

## MINNESOTA - Turf Management Equipment

<b>Contract Number:</b>	188860
<b>Contract Period:</b>	July 8, 2020 – January 31, 2022
<b>Eligibility:</b>	<p>This contract can be extended to all state agencies and to members of the State's Cooperative Purchase Venture (CPV) program at the same price, terms and conditions. Should a local agency have questions regarding this program they can find information by visiting the <a href="#">Minnesota Materials Management Division</a> website.</p> <p>Please review the <a href="#">Current List of CPV Members</a> to verify CPV membership (scroll to bottom of web page to find list).</p>

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

**All purchase orders must show Deere & Company as the vendor and reference the contract number.**

## Contract Details

<b>Delivery Obligations</b>	<p>A parts and technical manual must be provided to the customer at no cost. Agency will be charged for additional manuals.</p> <p>Manuals must be included on the quote or the agency's PO. Dealer will be reimbursed.</p>
<b>Fees</b>	<p>A \$4 per loaded mile delivery charge is allowed and is optional. The charge should be clearly indicated on the agency's purchase order.</p> <p>Mileage distance will be the distance from the delivery starting point to the customer's delivery point ONLY. Mileages should be calculated using <a href="#">Google Maps</a>. The ordering agency may use the dealer for delivery, may pick-up the equipment or may contract for delivery with anyone it chooses.</p>
<b>Financing</b>	No financing or leasing allowed.

Machine Hours	<b>Allowed:</b> Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.										
Manuals	An operator’s manual is included with the delivery of the equipment at no charge.										
Miscellaneous	None.										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table data-bbox="354 680 919 840"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles, must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	<p><b>Allowed with restrictions.</b> State and local agencies may purchase incidental miscellaneous parts, accessories and labor <u>that are directly related to a specific item included on the contract</u>. These types of items may not exceed \$5,000 for an individual purchase order. Total incidentals allowed on a single purchase order as Open Market (items listed in price book and not listed in price book) is \$5,000. <u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p> <p>These Open-Market items are <b>implements, attachments, accessories, parts and bundles</b> that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>										
Open Market by Dealer (not listed in the price book)	<p><b>Allowed with restrictions.</b> State and local agencies may purchase incidental miscellaneous parts, accessories and labor <u>that are directly related to a specific item included on the contract</u>. These types of items may not exceed \$5,000 for an individual purchase order. Total incidentals allowed on a single purchase order as Open Market (items listed in price book and not listed in price book) is \$5,000. <u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p> <p>These are Open-Market items <b>not available from John Deere but offered by the delivering Dealer</b> to complete the purchase of John Deere equipment awarded on contract.</p>										
Payment and Remittance	<p>Credit card payments are not allowed.</p> <p>Remit to Address: Deere &amp; Company Ag &amp; Turf CBD &amp; Government Sales</p>										

	21748 Network Place Chicago, IL 60673-1217
Substitutions	<b>Not Allowed:</b> Contract prohibits substitutions.
Trade-Ins	<b>Not Allowed:</b> Contract prohibits trade-ins.

## Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L25	Lawn Tractors & Equipment (X300 Series Only)	17%	<a href="#">18Nov20</a>
L30	Garden Tractors & Equipment (X500 & X700 Series)	17%	<a href="#">02Nov20</a>
L35	Equipment for Lawn & Garden Tractors	17%	<a href="#">02Nov20</a>
C10	Commercial Walk-Behind Mowers & Equipment	22%	<a href="#">02Nov20</a>
C13	Commercial Zero-Turn-Radius Mowers & Equipment	22%	<a href="#">09Dec20</a>
C15	Commercial Front Mowers & Equipment	22%	<a href="#">07Dec20</a>
C18	Commercial Wide Area Mowers & Equipment	22%	<a href="#">02Nov20</a>
C21	Equipment for Commercial Mowing Products	22%	<a href="#">02Nov20</a>
C42	Traditional Utility Vehicles & Equipment	16%	<a href="#">04Dec20</a>
C47	HPX Utility Vehicles & Equipment	13%	<a href="#">06Nov20</a>

C48	Equipment for Utility Vehicles	13%	<a href="#">18Nov20</a>
G10	Reel Mowers & Equipment	23%	<a href="#">03Dec20</a>
G15	Special Application Mowers & Equipment	23%	<a href="#">30Nov20</a>
G20	Special Application Vehicles & Equipment	23%	<a href="#">04Dec20</a>
G25	Aercore & Equipment	23%	<a href="#">18Nov20</a>
G30	Debris Maintenance & Equipment	23%	<a href="#">02Nov20</a>
G35	Golf Fleet Management	12%	<a href="#">02Nov20</a>

## Contract Updates

There are no updates at this time.