

NORTH CAROLINA - Grounds Maintenance Equipment

Contract Number:	515B
Contract Period:	September 1, 2015 – August 31, 2019
Eligibility:	<p>State, public and non-state agencies. Nonprofit corporations operating charitable hospitals, local nonprofit community sheltered workshops or centers. The Division of Vocational Rehabilitation of the Department of Health and Human Services, private nonprofit agencies licensed or approved by the Department of Health and Human Services as child placing agencies, residential child-care facilities, private nonprofit rural, community, and migrant health centers designated by the Office of Rural Health and Resource Development, private higher education institutions, community colleges, counties, public school units, cities, towns, governmental entities, volunteer fire departments, rescue squads, and other subdivisions of the State and public agencies.</p> <p>This is a mandatory contract for State Agencies, Community Colleges and Universities.</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied – Non-John Deere Equipment	<p>Allowed as long as the Allied equipment is compatible with the contract equipment being purchased. <u>Items must be clearly labeled on the purchase order or quote as Allied.</u></p> <p>Allied equipment includes implements, attachments, accessories, bundles or parts requested by the customer to complete the equipment purchase.</p>
Credit Cards	Allowed with no limit within agency authorization.
Demo	Allowed if the machine does not exceed the hour usage for new warranty as outlined in the Warranty Administration Manual.

Fees	No fees may be charged.								
Financing	Not allowed on this contract.								
Leasing	Allowed for local governmental and non-state agencies if permitted by their own procurement policies and procedures and if leasing is done through John Deere Financials and not through a 3rd party.								
Multiple Unit Discount	<p>Multiple Unit Discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="321 783 557 1188"> <tr> <td>3-4 units</td> <td>1%</td> </tr> <tr> <td>5-6 units</td> <td>2%</td> </tr> <tr> <td>7-8 units</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order, with the exception of our utility vehicles. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount.</p>	3-4 units	1%	5-6 units	2%	7-8 units	3%	9 units or more	4%
3-4 units	1%								
5-6 units	2%								
7-8 units	3%								
9 units or more	4%								
Non-contract – John Deere Equipment	<p>Allowed as long as the non-contract Deere equipment is in the current price pages with a price and is compatible with the contract equipment being purchased. The non-contract items will receive the same discount as the base unit. <u>Items must be clearly labeled on the purchase order or quote as Non-Contract.</u></p> <p>Non-contract Deere equipment includes implements, attachments, accessories, bundles, Frontier and Order Zone items requested by the customer to complete the equipment purchase.</p>								
Rental	Not allowed on this contract.								
Special Delivery Obligations	Upon request from the agency the Questionnaire forms must be completed within two (2) business days and must also be faxed at the time of quote. Use separate Questionnaire for each agency request. Use this								

link to access [Questionnaire forms](#) - Use this link to access [Information Spreadsheet](#) for completing the Questionnaire.

Delivery will be completed within 30 to 180 consecutive calendar days depending on the item/equipment after receipt of the purchase order.

Contact agency at least (24) hours prior to delivery.

Warranty service/repair work will be provided at the agency's location for equipment that is self-propelled within (48) hours of notification from the agency. No pick-up or delivery may be charged to the agency for warranty repairs serviced at the dealership.

Required backup alarm, fire extinguisher and strobe/beacon light.

1) Any self-propelled equipment ordered by the State of North Carolina (State Agencies, State Community Colleges and State Universities) must have a backup alarm, fire extinguisher and a strobe/beacon light as listed on Pathways.

2) The backup alarm, fire extinguisher and strobe/beacon light must be listed separately on the quote for all Agencies. Agencies will now be charged for these items. Dealers should order backup alarm and strobe/beacon light from the contract pages for the equipment purchased if available. Agencies will receive the normal discount for items on the contract pages that have a MSRP. If not available on the contract pages, items can be ordered from another manufacturer provided they meet the specifications outlined on Pathways. These items will be handled as a pass-through. Any additional charges for installation etc. for items purchased from an aftermarket supplier should be added to the cost of the item so that there is only one price for each aftermarket item. Agencies will be charged and Dealers will be reimbursed for the amount listed on the quote. If a backup alarm or strobe/beacon light is not available, then the self-propelled equipment cannot be sold using this contract.

3) The only required items that will not be charged to the purchasing Agency are the Operators Manual and Service Manuals (Paper or CD) that must also be included on the Purchase Order at no charge. Dealers will be reimbursed for the cost of the manuals.

