tractors must be delivered with a full tank of fuel and diesel exhaust fluid.
Fees	None.
Financing	<p>John Deere Municipal Lease by John Deere Financial Allowed: For non-state agencies only, if their rules and guidelines allow. This 12-60 month financial product require payments and enables ownership of the equipment.</p> <p>Government Operating Lease by John Deere Financial Allowed: For non-state agencies only, if their rules and guidelines allow. This 24-60 month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p>Retail Note Financing by John Deere Financial or Third Party Allowed: For non-state agencies only, if their rules and guidelines allow.</p>

Machine Hours	Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.										
Manuals	An operator’s manual is included with the delivery of the equipment at no charge.										
Miscellaneous	<p>ODOT and non-ODOT agencies can order the specific line item tractor models (5115M Cab & 6120E Cab) shown in Section 1 and Section 2 in the Price Structure below. These line item tractors and their line item options will be charged the price indicated in the Price Structure using the price pages that have been hyperlinked below.</p> <p>The line item pricing shown below for the 5115M Cab and 6120E Cab includes a MANDATORY 3 Year/36 Month/1500 Hour Full Machine Warranty and the deductible. Please note the Extended Warranty as a separate line item with no cost on the agency’s quote and/or PO. The Extended Warranty must be registered by the selling dealer for the plan to be activated.</p> <p>Agencies are allowed to “build” their own 5115M Cab and 6120E tractor configurations using the price pages linked below. The appropriate contract discount will be applied <u>to the total list price</u> of the new configuration. Extended warranty for these tractors must be purchased as an Open Market item and must be listed on the quote and/or PO as “open-market”.</p> <p>Agencies can also purchase any of the other 5000-7000 Series tractor models shown in the linked price pages. The appropriate contract discount will be applied <u>to the total list price</u> of the tractor. Extended warranty for these tractors must be purchased as an Open Market item and must be listed on the quote and/or PO as “open-market”.</p>										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discounts equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="349 1360 747 1528"> <thead> <tr> <th><u>Quantity</u></th> <th><u>Additional Discount</u></th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more tractors sold <u>on the same purchase order</u> are eligible for the multi-unit discount. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>	<u>Quantity</u>	<u>Additional Discount</u>	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
<u>Quantity</u>	<u>Additional Discount</u>										
3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	Not allowed.										

Open Market by Dealer (not listed in the price book)	<p>PowerGard Extended Warranty may be sold as open-market (excluding tractors in Section 1 and Section 2 of this contract). PowerGard must be listed on the quote and/or PO as open-market.</p> <p>PowerGard is already included with the line item tractors shown in Section 1 and Section 2 of this contract.</p>
Payment Remittance Information	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
Substitutions	Not allowed.
Trade-ins	<p>Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In.</p> <p>The trade-in tractors will be complete and in running condition. The Administrator of the Office of Equipment Management reserves the right to reject or refuse any trade-in allowances offered if it is determined by ODOT that refusal will be in ODOT's best interest.</p>

Price Structure

Price Book Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
A2	Tractors: 5045E, 5055E, 5065E, 5075E	18%	11Sep19
	Tractors: 5090E, 5090EL, 5100E, 5115M	23%	11Sep19
	Tractors: 5000Ms (excluding 5115M), Rs, GLs, GVs, GNs, MHs & MLs	26%	11Sep19
	Tractors: 6000-7000 Series	28%	11Sep19
A9	Tractor Implements	28%	02Sep19

Price Book Tab	Models	Descriptions	Order Codes	Prices
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**SECTION
1**

A2	5115M Cab	Tractor with Transmission 16F/16R PowrReverser	Base Tractor: 254CLV, 0202, 0409, 1380, 2060, 2100, 2400, 2500, 3025, 3326, 3420, 3820, 4030, 4110, 4160, 4210, 4420, 5133, 5999, 6040, 6203, 6799, 8010, 8725, BSJ10442, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.) Dealer Reimbursement for Warranty: \$1,503	\$69,307.85
		Front Wheel Assist & 4WD Option	See codes for base tractor above	Included
		Transmission: 12F/4R SyncShuttle (30k)	254CLV, 0202, 0409, 1362, 2055, 2500, 2100, 2400, 3025, 3326, 3420, 3820, 4010, 4110, 4210, 4420, 4160, 6040, 5133, 5999, 6203, 6799, 8010, 8725, BSJ10442, AT439279	-\$3,589.49
		Transmission: 32F/16R PowrReverser Hi-Lo Transmission (40k)	254CLV, 0202, 0409, 1390, 2060, 2100, 2400, 2500, 3025, 3326, 3420, 3820, 4030, 4110, 4160, 4210, 4420, 5133, 5999, 6040, 6203, 6799, 8010, 8725, BSJ10442	+\$1,345.19
		Transmission: 32F/16R PowrReverser Hi-Lo Transmission (40k), with creeper	254CLV, 0202, 0409, 1394, 2060, 2100, 2400, 2500, 3025, 3326, 3420, 3820, 4030, 4110, 4160, 4210, 4420, 5133, 5999, 6040, 6203, 6799, 8010, 8725, BSJ10442	+\$3,442.67

**SECTION
2**

A2	6120E Cab	Tractor with Transmission: 12F/12R PowrReverser (19mph/30kmh)	Base Tractor: 333RP, 0202, 0409, 0500, 1383, 2050, 2130, 3320, 4015, 4120, 4315, 4420, 5212, 6210, 8010, 8726, BSJ10221, BSJ10026, RE227949, SJ10170, BLV10173, RE321102, 3 Year/36 Month/1500 Hour Full Machine Warranty including deductible (\$0 cost to agency, must be listed on quote and/or PO. See Misc. above.) Dealer Reimbursement for Warranty: \$1,974	\$67,092.10
		Front Wheel Assist & 4WD Option	See codes for base tractor above	Included
		Transmission: 24F/12R PowrReverser (25mph/40kmh)	333RP, 0202, 0409, 0521, 1386, 2050, 2130, 3320, 4015, 4120, 4315, 4420, 5212, 6210, 8010, 8726, BSJ10221, BSJ10026, RE227949, SJ10170, BLV10173, RE321102	+\$924.48
		Transmission: 12F/12R PowrReverser (19mph/30kmh) – 2WD Front Axle	333RP, 0202, 0409, 0500, 1382, 2050, 2130, 3320, 4015, 4120, 4315, 4420, 5212, 6151, BSJ10221, BSJ10026, RE227949, SJ10170, BLV10173, RE321102	-\$4,020.48

Contract Updates

November 1, 2019 - Added PowerGard in the "Open Market by Dealer (not listed in the price book)" section.

October 31, 2019 – Changed order code on 6120E Cab from 0521 to 0500. No other changes were made.

October 8, 2019 – Corrected pricing typo for the 2WD configuration for the 6120E Cab Tractor.

October 15, 2019 – Changed discount for 5115M from 26% to 23%.