

Ohio State Term Schedule

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| Contract Number: | STS #800528 |
| Contract Period: | December 1, 2016 – June 30, 2020 |
| Eligibility: | State agencies (including any board, instrumentality, or other political body) or political subdivision. |

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#).

<https://dealerlocator.deere.com/servlet/country=US>

The local dealer assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details.

Only authorized [John Deere Ohio Dealers](#) can provide quotes and accept purchase orders to the customer with reference to the contract number.

Contract Details

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| Quotes | Authorized John Deere Ohio Dealers are to provide quotes to the customer with reference to the contract number. |
| Allied (non-Deere) | Allowed, equipment may only be sold in connection with the sale of a contract item. Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract. |
| Credit Cards | Ohio Payment Card (only). May not exceed \$2,500.00 |
| Special Delivery Obligations | FOB Destination, Freight Prepaid and Allowed. Factory freight to dealer is already included in the discount. Dealer to customer delivery is not an allowable charge. |



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| Fees | <p>Dealer provided items as well as set-up/install fees for attachments may be charged.</p> <p>Dealer provides pre-delivery inspection, local delivery and walk around(at the time of delivery) free of charge.</p> |
| Financing | <p>A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made between the dealer and John Deere Financial.</p> <p>Notice of lease/provider must appear on the quote and customer purchase order. No operating leases are allowed.</p> |
| Non-contract (Deere) | <p>Allowed, non-equipment may be sold in connection with the sale of a contract item.</p> <p>Non-contract items are John Deere products, implements, attachments, accessories, parts or bundles that are not on contract but are requested by the customer to complete the purchase of related John Deere equipment awarded on contract.</p> |
| Rental | <p>Not allowed on this contract.</p> |
| Substitution | <p>Not allowed on this contract.</p> |
| Trade-in | <p>Allowed, trade-in items must be clearly labeled on the quote and purchase order as “Trade-in”. Dealer determines the trade-in value for customer consideration.</p> |
| Demo | <p>Product demonstrations are not required under this contract, but should be arranged by dealer, where applicable, as they are very beneficial for customer awareness of product.</p> |
| Miscellaneous | <p>None</p> |
| Remittance Information | <p>Remit as instructed on the quote and invoice.</p> |

Equipment on Contract

| John Deere Model | Product Descriptions(click model number links at the left for more info) | Discounts off MSRP | Price Page Dates |
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| Backhoes | | | |
| 310L EP | 310L EP Backhoe / 71 HP / 15,880 lbs. Weight / 14'0" Dig | John Deere Dealer | 03Jan2020 |
| 310L | 310L Backhoe / 93 HP / 16,119 lbs. Weight / 14'0" Dig | John Deere Dealer | 03Jan2020 |
| 310SL | 310SL Backhoe / 100 HP / 17,692 lbs. Weight / 14'3" Dig | John Deere Dealer | 03Jan2020 |
| 310SL HL | 310SL HL Backhoe / 110 HP / 18,811 lbs. Weight / 14'10" Dig | John Deere Dealer | 03Jan2020 |
| 315SL | 315SL Backhoe Loader / 101 HP / 17,554 lbs. Weight / 13' 8" Dig | John Deere Dealer | 03Jan2020 |
| 410L | 410L Backhoe / 113 HP / 19,463 lbs. Weight / 15'10" Dig | John Deere Dealer | 03Jan2020 |
| 710L | 710L Backhoe / 148 HP / 27,033 lbs. Weight / 17'3" Dig | John Deere Dealer | 03Jan2020 |
| Crawler Dozers | | | |
| 450K | 450K Dozer / 80 HP / 17,510 - 18,752 lbs. Weight / 86" Track on Ground | John Deere Dealer | 03Jan2020 |



