

NEW MEXICO - Statewide Price Agreement - Agricultural Tractors & Equipment

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|-------------------------|-----------------------------------------------------------------------------------------------------------------------------|
| Contract Number: | 70-000-17-00057 |
| Contract Period: | June 2, 2017 - November 28, 2021 |
| Eligibility: | All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law. |

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit purchase order to your local dealer. Your local John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

| | |
|-----------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Quotes | Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience. |
| Allied - Non-John Deere Equipment | Not allowed on this contract. |
| Credit Cards | Allowed with no limit. |
| Demo | Allowed if the machine does not exceed the hour usage for new warranty as outlined in the Warranty Administration Manual. |
| Fees | None. |
| Financing | Not allowed on this contract. |

| Leasing | Not allowed on this contract. | | | | | | | | | | |
|-------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|---------------------|-----|----|-----|----|-----|----|-----------------|----|
| Multiple Unit Discount | <p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> | Quantity | Additional Discount | 3-4 | 1% | 5-6 | 2% | 7-8 | 3% | 9 units or more | 4% |
| Quantity | Additional Discount | | | | | | | | | | |
| 3-4 | 1% | | | | | | | | | | |
| 5-6 | 2% | | | | | | | | | | |
| 7-8 | 3% | | | | | | | | | | |
| 9 units or more | 4% | | | | | | | | | | |
| Non-contract - John Deere Equipment | Not allowed on this contract. | | | | | | | | | | |
| Rental | Not allowed on this contract. | | | | | | | | | | |
| Special Delivery Obligations | None. | | | | | | | | | | |
| Substitutions | Not allowed on this contract. | | | | | | | | | | |
| Trade-ins | Not allowed on this contract. | | | | | | | | | | |
| Miscellaneous | None. | | | | | | | | | | |
| Payment Remittance Information | <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p> | | | | | | | | | | |

Price Structure

| Price Page Tabs | Product Descriptions | Discount off MSRP | Price Page Dates |
|-----------------|------------------------------------------------------------------------------------------------------------------------------------------|-------------------|------------------|
| A2 | Tractors (5000-9000 Series) 5045E, 5055E, 5065E 5075E are excluded. | 27.25% | 11Dec17 |
| A9 | Implements & Equipment (Rotary Cutters & Scraper Removed from Contract: 609, 709, MX15, HX15, HX20, CX15, CX20 & 1810D C Scraper) | 27.25% | 18Dec17 |
| A10 | Ag Management Solutions (AMS) | 27.25% | 11Jan18 |

Contract Updates

March 19, 2019 - Rotary Cutters (609, 709, MX15, HX15, HX20, CX15, CX20) and 1810D C Scraper removed from contract. Products are no longer manufactured. Price pages were edited to remove these models. The price page date was not changed.

July 18, 2018 – Updated price pages for entire contract.

March 9, 2018 - Per GSA modification removed the 5045E, 5055E, 5065E and 5075E tractors from the contract.