

## Ohio State Term Schedule

<b>Contract Number:</b>	STS #800528
<b>Contract Period:</b>	December 1, 2016 – November 30, 2018
<b>Eligibility:</b>	State agencies (including any board, instrumentality, or other political body) or political subdivision.

### Quotes and Purchase Orders:

Authorized [John Deere Ohio Dealers](#) are to provide quotes and accept purchase orders to the customer with reference to the contract number.

## Contract Details

Quotes	Authorized John Deere Ohio Dealers are to provide quotes to the customer with reference to the contract number.								
Allied (non-Deere)	<p>Allowed, equipment may only be sold in connection with the sale of a contract item.</p> <p>Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>								
Credit Cards	Ohio Payment Card (only). May not exceed \$2,500.00								
Special Delivery Obligations	FOB Destination, freight prepaid(freight already included in discount from factory to dealer).								
Fees	<p>Allowed Dealer Charges(Yes or No):</p> <table> <tr> <td>Factory Freight</td> <td>No</td> </tr> <tr> <td>Pre-delivery Inspection</td> <td>No</td> </tr> <tr> <td>Local Delivery</td> <td>No</td> </tr> <tr> <td>Setup/Installs</td> <td>Yes</td> </tr> </table>	Factory Freight	No	Pre-delivery Inspection	No	Local Delivery	No	Setup/Installs	Yes
Factory Freight	No								
Pre-delivery Inspection	No								
Local Delivery	No								
Setup/Installs	Yes								



	Dealer provides machine familiarity training (walk around) at no cost to the customer.
Financing	Only a John Deere <i>Municipal</i> Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term. The process must be run through your local <a href="#">John Deere Dealer and John Deere Financial</a> .
Non-contract (Deere)	Allowed, equipment may only be sold in connection with the sale of a contract item.  Non-contract items are John Deere manufactured products, implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.
Rental	Not allowed on this contract.
Substitution	Not allowed on this contract.
Trade-in	Allowed, items must be clearly labeled on the purchase order or quote as Trade-in. The local dealer determines the trade-in-value.
Demo	Not applicable to this contract. Please contact your <a href="#">John Deere Dealer</a> if interested in a possible product demonstration.
Miscellaneous	None
Payment Remittance Information	Remit payment as instructed on the invoice.

## Price Structure

John Deere Model	Product Descriptions(click model number links at the left for more info)	Discounts off MSRP	Price Page Dates
<b>Backhoes</b>			
<a href="#">310L EP</a>	310L EP Backhoe / 71 HP / 15,880 lbs. Weight / 14'0" Dig	John Deere Dealer	02Feb18
<a href="#">310L</a>	310L Backhoe / 93 HP / 16,119 lbs. Weight / 14'0" Dig	John Deere Dealer	02Feb18
<a href="#">310SL</a>	310SL Backhoe / 100 HP / 17,692 lbs. Weight / 14'3" Dig	John Deere Dealer	02Feb18
<a href="#">310SL HL</a>	310SL HL Backhoe / 110 HP / 18,811 lbs. Weight / 14'10" Dig	John Deere Dealer	29Jan18
<a href="#">315SL</a>	315SL Backhoe Loader / 101 HP / 17,554 lbs. Weight / 13' 8" Dig	John Deere Dealer	02Feb18
<a href="#">410L</a>	410L Backhoe / 113 HP / 19,463 lbs. Weight / 15'10" Dig	John Deere Dealer	02Feb18
<a href="#">710L</a>	710L Backhoe / 148 HP / 27,033 lbs. Weight / 17'3" Dig	John Deere Dealer	02Feb18
<b>Crawler Dozers</b>			
<a href="#">450K</a>	450K Dozer / 80 HP / 17,510 - 18,752 lbs. Weight / 86" Track on Ground	John Deere Dealer	08Jan18
<a href="#">550K</a>	550K Dozer / 92 HP / 19,640 - 20,622 lbs. Weight / 92" Track on Ground	John Deere Dealer	08Jan18



