

## MISSOURI - Department of Transportation (MoDOT) Tractor Contract

|                         |  |
|-------------------------|--|
| <b>Contract Number:</b> | IFB605CO20000558   |
| <b>Contract Period:</b> | November 12, 2019 – October 31, 2020   |
| <b>Eligibility:</b>     | This is a multiple award contract with MoDOT that can be extended to any local, county or state governmental agency, as long as use of the contract adheres to the agency's own rules and regulations. |

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

### Contract Details

|                      |   |
|----------------------|---|
| Delivery Obligations | None.   |
| Fees                 | None.   |
| Financing            | <b>John Deere Municipal Lease by John Deere Financial</b><br>Not Allowed. Contract prohibits financing. |

|  | <p><b>Government Operating Lease by John Deere Financial</b><br/>Not Allowed. Contract prohibits financing.</p> <p><b>Retail Note Financing by John Deere Financial or Third Party</b><br/>Not Allowed. Contract prohibits financing.</p>   |          |                     |     |    |     |    |     |    |                 |    |
|--|---|----------|---------------------|-----|----|-----|----|-----|----|-----------------|----|
| Machine Hours  | Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.  |          |                     |     |    |     |    |     |    |                 |    |
| Manuals  | An operator's manual is included with the delivery of the equipment at no charge.   |          |                     |     |    |     |    |     |    |                 |    |
| Miscellaneous  | None.   |          |                     |     |    |     |    |     |    |                 |    |
| Multiple Unit Discount                               | <p>Sales of three or more like self-propelled equipment sold to one customer on the same purchase order qualifies for an additional discount. Implements and attachments sold with and for self-propelled ride-on machines are also eligible for multi-unit discounts, but do not count towards the total number of ride-on units, which determines the multi-unit discount percentage. See discount structure below:</p> <table border="1"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> | Quantity | Additional Discount | 3-4 | 1% | 5-6 | 2% | 7-8 | 3% | 9 units or more | 4% |
| Quantity   | Additional Discount   |          |                     |     |    |     |    |     |    |                 |    |
| 3-4  | 1%  |          |                     |     |    |     |    |     |    |                 |    |
| 5-6  | 2%  |          |                     |     |    |     |    |     |    |                 |    |
| 7-8  | 3%  |          |                     |     |    |     |    |     |    |                 |    |
| 9 units or more                                      | 4%  |          |                     |     |    |     |    |     |    |                 |    |
| Open Market by John Deere (listed in the price book) | Not allowed.  |          |                     |     |    |     |    |     |    |                 |    |
| Open Market by Dealer (not listed in the price book) | Not allowed.  |          |                     |     |    |     |    |     |    |                 |    |
| Payment and Remittance                               | <p>Credit card payments allowed.</p> <p>Remit to Address:<br/>Deere &amp; Company<br/>Ag &amp; Turf CBD &amp; Government Sales<br/>21748 Network Place<br/>Chicago, IL 60673-1217</p>   |          |                     |     |    |     |    |     |    |                 |    |

|               |   |
|---------------|---|
| Substitutions | Not applicable for current price contracts.   |
| Trade-In      | Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value. |

## Price Structure

| Price Page Tabs | Product Descriptions                     | Discounts off MSRP | Price Page Dates |
|-----------------|--|--------------------|------------------|
| A2              | 5045E, 5055E, 5065E, 5075E Tractors      | 15%                | Current Price    |
| A2              | 5090E, 5090EL, 5100E Tractors            | 20%                | Current Price    |
| A2              | 5000M & 5000R Series Tractors only       | 23%                | Current Price    |
| A2              | 6000E, 6000M, 6000R Series Tractors only | 25%                | Current Price    |
| A9              | Implements (loaders & cutters only)      | 25%                | Current Price    |

## Contract Updates

There are no updates at this time.