

MINNESOTA - Tractors: Agricultural Type and Factory Attachments

Contract Number:	207746
Contract Period:	March 2, 2022 – February 28, 2023
Eligibility:	<p>This contract can be extended to all state agencies and to members of the State's Cooperative Purchase Venture (CPV) program at the same price, terms and conditions. Should a local agency have questions regarding this program they can find information by visiting the Minnesota Materials Management Division website.</p> <p>Additional information can be viewed using the MN/DOT Equipment web site.</p> <p>Please review the CPV Member List to verify membership (select “Download Excel Spreadsheet” to see the current list).</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None.
Fees	<p>A \$4 per loaded mile delivery charge is allowed and is optional. The charge should be clearly indicated on the agency's purchase order.</p> <p>Mileage distance will be the distance from the delivery starting point to the customer’s delivery point ONLY. Mileages should be calculated using Google Maps. The ordering agency may use the dealer for delivery, may pick-up the equipment or may contract for delivery with anyone it chooses.</p>
Financing	Not Allowed. No financing or leasing allowed.

Machine Hours	Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.										
Manuals	An operator's manual is included with the delivery of the equipment at no charge.										
Miscellaneous	None.										
Multiple Unit Discount	<p>Multiple unit discounts are permitted. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table> <tr> <th>Quantity</th><th>Additional Discount</th></tr> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9 units or more</td><td>4%</td></tr> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same price book section and included on the same purchase order. Compatible implements sold with such products also qualify for multi-unit discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the multiple unit discount.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
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Open Market by John Deere (listed in the price book)	<p>Allowed with restrictions. Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>State and local agencies may purchase incidental miscellaneous parts, accessories and labor that are directly related to a specific item included on the contract. <u>These types of items may not exceed \$5,000 for an individual purchase order.</u> Total incidentals allowed on a single purchase order (Open Market by John Deere plus Open Market by Dealer) is \$5,000. <u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p>										
Open Market by Dealer (not listed in the price book)	<p>Allowed with restrictions. Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract. State and local agencies may purchase incidental miscellaneous parts, accessories and labor that are directly related to a specific item included on the contract. <u>These types of items may not exceed \$5,000 for an individual purchase order.</u> Total incidentals allowed on a single purchase order (Open</p>										

	Market by John Deere plus Open Market by Dealer) is \$5,000. <u>Items must be clearly labeled on the purchase order or quote as Open Market.</u>
Payment and Remittance	<p>Credit card payments allowed up to \$5,000.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
Substitutions	Not Allowed: Contract prohibits substitutions.
Trade-ins	<p>Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.</p> <p>State agencies must obtain approval from the Department of Administration and must follow the requirements for liquidation of surplus goods. CPV Members are solely responsible for compliance with their local government's requirements for liquidation of surplus goods.</p>

Price Structure

Product Descriptions	Discounts off MSRP	Price Page Dates
Agricultural Tractors & Equipment (5045E, 5055E, 5065E, 5075E)	13%	01Jan22
Agricultural Tractors & Equipment (5090E, 5100E)	18%	01Jan22
Agricultural Tractors & Equipment (5000Ms & 5000Rs)	21%	01Jan22
Agricultural Tractors & Equipment (6000 Series)	23%	01Jan22
Agricultural Tractors & Equipment (7000-8000 Series)	23%	01Jan22
Ag Mowers	23%	01Jan22

Ag Loaders	23%	01Jan22
Compact Utility Tractors & Equipment	17%	01Jan22
Loaders for Compact Utility Tractors	17%	01Jan22
Other Implements for Compact Utility Tractors	17%	01Jan22
FRONTIER EQUIPMENT		
Cutting & Mowing	17%	01Jan22
Hay & Forage	17%	01Jan22
Landscaping	17%	01Jan22
Material Handling	17%	01Jan22
Planting & Seeding	17%	01Jan22
Snow	17%	01Jan22
Livestock	17%	01Jan22
Tillage	17%	01Jan22
Sprayers	17%	01Jan22
Cotton	17%	01Jan22

Contract Updates

There are no updates at this time.