

## MISSISSIPPI - Grounds Maintenance Equipment

<b>Contract Number:</b>	8200055711
<b>Contract Period:</b>	March 1, 2021 – February 28, 2022
<b>Eligibility:</b>	Authorized Purchasers included state agencies, boards, commissions, departments, institutions, counties, municipalities, school districts and other political subdivisions of the State of Mississippi.

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

Delivery Obligations	<b>None.</b>
Fees	The <b>Motorcycle/ATV Trauma Care Fee</b> must be included on the quote or purchase order for all utility vehicles sold on this contract.  Utility Vehicles - \$50.00 per vehicle.
Financing	<b>Not Allowed.</b> Contract prohibits financing.
Machine Hours	<b>Not Allowed:</b> Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.

Miscellaneous	<p>The State of Mississippi requires all awarded equipment to be listed on a spreadsheet. The State of Mississippi has only approved pricing that is on the spreadsheet. This spreadsheet must be used when quoting to eligible customers.</p> <p><a href="#">Click Here</a> to access the spreadsheet.</p> <p>When quoting, please ensure that:</p> <ul style="list-style-type: none"> <li>• The quoted equipment is listed on the spreadsheet.</li> <li>• Only pricing that shows on the spreadsheet will be honored.</li> <li>• Manual adjustments may be required in the quote to match pricing that shows on the spreadsheet.</li> </ul>										
Multiple Unit Discount	<p>For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:</p> <table data-bbox="396 873 1149 1041"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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Open Market by John Deere (listed in the price book)	<b>Not Allowed.</b>										
Open Market by Dealer (not listed in the price book)	<b>Not Allowed.</b>										
Payment and Remittance	<p>Credit card payments not allowed.</p> <p>Remit to Address:  Deere &amp; Company  Ag &amp; Turf CBD &amp; Government Sales  21748 Network Place  Chicago, IL 60673-1217</p>										
Substitution	Must seek written approval from the State prior to substitution.										
Trade-In	<b>Not Allowed.</b>										

**Price Structure** – For pricing [Click Here](#) to access the spreadsheet

<u>Price Page Tabs</u>	<u>Product Descriptions</u>	<u>Discounts off MSRP</u>	<u>Price Page Dates</u>
L25	Lawn Tractors & Equipment (X300s Only)	18%	18Nov20
L30	Garden Tractors & Equipment (X500s, X700s)	18%	02Nov20
L35	Equipment for Riders & Tractors	18%	02Nov20
C10	Commercial Walk Behind Mowers & Equipment	23%	02Nov20
C13	Commercial Zero-Turn Radius Mowers & Equipment	23%	17Nov20
C15	Commercial Front Mowers & Equipment	23%	12Nov20
C18	Commercial Wide Area Mowers & Equipment	23%	02Nov20
C20	Compact Utility Tractors & Equipment	18%	02Nov20
C21	Equipment for Commercial Mowing Products	23%	02Nov20
C25	Equipment for Compact Utility Tractors	18%	02Nov20
C40	Mid Duty Crossover Utility Vehicles & Equipment	14%	02Nov20
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	14%	06Nov20
C42	Traditional Utility Vehicles & Equipment	17%	18Nov20
C47	HPX Utility Vehicles & Equipment	14%	06Nov20
C48	Utility Vehicles Attachments	14%	18Nov20

A2	Agricultural Tractors & Accessories (5045E, 5055E, 5065E, 5075E Models ONLY)	14%	30Nov20
A2	Agricultural Tractors & Accessories (5090E, 5090EL, 5100E Models ONLY)	19%	30Nov20
A2	Agricultural Tractors & Accessories (5000M's, R's, GV's, GN's, GL's, MH's and ML's Models ONLY)	22%	30Nov20
A2	Agricultural Tractors & Accessories	24%	30Nov20
A9	Implements & Equipment	24%	09Nov20
G10	Reel Mowers & Equipment	24%	27Nov20
G15	Special Application Mowers & Equipment	24%	30Nov20
G20	Special Application Vehicles & Equipment	24%	04Nov20
G25	Aeration & Equipment	24%	18Nov20
G30	Debris Maintenance & Equipment	24%	02Nov20

### Contract updates