

## NEW MEXICO - Statewide Price Agreement - Utility Vehicles

<b>Contract Number:</b>	70-000-17-00058
<b>Contract Period:</b>	June 2, 2017 - August 31, 2021
<b>Eligibility:</b>	All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

**All purchase orders must show Deere & Company as the vendor and reference the contract number.**

## Contract Details

Delivery Obligations	None.
Fees	None.
Financing	Not Allowed. Contract prohibits financing.
Machine Hours	Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.
Miscellaneous	None.

<p>Multiple Unit Discount</p>	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units – 1%</p> <p>5-6 units – 2%</p> <p>7-8 units – 3%</p> <p>9 units or more – 4%</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>
<p>Open Market by John Deere (listed in the price book)</p>	<p>Not allowed.</p>
<p>Open Market by Dealer (not listed in the price book)</p>	<p>Not allowed.</p>
<p>Payment and Remittance</p>	<p>Credit card payments allowed.</p> <p>Remit to Address:  Deere &amp; Company  Ag &amp; Turf CBD &amp; Government Sales  21748 Network Place  Chicago, IL 60673-1217</p>
<p>Substitutions</p>	<p>Not allowed.</p>
<p>Trade-ins</p>	<p>Not allowed.</p>

## Price Structure

Price Page Tabs	Product Descriptions	Discount off MSRP	Price Page Dates
C39	Recreational Utility Vehicles & Equipment	17.25%	01Jan20
C40	Mid Duty Crossover Utility Vehicles & Equipment	17.25%	08Jun20
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	17.25%	08Jun20
C42	Traditional Utility Vehicles & Equipment	17.25%	18Dec19
	TE Gator ONLY (temporary TE discount through December 31, 2021)	24.25%	
C47	HPX Utility Vehicles & Equipment	17.25%	18Dec19
C48	Equipment for Utility Vehicles	17.25%	15Jun20

## Contract Updates

September 22, 2020 – Updated price pages on entire contract.

August 2, 2019 – Update price pages.

November 8, 2018 – Corrected link for Price Tab C42 for 2018 model TE Gator. Link was pulling Sep. 2017 price pages instead of 02Jan18. Also, added the line “TS Gator (adding 2018 TS Model)” for Price Tab C42 to show that the TS Gator (MY2018) has a 17.25% discount in the 02Jan18 price pages.

April 16, 2018 - Updated pricing for Price Tabs C40, C41, added 2018 TS and 2018 TE with C42 02Jan18 price pages and added Price Tab C48.

January 18, 2018 - Updated pricing on entire contract.