BACKUP ALARM:

Any self-propelled equipment ordered by the State of North Carolina (State Agencies, State Community Colleges, State Universities) must have a backup alarm and can be factory installed or Dealer installed **(Ztraks and lever steered units are exempted from the backup alarm requirement)-(Golf & Turf equipment being specifically used on a golf course is exempt from this requirement)**. Dealers will need to order the standard backup alarm from the contract price pages for the equipment being purchased. Backup alarm shall be in accordance with SAE J994, electronic type (not ding dong), shall become activated immediately upon backing of equipment (not activated by motion detection), must be audible above the surrounding noise level of the equipment, must be a sealed type unit to protect internal components from moisture, dust and contaminants, resist effects of vibration, single or dual tone is acceptable, and minimum one year warranty shall apply. If there is no John Deere Alarm that can be used and an Allied Back-up Alarm is available and functions correctly, Dealer will need to list Allied Part number on quote and clearly identify as "Allied back-up Alarm". **If there is no back-up alarm available, then you cannot sell that piece of self propelled equipment on this contract.**

FIRE EXTINGUISHERS:

Required equipment delivered with each self-propelled unit ordered by the State of North Carolina (State Agencies, State Community Colleges, State Universities) – Rechargeable fire extinguishers of adequate size shall be mounted on each unit that is self-propelled in accordance with the Society of Automotive Engineers (SAE), National Fire Protection Association (NFPA) or Federal Motor Vehicle Safety Standards (FMVSS). The Dealer will be reimbursed by John Deere 1 MST hour for the installation. Dealer will use the following part

numbers to order fire extinguishers. Please make sure that the triplex (ABC) extinguishers listed are appropriate for the environment in which the equipment will be operated, and then we would recommend using the largest one that is able to be securely mounted in such a manner as to not interfere with the proper and safe operation of the equipment upon which it is mounted.

Size Fire Extinguisher - Part Number - Bracket Part Number

2 lb. TY26853 N/A

5 lb. TY26852 AT189390

10 lb. TY26851 TY15630

STROBE LIGHT:

Required equipment on any self-propelled unit ordered by the State of North Carolina (State Agencies, State Community Colleges, State Universities). (**Golf & Turf equipment being specifically used on a golf course is exempt from this requirement**). Strobe/Beacon light, single bulb, specifically designed for outdoor use in 12 - volt vehicular installations. Light is to be installed in a location visible by a driver seated in an automobile, and shall not be blocked by driver of the utility vehicle, its other occupant(s), or its cargo. Pole or equivalent mounting means shall be provided if such is necessary for unblocked visibility of the strobe/beacon light as required above. Light shall be switchable by user, on/off, switch to be conveniently located for access by the seated operator. Color of light shall be selected by the user. Flash rate shall be adjustable or otherwise set at a value typical of best industry practice.

QUALITY ACCEPTANCE INSPECTION: NC Dept. of Purchase and Contract will no longer be responsible for completing the required quality inspections. The requirement for passing a quality inspection still exists, but will now be the responsibility of the agency that is purchasing the equipment to complete the inspection. This should increase the speed of deals being processed and invoiced.

If a machine does not pass the quality inspection, the dealer will be required to remedy the situation as soon as possible or risk charge back of the reimbursement.

MANUALS –

2 parts manuals and 2 technical manuals on CD **must** be furnished at no cost to the State of North Carolina agencies (State Agencies, State Community Colleges, State Universities) for each new item purchased. Paper manuals are allowed if CD is not available. **Part numbers for the manuals must be included on the quote or the agency's PO at no charge.** Dealers will be reimbursed for manuals. John Deere dealers can obtain the part numbers to order the appropriate manuals by accessing the [Technical Publications Locator](#).

TRAINING –

IF REQUESTED BY THE AGENCY- Dealers will provide customer training if requested by the agency and be reimbursed for the training. Dealers shall be reimbursed at \$90.00 per hour for up to 4 hours (if reasonably needed) for required training provided. Submit [Training Reimbursement form](#) for reimbursement. Please email the completed reimbursement form along with the GNS order confirmation to CorpAcctGovSupport@JohnDeere.com to receive your credit.

Substitutions

Not allowed on this contract without prior written approval from the State.

