

MINNESOTA - Turf Management Equipment

Contract Number:	188860
Contract Period:	February 19, 2021 – January 31, 2022
Eligibility:	<p>This contract can be extended to all state agencies and to members of the State's Cooperative Purchase Venture (CPV) program at the same price, terms and conditions. Should a local agency have questions regarding this program they can find information by visiting the Minnesota Materials Management Division website.</p> <p>Please review the Current List of CPV Members to verify CPV membership (scroll to bottom of web page to find list).</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	<p>A parts CD and technical manual CD must be provided to the customer at no cost. Agency will be charged for additional manuals.</p> <p>Manuals must be included on the quote or the agency's PO. Dealer will be reimbursed.</p>
Fees	<p>A \$4 per loaded mile delivery charge is allowed and is optional. The charge should be clearly indicated on the agency's purchase order.</p> <p>Mileage distance will be the distance from the delivery starting point to the customer's delivery point ONLY. Mileages should be calculated using Google Maps. The ordering agency may use the dealer for delivery, may pick-up the equipment or may contract for delivery with anyone it chooses.</p>
Financing	No financing or leasing allowed.

Machine Hours	<p>Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.</p>										
Manuals	<p>A parts CD and technical manual CD must be provided to the customer at no cost. Agency will be charged for additional manuals.</p> <p>Manuals must be included on the quote or the agency's PO. Dealer will be reimbursed.</p>										
Miscellaneous	None.										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table> <tr> <th>Quantity</th><th>Additional Discount</th></tr> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9 units or more</td><td>4%</td></tr> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles, must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Open Market by John Deere (listed in the price book)	<p>Allowed with restrictions. State and local agencies may purchase incidental miscellaneous parts, accessories and labor <u>that are directly related to a specific item included on the contract</u>. These types of items may not exceed \$5,000 for an individual purchase order. Total incidentals allowed on a single purchase order as Open Market (items listed in price book and not listed in price book) is \$5,000. <u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p> <p>These Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>										
Open Market by Dealer (not listed in the price book)	<p>Allowed with restrictions. State and local agencies may purchase incidental miscellaneous parts, accessories and labor <u>that are directly related to a specific item included on the contract</u>. These types of items may not exceed \$5,000 for an individual purchase order. Total incidentals allowed on a single purchase order as Open Market (items listed in price book and not listed in price book) is \$5,000. <u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p> <p>These are Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p>										
Payment and Remittance	Credit card payments are not allowed.										

	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217
Substitutions	Not Allowed: Contract prohibits substitutions.
Trade-Ins	Not Allowed: Contract prohibits trade-ins.

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L25	Lawn Tractors & Equipment (X300 Series Only)	17%	18Nov20
L30	Garden Tractors & Equipment (X500 & X700 Series)	17%	02Nov20
L35	Equipment for Lawn & Garden Tractors	17%	02Nov20
C10	Commercial Walk-Behind Mowers & Equipment	22%	02Nov20
C13	Commercial Zero-Turn-Radius Mowers & Equipment	22%	09Dec20
C15	Commercial Front Mowers & Equipment	22%	07Dec20
C18	Commercial Wide Area Mowers & Equipment	22%	02Nov20
C21	Equipment for Commercial Mowing Products	22%	02Nov20
C42	Traditional Utility Vehicles & Equipment	16%	04Dec20

C47	HPX Utility Vehicles & Equipment	13%	06Nov20
C48	Equipment for Utility Vehicles	13%	18Nov20
G10	Reel Mowers & Equipment	23%	03Dec20
G15	Special Application Mowers & Equipment	23%	30Nov20
G20	Special Application Vehicles & Equipment	23%	04Dec20
G25	Aercore & Equipment	23%	18Nov20
G30	Debris Maintenance & Equipment	23%	02Nov20
G35	Golf Fleet Management	12%	02Nov20

Contract Updates

May 26, 2021 – Added note in “Manuals” section stating that one operator’s manual and one tech manual must be provided at no cost. The note was already present in the “Delivery Obligations” section.