

MISSISSIPPI - Grounds Maintenance Equipment

Contract Number:	8200049987
Contract Period:	March 1, 2020 – February 28, 2021
Eligibility:	Authorized Purchasers included state agencies, boards, commissions, departments, institutions, counties, municipalities, school districts and other political subdivisions of the State of Mississippi.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None.
Fees	The Motorcycle/ATV Trauma Care Fee must be included on the quote or purchase order for all utility vehicles sold on this contract. Utility Vehicles - \$50.00 per vehicle.
Financing	Not Allowed. Contract prohibits financing.
Machine Hours	Not Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.

Miscellaneous	<p>The State of Mississippi requires all awarded equipment to be listed on a spreadsheet. The State of Mississippi has only approved pricing that is on the spreadsheet. This spreadsheet must be used when quoting to eligible customers.</p> <p>Click Here to access the spreadsheet.</p> <p>When quoting, please ensure that:</p> <ul style="list-style-type: none"> • The quoted equipment is listed on the spreadsheet. • Only pricing that shows on the spreadsheet will be honored. • Manual adjustments may be required in the quote to match pricing that shows on the spreadsheet. 										
Multiple Unit Discount	<p>For sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:</p> <table data-bbox="396 877 1149 1041"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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7-8	3%										
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Open Market by John Deere (listed in the price book)	Not Allowed.										
Open Market by Dealer (not listed in the price book)	Not Allowed.										
Payment and Remittance	<p>Credit card payments not allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>										
Substitution	Must seek written approval from the State prior to substitution.										
Trade-In	Not Allowed.										

Price Structure – For pricing [Click Here](#) to access the spreadsheet

<u>Price Page Tabs</u>	<u>Product Descriptions</u>	<u>Discounts off MSRP</u>	<u>Price Page Dates</u>
L25	Lawn Tractors & Equipment (X300s Only)	18%	08Nov19
L30	Garden Tractors & Equipment (X500s, X700s)	18%	08Nov19
L35	Equipment for Riders & Tractors	18%	05Nov19
C10	Commercial Walk Behind Mowers & Equipment	23%	08Nov19
C13	Commercial Zero-Turn Radius Mowers & Equipment	23%	12Nov19
C15	Commercial Front Mowers & Equipment	23%	08Nov19
C18	Commercial Wide Area Mowers & Equipment	23%	08Nov19
C20	Compact Utility Tractors & Equipment	18%	22Nov19
C21	Equipment for Commercial Mowing Products	23%	08Nov19
C25	Equipment for Compact Utility Tractors	18%	19Nov19
C39	Recreational Utility Vehicle & Equipment	14%	07Nov19
C40	Mid Duty Crossover Utility Vehicles & Equipment	14%	07Nov19
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	14%	07Nov19
C42	Traditional Utility Vehicles & Equipment	17%	07Nov19
C47	HPX Utility Vehicles & Equipment	14%	07Nov19

C48	Utility Vehicles Attachments	14%	04Nov19
A2	Agricultural Tractors & Accessories (5045E, 5055E, 5065E, 5075E Models ONLY)	14%	18Nov19
A2	Agricultural Tractors & Accessories (5090E, 5090EL, 5100E Models ONLY)	19%	18Nov19
A2	Agricultural Tractors & Accessories (5000M's, R's, GV's, GN's, GL's, MH's and ML's Models ONLY)	22%	18Nov19
A2	Agricultural Tractors & Accessories	24%	18Nov19
A5	Hay and Forage & Equipment	22%	19Nov19
A6	Tillage & Equipment	22%	08Nov19
A7	Planting and Seeding & Equipment	22%	08Nov19
A8	Sprayers & Equipment	22%	08Nov19
A9	Implements & Equipment	25%	18Nov19
G10	Reel Mowers & Equipment	24%	21Nov19
G15	Special Application Mowers & Equipment	24%	20Nov19
G20	Special Application Vehicles & Equipment	24%	20Nov19
G25	Aeration & Equipment	24%	08Nov19
G30	Debris Maintenance & Equipment	24%	08Nov19

Contract updates

April 22, 2020 – MS Price List Spreadsheet was updated.