

Missouri – Department of Transportation

Contract Number:	60520CO0260
Contract Period:	5 August 2019 – 31 July 2020
Eligibility:	Missouri Agencies: Department of Transportation, Highways and Transportation Commission, counties, cities, and special road districts...

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#).

<https://dealerlocator.deere.com/servlet/country=US>

The local dealer assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details. Dealer then contacts the John Deere Construction Retail Sales Account Manager for a formal contract quote:

Kent Hoffman, Account Manager

HoffmanKentJ@JohnDeere.com

309-765-0282 office

309-230-4650 cell

All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract name and number

Contract Details

Quotes	Quotes are provided by John Deere Government Sales and are valid for 30 days
Allied (non-Deere)	<p>Allowed, equipment may be sold in connection with the sale of a contract item.</p> <p>Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>

Credit Cards	Allowed, with a 3% processing charge.
Special Delivery Obligations	<p>FOB Destination, Freight Prepaid and Allowed. Factory freight to dealer is already included in the discount.</p> <p>Dealer to customer delivery is not an allowable charge.</p>
Fees	<p>Dealer provided items as well as set-up/install fees for attachments may be charged.</p> <p>Dealer provides pre-delivery inspection, local delivery and walk around(at the time of delivery) free of charge.</p>
Financing	<p>A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made by the local dealer and John Deere Financial.</p> <p>Notice of lease/provider must appear on the quote and customer purchase order. No operating leases are allowed.</p>
Non-contract (Deere)	<p>Allowed, non-equipment may be sold in connection with the sale of a contract item.</p> <p>Non-contract items are John Deere products, implements, attachments, accessories, parts or bundles that are not on contract but are requested by the customer to complete the purchase of related John Deere equipment awarded on contract.</p>
Rental	Not allowed on this contract.
Substitution	Not allowed on this contract.
Trade-in	Allowed, trade-in items must be clearly labeled on the quote and purchase order as “Trade-in”. Dealer determines the trade-in value for customer consideration.

Demo	Product demonstrations are not required under this contract, but should be arranged by dealer, where applicable, as they are very beneficial for customer awareness of product.
Miscellaneous	None
Delivery Obligations	60 to 90 days After Receipt of Order (ARO)
Remittance Information	<p>John Deere Construction Retail Sales</p> <p>Division of John Deere Shared Services, Inc.</p> <p>P.O. Box 8806 Moline, IL 61266-8806</p>

Equipment on Contract

John Deere Model	Product Descriptions(click model number links at the left for more info)	Discounts off MSRP	Price Page Dates
Skid Steer Loaders			
316GR	316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force	John Deere Dealer	15Jul19
318G	318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force	John Deere Dealer	15Jul19
320G	320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force	John Deere Dealer	15Jul19
324G	324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force	John Deere Dealer	15Jul19

330G	330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force	John Deere Dealer	15Jul19
332G	332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force	John Deere Dealer	15Jul19
Compact Track Loaders			
317G	317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout	John Deere Dealer	15Jul19
325G	325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout	John Deere Dealer	15Jul19
331G	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	15Jul19
333G	333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout	John Deere Dealer	15Jul19
Attachments			
Worksite Pro Attachments	John Deere Worksite Pro Attachments must be sold with a machine at current list prices.	John Deere Dealer	Current

Contract updates

August 5, 2019 – New contract

November 25, 2019 – Add assigned contract #

July 8, 2020 – Changed Acct Manager from Mark Deakyne to Kent Hoffman