Trade-ins	Allowed. Provided it is mutually agreeable between the John Deere dealer and the government entity. Items must be clearly labeled on the purchase order or quote as Trade-in. The agency and the dealer determine the trade-in value.
Miscellaneous	2 parts manuals and 2 technical manuals on CD must be furnished at no cost to the State of North Carolina agencies (State Agencies, State Community Colleges, State Universities) for each new item purchased. Paper manuals are allowed if CD is not available. Part numbers for the manuals must be included on the quote or the agency's PO at no charge. See "Delivery Obligations" below for more details.
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

Price Structure

Price Book Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
A2	Ag Tractors & Equipment - (6000 - 9000 Series)	26%	06Mar19
A2	Ag Tractors & Equipment - (5000M's, G's and R's)	26%	06Mar19
A2	Ag Tractors & Equipment - (5000 E's Only)	18%	06Mar19
A3	Combines	20%	04Mar19
A4	Cotton	20%	18Feb19
A5	Hay & Forage	20%	04Mar19

A6	Tillage	20%	27Feb19
A7	Drills/Air Seeders/Planters	20%	05Mar19
A8	Sprayers	20%	25Feb19
A9	Implements & Equipment	26%	04Mar19
A10	Ag Management Solutions	3%	05Mar19
C10	Commercial Walk-Behind Mowers & Equipment	25%	18Feb19
C13	Commercial Zero-Turn-Radius Mowers & Equipment	25%	22Feb19
C15	Commercial Front Mowers & Equipment	25%	15Feb19
C18	Commercial Wide Area Mowers & Equipment	25%	06Feb19
C20	Compact Utility Tractors & Equipment	18%	08Feb19
C21	Equipment for Commercial Mowing Products	25%	11Feb19
C25	Equipment for Compact Utility Tractors	18%	04Mar19

C39	Recreational Utility Vehicles & Equipment	16%	01Nov18
C40	Mid Duty Crossover Utility Vehicles & Equipment	16%	04Mar19
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	16%	14Jan19
C42	Traditional Utility Vehicles & Equipment	16%	04Mar19
C47	HPX Utility Vehicles & Equipment	16%	05Mar19
C48	Implements for Utility Vehicles	16%	04Mar19
G10	Reel Mowers & Equipment	24%	05Mar19
G15	Special Application Mowers & Equipment	24%	04Mar19
G20	Special Application Vehicles & Equipment (Excludes TE Gator)	24%	04Mar19
G25	Aeration & Equipment	24%	04Mar19
G30	Debris Maintenance & Equipment	24%	19Feb19
G35	Fleet Management	13%	01Nov18

L21	Residential Zero-Turn-Radius Mowers & Equipment	0%	31Jan19
L25	Lawn Tractors (E100s only) & Equipment	0%	05Mar19
L25	Lawn Tractors (X300s only) & Equipment	18%	05Mar19
L30	Garden Tractors & Equipment	23%	05Mar19
L35	Equipment for Lawn & Garden Tractors	23%	18Feb19
Frontier	Cotton	17%	01Nov18
	Cutting & Mowing	17%	01Mar19
	Hay & Forage	17%	01Mar19
	Landscaping	17%	01Mar19
	Livestock	17%	01Mar19
	Material Handling	17%	01Mar19
	Planting & Seeding	17%	18Feb19

Snow	17%	07Jan19
Sprayers	17%	01Nov18
Tillage	17%	01Mar19

Contract Updates

May 9, 2019 – Price Page Update that includes the addition of C48, G35 and Frontier Sprayers.

September 10, 2018 – Contract extended until August 31, 2019.

June 5, 2018 – Updated Quality Acceptance Inspection requirements.

February 8, 2018 - Updated price pages for entire contract.

April 13, 2017 - Updated price pages for entire contract.

February 13, 2017 - Removed David Ellis as Quality Acceptance Inspector.

October 6, 2016 - Price Page Update that includes the addition of C21.

May 10, 2016 - Added language for exemption on backup alarm and beacon light for Golf & Turf equipment.

March 11, 2016 - Complete Price Page Update.

October 20, 2015 - Added 6000E series tractors

October 5, 2015 - updated the requirement for backup alarm, fire extinguisher and strobe/beacon light to State agencies only. Removed the requirement for Political Subdivisions.

September 16, 2015 - added verbiage for required Strobe/Beacon light.

September 18, 2015 - removed MST for backup alarm.