

NEW MEXICO - Statewide Price Agreement - Lawn & Garden Equipment, Machinery, Implements & Products

Contract Number:	70-000-17-00051
Contract Period:	May 10, 2017 - June 5, 2021
Eligibility:	All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience. lick here to enter text .
Allied - Non-John Deere Equipment	Not allowed on this contract
Credit Cards	Allowed with no limit.
Demo	Allowed if the machine does not exceed the hour usage for new warranty as outlined in the Warranty Administration Manual.
Fees	None.
Financing	Not allowed on this contract.
Leasing	Not allowed on this contract.

Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units – 1% 5-6 units – 2% 7-8 units – 3% 9 units or more – 4%</p> <p>Sales of 3 or more like self-propelled products sold on same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>
Non-contract - John Deere Equipment	Not allowed on this contract.
Rental	Not allowed on this contract.
Special Delivery Obligations	None.
Substitutions	Not allowed on this contract.
Trade-ins	Not allowed on this contract.
Miscellaneous	None
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

Price Structure

Price Page Tabs	Product Descriptions	Discount off MSRP	Price Page Dates
L25	Lawn Tractors (X300s only) & Equipment (temporary discount through 31Dec2020)	23.25%	12Nov18
L30	Garden Tractors & Equipment	24.25%	12Nov18
L35	Equipment for Lawn & Garden Tractors	24.25%	01Nov18
C10	Commercial Walk-Behind Mowers & Equipment	27.25%	01Nov18
C13	Commercial Zero-Turn-Radius Mowers & Equipment	27.25%	12Nov18
C15	Commercial Front Mowers & Equipment	27.25%	01Nov18
C18	Commercial Wide Area Mowers & Equipment	27.25%	01Nov18
C20	Compact Utility Tractors & Equipment (temporary discount through 31Dec2020)	24.25%	01Nov18
C21	Equipment for Commercial Mowing Product	27.25%	01Nov18
C25	Equipment for Compact Utility Tractors	24.25%	12Nov18
G10	Reel Mowers & Equipment	27.25%	12Nov18
G15	Special Application Mowers & Equipment	27.25%	02Nov18

G20	Special Application Vehicles & Equipment	TX Turf, Prognators – 25.25%	01Nov18
		Bunker Rakes – 27.25%	
G25	Aeration & Equipment	27.25%	01Nov18
G30	Debris Maintenance & Equipment	27.25%	01Nov18
G35	Fleet Management	14.25%	01Nov18

Contract Updates

February 11, 2019 – Updated pricing on entire contract; added Price Tab G35; increased discounts for Price Tabs L25, C20, C25, G10, G15, G20, G25 and G30.

January 18, 2018 - Updated pricing on entire contract.