

## MINNESOTA - Turf Management Equipment

<b>Contract Number:</b>	206790
<b>Contract Period:</b>	February 17, 2022 – January 31, 2023
<b>Eligibility:</b>	<p>This contract can be extended to all state agencies and to members of the State's Cooperative Purchase Venture (CPV) program at the same price, terms and conditions. Should a local agency have questions regarding this program they can find information by visiting the <a href="#">Minnesota Materials Management Division</a> website.</p> <p>Please review the <a href="#">Current List of CPV Members</a> to verify CPV membership (scroll to bottom of web page to find list).</p>

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

**All purchase orders must show Deere & Company as the vendor and reference the contract number.**

## Contract Details

<b>Delivery Obligations</b>	<p>A parts CD and technical manual CD must be provided to the customer at no cost. Agency will be charged for additional manuals.</p> <p>Manuals must be included on the quote or the agency's PO. Dealer will be reimbursed.</p>
<b>Fees</b>	<p>A \$4 per loaded mile delivery charge is allowed and is optional. The charge should be clearly indicated on the agency's purchase order.</p> <p>Mileage distance will be the distance from the delivery starting point to the customer's delivery point ONLY. Mileages should be calculated using <a href="#">Google Maps</a>. The ordering agency may use the dealer for delivery, may pick-up the equipment or may contract for delivery with anyone it chooses.</p>
<b>Financing</b>	No financing or leasing allowed.

Machine Hours	<p><b>Allowed:</b> Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.</p>										
Manuals	<p>An operator’s manual is included with the delivery of the equipment at no charge.</p> <p>A parts CD and technical manual CD must be provided to the customer at no cost. Agency will be charged for additional manuals.</p> <p>Manuals must be included on the quote or the agency’s PO. Dealer will be reimbursed.</p>										
Miscellaneous	None.										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="358 867 971 1035"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles, must be listed in the same price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	<p><b>Allowed with restrictions.</b> State and local agencies may purchase incidental miscellaneous parts, accessories and labor <u>that are directly related to a specific item included on the contract.</u> These types of items may not exceed \$5,000 for an individual purchase order. Total incidentals allowed on a single purchase order as Open Market (items listed in price book and not listed in price book) is \$5,000. <u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p> <p>These Open-Market items are <b>implements, attachments, accessories, parts and bundles</b> that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>										
Open Market by Dealer (not listed in the price book)	<p><b>Allowed with restrictions.</b> State and local agencies may purchase incidental miscellaneous parts, accessories and labor <u>that are directly related to a specific item included on the contract.</u> These types of items may not exceed \$5,000 for an individual purchase order. Total incidentals allowed on a single purchase order as Open Market (items listed in price book and not listed in price book) is \$5,000. <u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p> <p>These are Open-Market items <b>not available from John Deere but offered by the delivering Dealer</b> to complete the purchase of John Deere equipment awarded on contract.</p>										

Payment and Remittance	<p>If the agency chooses, credit cards <u>must</u> be accepted for purchase that are \$5000 or less.</p> <p>Remit to Address: Deere &amp; Company Ag &amp; Turf CBD &amp; Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
Substitutions	<b>Not Allowed:</b> Contract prohibits substitutions.
Trade-Ins	<p><b>Allowed:</b> Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.</p> <p>State agencies must obtain approval from the Department of Administration and must follow the requirements for liquidation of surplus goods. CPV Members are solely responsible for compliance with their local government’s requirements for liquidation of surplus goods.</p>

## Price Structure

Product Descriptions	Discounts off MSRP	Price Page Dates
Lawn Tractors & Equipment (X300s, X500s, X700s)	17%	<a href="#">01Dec21</a>
Lawn Tractor Implements	17%	<a href="#">01Dec21</a>
Commercial Mowers & Equipment	22%	<a href="#">01Dec21</a>
Commercial Mower Implements	22%	<a href="#">01Dec21</a>
Traditional Utility Vehicles & Equipment (TS, TX, TX Turf, TH, TE Models Only)	16%	<a href="#">01Dec21</a>
HPX Utility Vehicles & Equipment (HPX Models Only)	13%	<a href="#">01Dec21</a>
Golf Equipment	23%	<a href="#">01Dec21</a>
Golf Fleet Management	12%	<a href="#">01Dec21</a>

## Contract Updates

There are no updates at this time.