

MINNESOTA - Tractors: Agricultural Type and OEM Attachments

Contract Number:	190694
Contract Period:	April 8, 2021 – February 28, 2022
Eligibility:	<p>This contract can be extended to all state agencies and to members of the State's Cooperative Purchase Venture (CPV) program at the same price, terms and conditions. Should a local agency have questions regarding this program they can find information by visiting the Minnesota Materials Management Division website.</p> <p>John Deere dealers must appear on the State's approved list in order to quote, deliver and service equipment sold off this contract.</p> <p>Additional information can be viewed using the MN/DOT Equipment web site.</p> <p>Please review the Current List of CPV Members to verify CPV membership (scroll to bottom of web page to find list).</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	<p>A parts CD and technical manual CD must be provided to the customer at no cost. Agency will be charged for additional manuals.</p> <p>Manuals must be included on the quote or the agency's PO. Dealer will be reimbursed.</p>
Fees	<p>A \$4 per loaded mile delivery charge is allowed and is optional. The charge should be clearly indicated on the agency's purchase order.</p> <p>Mileage distance will be the distance from the delivery starting point to the customer's delivery point ONLY. Mileages should be calculated using Google Maps. The ordering agency may use the dealer for delivery, may pick-up the equipment or may contract for delivery with anyone it chooses.</p>

Financing	Not Allowed. No financing or leasing allowed.										
Machine Hours	Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.										
Manuals	<p>A parts CD and technical manual CD must be provided to the customer at no cost. Agency will be charged for additional manuals.</p> <p>Manuals must be included on the quote or the agency's PO. Dealer will be reimbursed.</p>										
Miscellaneous	None.										
Multiple Unit Discount	<p>Multiple unit discounts are permitted. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="354 909 786 1192"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such products also qualify for multi-unit discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the multiple unit discount.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	<p>Allowed with restrictions. Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>State and local agencies may purchase incidental miscellaneous parts, accessories and labor that are directly related to a specific item included on the contract. <u>These types of items may not exceed \$5,000 for an individual purchase order.</u> Total incidentals allowed on a single purchase order (Open Market by John Deere plus Open Market by Dealer) is \$5,000. Items must be clearly labeled on the purchase order or quote as <u>Open Market.</u></p>										

Open Market by Dealer (not listed in the price book)	<p>Allowed with restrictions. Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract. State and local agencies may purchase incidental miscellaneous parts, accessories and labor that are directly related to a specific item included on the contract. <u>These types of items may not exceed \$5,000 for an individual purchase order.</u> Total incidentals allowed on a single purchase order (Open Market by John Deere plus Open Market by Dealer) is \$5,000. <u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p>
Payment and Remittance	<p>Credit card payments allowed up to \$5,000.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
Substitutions	<p>Not Allowed: Contract prohibits substitutions.</p>
Trade-ins	<p>Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.</p> <p>State agencies must obtain approval from the Department of Administration and must follow the requirements for liquidation of surplus goods. CPV Members are solely responsible for compliance with their local government’s requirements for liquidation of surplus goods.</p>

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
A2	Agricultural Tractors & Equipment (5045E, 5055E, 5065E, 5075E)	13%	03Feb21
A2	Agricultural Tractors & Equipment (5090E, 5100E)	18%	03Feb21
A2	Agricultural Tractors & Equipment (5000Ms & 5000Rs)	21%	03Feb21
A2	Agricultural Tractors & Equipment (6000-8000 Series)	23%	03Feb21

A9	Implements & Equipment	23%	03Feb21
C20	Compact Utility Tractors & Equipment	17%	11Jan21
C25	Equipment for Compact Utility Tractors	17%	03Feb21
Frontier Equipment			
Frontier	Cutting & Mowing	17%	02Nov20
Frontier	Hay & Forage	17%	02Nov20
Frontier	Landscaping	17%	02Feb21
Frontier	Material Handling	17%	20Nov20
Frontier	Planting & Seeding	17%	02Nov20
Frontier	Snow	17%	02Nov20
Frontier	Livestock	17%	04Jan21
Frontier	Tillage	17%	02Nov20
Frontier	Sprayers	17%	02Nov20
Frontier	Cotton	17%	02Nov20

Contract Updates

May 26, 2021 – Added note in “Delivery Obligations and “Manuals” sections stating that one operator’s manual and one tech manual must be provided at no cost.

May 25, 2021 – Added MUD to the contract. Effective from contract’s original start date of 8Apr2021.