<a href="#">650K</a>	650K Dozer / 104 HP / 19,949 - 20,974 lbs. Weight / 92" Track on Ground	John Deere Dealer	08Jan18
<a href="#">700K</a>	700K Dozer / 130 HP / 30,275 - 31,290 lbs. Weight / 102" Track on Ground	John Deere Dealer	08Jan18
<a href="#">750K</a>	750K Dozer / 165 HP / 34,527 - 37,745 lbs. Weight / 102" Track on Ground	John Deere Dealer	23Jan18
<a href="#">850K</a>	850K Dozer / 205 HP / 43,818 - 48,005 lbs. Weight / 109" Track on Ground	John Deere Dealer	23Jan18
<a href="#">950K</a>	950K Crawler Dozer / 265 HP / 65,300 lbs. Weight / 126.5" Track on Ground	John Deere Dealer	01Feb18
<b>Crawler Loaders</b>			
<a href="#">755K</a>	755K Crawler / 190 HP / 45,178 lbs. Weight / 3.2 cu yds. Heaped Capacity	29.50%	29Jan18
<b>Excavators</b>			
<a href="#">75G</a>	75G Excavator / 56.9 HP / 18,221 lbs. Weight / 13'6" Dig	John Deere Dealer	08Jan18
<a href="#">85G</a>	85G Excavator / 56.9 HP / 18,821 lbs. Weight / 13'1" Dig	John Deere Dealer	08Jan18
<a href="#">130G FT4</a>	130G Excavator / 98 HP / 31,604 lbs. Weight / 19'9" Dig	John Deere Dealer	17Jan18
<a href="#">135G FT4</a>	135G Excavator / 101 HP / 31,500 lbs. Weight / 20'0" Dig	John Deere Dealer	08Jan18
<a href="#">160G LC FT4</a>	160G LC Excavator / 121 HP / 39,526 lbs. Weight / 21'4" Dig	John Deere Dealer	17Jan18

<a href="#">180G LC FT4</a>	180G LC Excavator / 121 HP / 45,170 lbs. Weight / 23'2" Dig	John Deere Dealer	17Jan18
<a href="#">190GW FT4</a>	190GW Excavator / 173 HP / 43,431 lbs. Weight / 19'2" Dig	John Deere Dealer	08Jan18
<a href="#">210G LC FT4</a>	210G LC Excavator / 159 HP / 51,940 lbs. Weight / 21'11" Dig	John Deere Dealer	17Jan18
<a href="#">245G LC FT4</a>	245G LC Excavator / 159 HP / 57,800 lbs. Weight / 21'9" Dig	John Deere Dealer	11Jan18
<a href="#">250G LC FT4</a>	250G LC Excavator / 188 HP / 57,800 lbs. Weight / 25'0" Dig	John Deere Dealer	18Jan18
<a href="#">300G LC FT4</a>	300G LC Excavator / 223 HP / 68,674 lbs. Weight / 25' 10" Dig	John Deere Dealer	17Jan18
<a href="#">345G LC FT4</a>	345G LC Excavator / 249 HP / 80,778 lbs. Weight / 24' 10" Dig	John Deere Dealer	24Jan18
<a href="#">350G LC FT4</a>	350G LC Excavator / 271 HP / 78,550 lbs. Weight / 26'10" Dig	John Deere Dealer	22Jan18
<b>Motor Graders</b>			
<a href="#">620G/GP</a>	620G/GP Grader / 215 HP/ 40,350 lbs. Weight / 31,066 lbs. Blade Pull	John Deere Dealer	08Feb18
<a href="#">622G/GP</a>	622G/GP Grader / 225 HP/ 42,060 lbs. Weight / 45,000 lbs. Blade Pull	John Deere Dealer	30Jan18
<a href="#">670G/GP</a>	670G/GP Grader / 235 HP/ 42,340 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	08Feb18
<a href="#">672G/GP</a>	672G/GP Grader / 255 HP / 44,040 lbs. Weight / 49,500 lbs. Blade Pull	John Deere Dealer	30Jan18

