

## NEW MEXICO - Statewide Price Agreement - Utility Vehicles

<b>Contract Number:</b>	70-000-17-00058
<b>Contract Period:</b>	June 2, 2017 - August 31, 2021
<b>Eligibility:</b>	All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

### Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit purchase order to your local dealer. Your local John Deere Dealer will contact the Direct Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied (non-Deere)	Not allowed on this contract.
Credit Cards	Allowed with no limit.
Special Delivery Obligations	None.
Fees	None.
Financing	Not allowed on this contract.
Leasing	Not allowed on this contract.

<p>Multiple Unit Discount</p>	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <p>3-4 units – 1%</p> <p>5-6 units – 2%</p> <p>7-8 units – 3%</p> <p>9 units or more – 4%</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount (excluding the M-Gator A1). Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>
<p>Non-contract (Deere)</p>	<p>Not allowed on this contract.</p>
<p>Rental</p>	<p>Not allowed on this contract.</p>
<p>Substitution</p>	<p>Not allowed on this contract.</p>
<p>Trade-in</p>	<p>Not allowed on this contract.</p>
<p>Demo</p>	<p>Allowed if the machine does not exceed the hour usage for new warranty as outlined in the Warranty Administration Manual.</p>
<p>Miscellaneous</p>	<p>None.</p>
<p>Delivery Obligations</p>	<p>None.</p>

**Payment  
Remittance  
Information**

Remit to Address:  
Deere & Company  
Ag & Turf CBD & Government Sales  
21748 Network Place  
Chicago, IL 60673-1217

**Price Structure**

Price Page Tabs	Product Descriptions	Discount off MSRP	Price Page Dates
C39	Recreational Utility Vehicles & Equipment	17.25%	14Aug17
C40	Mid Duty Crossover Utility Vehicles & Equipment	17.25%	21Dec17
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	17.25%	18Dec17
C42	Traditional Utility Vehicles & Equipment ( <b>see TE Gator below</b> )	17.25%	04Sep17
C42	TS Gator (adding 2018 TS model)	17.25%	02Jan18
	TE Gator (adding 2018 TE model) (temporary TE discount through December 31, 2018)	24.25%	
C47	HPX Utility Vehicles & Equipment	17.25%	28Aug17
C48	Equipment for Utility Vehicles	17.25%	21Dec17

**Contract updates**

November 8, 2018 – Corrected link for Price Tab C42 for 2018 model TE Gator. Link was pulling Sep. 2017 price pages instead of 02Jan18. Also, added the line “TS Gator (adding 2018 TS Model)” for Price Tab C42 to show that the TS Gator (MY2018) has a 17.25% discount in the 02Jan18 price pages.

April 16, 2018 - Updated pricing for Price Tabs C40, C41, added 2018 TS and 2018 TE with C42 02Jan18 price pgs and added Price Tab C48.

January 18, 2018 - Updated pricing on entire contract.