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| 550K | 550K Dozer / 92 HP / 19,640 - 20,622 lbs. Weight / 92" Track on Ground | John Deere Dealer | 03Jan2020 |
| 650K | 650K Dozer / 104 HP / 19,949 - 20,974 lbs. Weight / 92" Track on Ground | John Deere Dealer | 03Jan2020 |
| 700K | 700K Dozer / 130 HP / 30,275 - 31,290 lbs. Weight / 102" Track on Ground | John Deere Dealer | 03Jan2020 |
| 750K | 750K Dozer / 165 HP / 34,527 - 37,745 lbs. Weight / 102" Track on Ground | John Deere Dealer | 03Jan2020 |
| 850K | 850K Dozer / 205 HP / 43,818 - 48,005 lbs. Weight / 109" Track on Ground | John Deere Dealer | 03Jan2020 |
| 850L | 850L Dozer / 225 HP / 47,578 - 51,365 lbs. Weight / 130" Track on Ground | John Deere Dealer | 03Jan2020 |
| 950K | 950K Crawler Dozer / 265 HP / 65,300 lbs. Weight / 126.5" Track on Ground | John Deere Dealer | 03Jan2020 |
| Crawler Loaders | | | |
| 755K | 755K Crawler / 190 HP / 45,178 lbs. Weight / 3.2 cu yds. Heaped Capacity | 29.50% | 03Jan2020 |
| Excavators | | | |
| 75G | 75G Excavator / 56.9 HP / 18,221 lbs. Weight / 13'6" Dig | John Deere Dealer | 03Jan2020 |
| 85G | 85G Excavator / 56.9 HP / 18,821 lbs. Weight / 13'1" Dig | John Deere Dealer | 03Jan2020 |
| 130G FT4 | 130G Excavator / 98 HP / 31,604 lbs. Weight / 19'9" Dig | John Deere Dealer | 03Jan2020 |

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| 135G FT4 | 135G Excavator / 101 HP / 31,500 lbs. Weight / 20'0" Dig | John Deere Dealer | 03Jan2020 |
| 160G LC FT4 | 160G LC Excavator / 121 HP / 39,526 lbs. Weight / 21'4" Dig | John Deere Dealer | 03Jan2020 |
| 180G LC FT4 | 180G LC Excavator / 121 HP / 45,170 lbs. Weight / 23'2" Dig | John Deere Dealer | 03Jan2020 |
| 190GW FT4 | 190GW Excavator / 173 HP / 43,431 lbs. Weight / 19'2" Dig | John Deere Dealer | 03Jan2020 |
| 210G LC FT4 | 210G LC Excavator / 159 HP / 51,940 lbs. Weight / 21'11" Dig | John Deere Dealer | 03Jan2020 |
| 245G LC FT4 | 245G LC Excavator / 159 HP / 57,800 lbs. Weight / 21'9" Dig | John Deere Dealer | 03Jan2020 |
| 250G LC FT4 | 250G LC Excavator / 188 HP / 57,800 lbs. Weight / 25'0" Dig | John Deere Dealer | 03Jan2020 |
| 300G LC FT4 | 300G LC Excavator / 223 HP / 68,674 lbs. Weight / 25' 10" Dig | John Deere Dealer | 03Jan2020 |
| 345G LC FT4 | 345G LC Excavator / 249 HP / 80,778 lbs. Weight / 24' 10" Dig | John Deere Dealer | 03Jan2020 |
| 350G LC FT4 | 350G LC Excavator / 271 HP / 78,550 lbs. Weight / 26'10" Dig | John Deere Dealer | 03Jan2020 |
| Motor Graders | | | |
| 620G/GP | 620G/GP Grader / 215 HP/ 40,350 lbs. Weight / 31,066 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |
| 622G/GP | 622G/GP Grader / 225 HP/ 42,060 lbs. Weight / 45,000 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |

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| 670G/GP | 670G/GP Grader / 235 HP / 42,340 lbs. Weight / 34,173 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |
| 672G/GP | 672G/GP Grader / 255 HP / 44,040 lbs. Weight / 49,500 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |
| 770G/GP | 770G/GP Grader / 255 HP / 42,760 lbs. Weight / 34,173 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |
| 772G/GP | 772G/GP Grader / 275 HP / 44,570 lbs.- Weight / 49,500 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |
| 870G/GP | 870G/GP Grader / 280 HP / 44,760 lbs. Weight / 34,173 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |
| 872G/GP | 872G/GP Grader / 300 HP / 46,710 lbs. Weight / 49,500 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |
| Wheel Loaders | | | |
| 444K | 444K 4WD Loader / 124 HP / 25,022 lbs. Weight / 2.0-4 CY Capacity | John Deere Dealer | 13Sep19 |
| 444L | 444L 4WD Loader / 124 HP / 25,814 lbs. Weight / 2.5-4.5 CY Capacity | John Deere Dealer | 03Jan2020 |
| 524L | 524L 4WD Loader / 152 HP / 28,931 lbs. Weight / 2.5-4.0 CY Capacity | John Deere Dealer | 03Jan2020 |
| 544L | 544L 4WD Loader / 166 HP / 30,520 lbs. Weight / 2.5-4.5 CY Capacity | John Deere Dealer | 03Jan2020 |
| 624L | 624L 4WD Loader / 192 HP / 34,715 lbs. Weight / 3.0-5.25 CY Capacity | John Deere Dealer | 03Jan2020 |
| 644K | 644K 4WD Loader / 232 HP / 41,188 lbs. Weight / 4.0-4.25 CY Capacity | John Deere Dealer | 13Sep19 |



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| 644L | 644L 4WD Loader / 249 HP / 41,246 lbs. Weight / 4.0-4.75 CY Capacity | John Deere Dealer | 03Jan2020 |
| 644K Hybrid | 644K Hyb. 4WD Loader / 229 HP / 40,436 lbs. Weight / 4.0-4.25 CY Capacity | John Deere Dealer | 13Sep19 |
| 644L Hybrid | 644L Hyb. 4WD Loader / 231 HP / 18,856 lbs. Weight / 4.0-4.75 CY Capacity | John Deere Dealer | 03Jan2020 |
| 724K | 724K 4WD Loader / 264 HP / 48,988 lbs. Weight / 4.0-4.75 CY Capacity | John Deere Dealer | 13Sep19 |
| 724L | 724L 4WD Loader / 268 HP / 43,707 lbs. Weight / 4.0-5.0 CY Capacity | John Deere Dealer | 03Jan2020 |
| 744K II | 744K II 4WD Loader / 303 HP / 55,905 lbs. Weight / 5.25-5.75 CY Capacity | John Deere Dealer | 03Apr19 |
| 744L | 744L 4WD Loader / 316 HP / 57,086 lbs. Weight / 5.25-5.85 CY Capacity | John Deere Dealer | 03Jan2020 |
| 824K II | 824K II 4WD Loader / 333 HP / 59,260 lbs. Weight / 6.0-6.75 CY Capacity | John Deere Dealer | 03Apr19 |
| 824L | 824L 4WD Loader / 343 HP / 61,685 lbs. Weight / 6.0-6.75 CY Capacity | John Deere Dealer | 03Jan2020 |
| 844K III | 844K III 4WD Loader / 380 HP / 74,534 lbs. Weight / 7.25 CY Capacity | John Deere Dealer | 03Apr19 |
| 844L | 844L 4W Loader / 417 HP / 76,670 lbs. Weight / 6.3-8.0 CY Capacity | John Deere Dealer | 03Jan2020 |
| Tractor Loaders | | | |
| 210L EP | 210L EP Tractor Loader / 69 HP / 10,569 lbs. Weight / 8,245 lbs. Breakout | John Deere Dealer | 03Jan2020 |



[210L](#)

210L Tractor Loader / 93 HP / 11,326 lbs. Weight / 8,245 lbs. Breakout

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Skid Steer Loaders

[312GR](#)

312GR Skid Steer / 48 HP / 1,550 lbs. Capacity / 3,700 lbs. Breakout Force

John Deere
Dealer

03Jan2020

[314G](#)

314G Skid Steer / 48 HP / 1,760 lbs. Capacity / 3,500 lbs. Breakout Force

John Deere
Dealer

03Jan2020

[316GR](#)

316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force

John Deere
Dealer

03Jan2020

[318G](#)

318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force

John Deere
Dealer

03Jan2020

[320G](#)

320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force

John Deere
Dealer

03Jan2020

[324G](#)

324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force

John Deere
Dealer

03Jan2020

[330G](#)

330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force

John Deere
Dealer

03Jan2020

[332G](#)

332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force

John Deere
Dealer

03Jan2020

Compact Track Loaders

[317G](#)

317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout

John Deere
Dealer

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[325G](#)