<a href="#">770G/GP</a>	770G/GP Grader / 255 HP / 42,760 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	08Feb18
<a href="#">772G/GP</a>	772G/GP Grader / 275 HP / 44,570 lbs.- Weight / 49,500 lbs. Blade Pull	John Deere Dealer	02Feb18
<a href="#">870G/GP</a>	870G/GP Grader / 280 HP / 44,760 lbs. Weight / 34,173 lbs. Blade Pull	John Deere Dealer	08Feb18
<a href="#">872G/GP</a>	872G/GP Grader / 300 HP / 46,710 lbs. Weight / 49,500 lbs. Blade Pull	John Deere Dealer	30Jan18
<b>Wheel Loaders</b>			
<a href="#">344K</a>	344K 4WD Loader / 97 HP / 18,761 lbs. Weight / 2.0 CY Capacity( <b>Dealer Stock Only</b> )	John Deere Dealer	11Aug17
<a href="#">444K</a>	444K 4WD Loader / 124 HP / 25,022 lbs. Weight / 2.0-4 CY Capacity	John Deere Dealer	08Jan18
<a href="#">524K II</a>	524K II 4WD Loader / 130 HP / 27,928 lbs. Weight / 2.5-4.5 CY Capacity	John Deere Dealer	02Feb18
<a href="#">544K II</a>	544K II 4WD Loader / 163 HP / 29,138 lbs. Weight / 2.75-5.25 CY Capacity	John Deere Dealer	02Feb18
<a href="#">624K II</a>	624K II 4WD Loader/ 186 HP / 34,717 lbs. Weight / 3.5-5.25 CY Capacity	John Deere Dealer	08Jan18
<a href="#">644K</a>	644K 4WD Loader / 232 HP / 41,188 lbs. Weight / 4.0-4.25 CY Capacity	John Deere Dealer	08Jan18
<a href="#">644K Hybrid</a>	644K Hyb. 4WD Loader / 229 HP / 40,436 lbs. Weight / 4.0-4.25 CY Capacity	John Deere Dealer	08Jan18
<a href="#">724K</a>	724K 4WD Loader / 264 HP / 48,988 lbs. Weight / 4.0-4.75 CY Capacity	John Deere Dealer	08Jan18



<a href="#">744K II</a>	744K II 4WD Loader / 303 HP / 55,905 lbs. Weight / 5.25-5.75 CY Capacity	John Deere Dealer	08Jan18
-------------------------	--	-------------------	---------

<a href="#">824K II</a>	824K II 4WD Loader / 333 HP / 59,260 lbs. Weight / 6.0-6.75 CY Capacity	John Deere Dealer	18Jan18
-------------------------	---	-------------------	---------

<a href="#">844K III</a>	844K III 4WD Loader / 380 HP / 74,534 lbs. Weight / 7.25 CY Capacity	John Deere Dealer	18Jan18
--------------------------	--	-------------------	---------

### Tractor Loaders

<a href="#">210L EP</a>	210L EP Tractor Loader / 69 HP / 10,569 lbs. Weight / 8,245 lbs. Breakout	John Deere Dealer	12Jan18
-------------------------	---	-------------------	---------

<a href="#">210L</a>	210L Tractor Loader / 93 HP / 11,326 lbs. Weight / 8,245 lbs. Breakout	John Deere Dealer	12Jan18
----------------------	--	-------------------	---------

### Skid Steer Loaders

<a href="#">312GR</a>	312GR Skid Steer / 48 HP / 1,550 lbs. Capacity / 3,700 lbs. Breakout Force	John Deere Dealer	12Feb18
-----------------------	--	-------------------	---------

<a href="#">314G</a>	314G Skid Steer / 48 HP / 1,760 lbs. Capacity / 3,500 lbs. Breakout Force	John Deere Dealer	12Feb18
----------------------	---	-------------------	---------

<a href="#">316GR</a>	316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force	John Deere Dealer	12Feb18
-----------------------	--	-------------------	---------

<a href="#">318G</a>	318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force	John Deere Dealer	12Feb18
----------------------	---	-------------------	---------

<a href="#">320E</a>	320E Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force (Dealer Stock Only)	John Deere Dealer	12Feb18
----------------------	--	-------------------	---------

<a href="#">320G</a>	320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force	John Deere Dealer	12Feb18
----------------------	---	-------------------	---------



<a href="#">324E</a>	324E Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force <b>(Dealer Stock Only)</b>	John Deere Dealer	12Feb18
----------------------	---	-------------------	---------

<a href="#">324G</a>	324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force	John Deere Dealer	12Feb18
----------------------	---	-------------------	---------