325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout

John Deere
Dealer

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| 331G | 331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout | John Deere Dealer | 03Jan2020 |
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| 333G | 333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout | John Deere Dealer | 03Jan2020 |
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Compact Excavators

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| 17G | 17G Excavator / 14.5 HP / 7' 2" Dig / 3,790 lbs. Weight | John Deere Dealer | 03Jan2020 |
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| 26G | 26G Excavator / 20.0 HP / 8' 6" Dig / 6,110 lbs. Weight | John Deere Dealer | 03Jan2020 |
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| 30G | 30G Excavator / 23 HP / 9'2" Dig / 7,220 lbs. Weight | John Deere Dealer | 03Jan2020 |
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| 35G | 35G Excavator / 23.3 HP / 10' 0" Dig / 7,760 lbs. Weight | John Deere Dealer | 03Jan2020 |
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| 50G | 50G Excavator / 35.9 HP / 11' 7" Dig / 10,847 lbs. Weight | John Deere Dealer | 03Jan2020 |
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| 60G | 60G Excavator / 53 HP / 12' 4" Dig / 13,547 lbs. Weight | John Deere Dealer | 03Jan2020 |
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Wheel Loaders (4WD Compact)

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| 204L | 204L 4WD / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity | John Deere Dealer | 03Jan2020 |
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| 244L | 244L 4WD / 71 HP / 12,258 lbs. Weight / 1.0-1.4 CY Capacity | John Deere Dealer | 03Jan2020 |
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| 304L | 304L 4WD / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity | John Deere Dealer | 03Jan2020 |
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| 324L | 324L 4WD / 71 HP /14,110 lbs. Weight / 1.4-2.0 CY Capacity | John Deere Dealer | 03Jan2020 |
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| 344L | 344L 4WD / 103 HP /19,553 lbs. Weight / 2 CY Capacity | John Deere Dealer | 03Jan2020 |
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Attachments

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| Worksite Pro Attachments | John Deere Worksite Pro Attachments are on contract and can be sold as stand-alone products. | John Deere Dealer | 03Jan2020 |
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Contract updates

Nov 17, 2017 – Added 620G, 622G, 75G, 85G, 30G. Deleted 190GW and 230GW. Added new dealer in Napoleon, OH

April 2018 - Added 950K, 190GW FT4, 345G LC FT4, 325G, 320G, 324G, 204L, 304L and 344L. Price increase on 310SL, 130G FT4, 160G LC FT4, 180G LC FT4, 210G LC FT4, 250G LC FT4, 300 LC FT4, 350G LC FT4, 210L EP, 210L, 331G, 333G, 330G and 332G. Price decrease on 620G, 622G, 670G, 672G, 770G, 772G and 60G. Updated all price pages.

July 24, 2018 – Changed some verbiage and revised Product Descriptions

October 18, 2018 – Changed some of the verbiage for Contract Details

December 1, 2018 – Extended contract 1 December 2018 through 30 June 2020. Price increase on 755K, 320G and 324G. Deleted 323E, 320E, 324E, 204K, 304K and 344K. Added Koenig Equipment, Amelia location. Updated all prices pages.

February 18, 2019 – Added 524L, 544L, 624L, 244L and 324L. Price increase on 710L, 755K, 245G LC, 345G LC, 210L EP and 210L. Updated all price pages.

April 30, 2019 – Added 850L and Ag-Pro Ohio, LLC(19 dealer locations). Deleted dealers: Shearer Equipment, JD Equipment and Cahall Bros Inc.

November 12, 2019 - Added 744L, 824L and 844L. Deleted 524K II, 544K II, 624K II, 244K II and 324K. Increased discounts on 850L, 524L, 544L and 624L. Price increase on 75G, 85G, 17G, 26G, 30G, 35G, 50G, 60G, 312GR, 314G, 316GR,318G and 317G. Updated all price pages.

March 10, 2020-Added 444L, 644L, 644LH and 724L. Price Increase on **ALL** models except 850K, 85G, 444K, 644K, 644KH, 724K, 744K II, 824K II, 824L, 844K III , 844L, 312GR, 314G, 316GR and 318G. Updated and current price pages on all the models.