<a href="#">330G</a>	330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force	John Deere Dealer	12Feb18
----------------------	---	-------------------	---------

<a href="#">332G</a>	332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force	John Deere Dealer	12Feb18
----------------------	---	-------------------	---------

### Compact Track Loaders

<a href="#">317G</a>	317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout	John Deere Dealer	12Feb18
----------------------	--	-------------------	---------

<a href="#">323E</a>	323E Compact Track / 70 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout <b>(Dealer Stock Only)</b>	John Deere Dealer	12Feb18
----------------------	--	-------------------	---------

<a href="#">325G</a>	325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout	John Deere Dealer	12Feb18
----------------------	--	-------------------	---------

<a href="#">331G</a>	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	12Feb18
----------------------	---	-------------------	---------

<a href="#">333G</a>	333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout	John Deere Dealer	12Feb18
----------------------	---	-------------------	---------

### Compact Excavators

<a href="#">17G</a>	17G Excavator / 14.5 HP / 7' 2" Dig / 3,790 lbs. Weight	John Deere Dealer	08Jan18
---------------------	---	-------------------	---------

<a href="#">26G</a>	26G Excavator / 20.0 HP / 8' 6" Dig / 6,110 lbs. Weight	John Deere Dealer	08Jan18
---------------------	---	-------------------	---------





<a href="#">30G</a>	30G Excavator / 23 HP / 9'2" Dig / 7,220 lbs. Weight	John Deere Dealer	08Jan18
---------------------	--	-------------------	---------

<a href="#">35G</a>	35G Excavator / 23.3 HP / 10' 0" Dig / 7,760 lbs. Weight	John Deere Dealer	08Jan18
---------------------	--	-------------------	---------

<a href="#">50G</a>	50G Excavator / 35.9 HP / 11' 7" Dig / 10,847 lbs. Weight	John Deere Dealer	08Jan18
---------------------	---	-------------------	---------

<a href="#">60G</a>	60G Excavator / 53 HP / 12' 4" Dig / 13,547 lbs. Weight	John Deere Dealer	16Nov17
---------------------	---	-------------------	---------

### Wheel Loaders (4WD Compact)

<a href="#">204K</a>	204K Wheel Loader / 59 HP / 11,806 lbs./ 1.0 CY Capacity( <b>Dealer Stock Only</b> )	John Deere Dealer	13Jul17
----------------------	--	-------------------	---------

<a href="#">204L</a>	204L 4WD / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity	John Deere Dealer	08Feb18
----------------------	---	-------------------	---------

<a href="#">244K-II</a>	244K II 4WD / 70 HP / 12,060 lbs. Weight / 1.0-1.4 CY Capacity	John Deere Dealer	08Feb18
-------------------------	--	-------------------	---------

<a href="#">304K</a>	304K Wheel Loader / 64 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity( <b>Dealer Stock Only</b> )	John Deere Dealer	20Sep17
----------------------	--	-------------------	---------

<a href="#">304L</a>	304L 4WD / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity	John Deere Dealer	05Feb18
----------------------	---	-------------------	---------

<a href="#">324K</a>	324K 4WD / 70 HP / 14,087 lbs. Weight / 1.4-2.0 CY Capacity	John Deere Dealer	05Feb18
----------------------	---	-------------------	---------

<a href="#">344L</a>	344L 4WD / 103 HP / 19,553 lbs. Weight / 2 CY Capacity	John Deere Dealer	05Feb18
----------------------	--	-------------------	---------

### Attachments

## Contract updates

Nov 17, 2017 – Added 620G, 622G, 75G, 85G, 30G. Deleted 190GW and 230GW. Added new dealer in Napoleon, OH

April 2018 - Added 950K, 190GW FT4, 345G LC FT4, 325G, 320G, 324G, 204L, 304L and 344L. Price increase on 310SL, 130G FT4, 160G LC FT4, 180G LC FT4, 210G LC FT4, 250G LC FT4, 300 LC FT4, 350G LC FT4, 210L EP, 210L, 331G, 333G, 330G and 332G. Price decrease on 620G, 622G, 670G, 672G, 770G, 772G and 60G. Updated all price pages.

July 24, 2018 – Changed some verbiage and revised Product Descriptions