

MINNESOTA - Turf Management Equipment

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| Contract Number: | 178425 |
| Contract Period: | July 8, 2020 – January 31, 2021 |
| Eligibility: | <p>This contract can be extended to all state agencies and to members of the State's Cooperative Purchase Venture (CPV) program at the same price, terms and conditions. Should a local agency have questions regarding this program they can find information by visiting the Minnesota Materials Management Division website.</p> <p>Please review the Current List of CPV Members to verify CPV membership (scroll to bottom of web page to find list).</p> |

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

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| Delivery Obligations | <p>A parts and technical manual must be provided to the customer at no cost. Agency will be charged for additional manuals.</p> <p>Manuals must be included on the quote or the agency's PO. Dealer will be reimbursed.</p> |
| Fees | <p>A \$4 per loaded mile delivery charge is allowed and is optional. The charge should be clearly indicated on the agency's purchase order.</p> <p>Mileage distance will be the distance from the delivery starting point to the customer's delivery point ONLY. Mileages should be calculated using Google Maps. The ordering agency may use the dealer for delivery, may pick-up the equipment or may contract for delivery with anyone it chooses.</p> |
| Financing | No financing or leasing allowed. |

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| Machine Hours | Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual. |
| Manuals | An operator's manual is included with the delivery of the equipment at no charge. |
| Miscellaneous | None. |
| Multiple Unit Discount | No Multiple Unit Discount offered. |
| Open Market by John Deere (listed in the price book) | <p>Allowed with restrictions. State and local agencies may purchase incidental miscellaneous parts, accessories and labor <u>that are directly related to a specific item included on the contract</u>. These types of items may not exceed \$5,000 for an individual purchase order. Total incidentals allowed on a single purchase order as Open Market (items listed in price book and not listed in price book) is \$5,000. <u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p> <p>These Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> |
| Open Market by Dealer (not listed in the price book) | <p>Allowed with restrictions. State and local agencies may purchase incidental miscellaneous parts, accessories and labor <u>that are directly related to a specific item included on the contract</u>. These types of items may not exceed \$5,000 for an individual purchase order. Total incidentals allowed on a single purchase order as Open Market (items listed in price book and not listed in price book) is \$5,000. <u>Items must be clearly labeled on the purchase order or quote as Open Market.</u></p> <p>These are Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> |
| Payment and Remittance | <p>Credit card payments are not allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p> |
| Substitutions | Not Allowed: Contract prohibits substitutions. |
| Trade-Ins | Not Allowed: Contract prohibits trade-ins. |

Price Structure

| Price Page Tabs | Product Descriptions | Discounts off MSRP | Price Page Dates |
|-----------------|--|--------------------|-------------------------|
| L25 | Lawn Tractors & Equipment (X300 Series Only) | 17% | 13Jan20 |
| L30 | Garden Tractors & Equipment (X500 & X700 Series) | 17% | 13Jan20 |
| L35 | Equipment for Lawn & Garden Tractors | 17% | 09Dec19 |
| C10 | Commercial Walk-Behind Mowers & Equipment | 22% | 10Dec19 |
| C13 | Commercial Zero-Turn-Radius Mowers & Equipment | 22% | 28Feb20 |
| C15 | Commercial Front Mowers & Equipment | 22% | 10Dec19 |
| C18 | Commercial Wide Area Mowers & Equipment | 22% | 10Dec19 |
| C21 | Equipment for Commercial Mowing Products | 22% | 10Dec19 |
| C42 | Traditional Utility Vehicles & Equipment | 16% | 18Dec19 |
| C47 | HPX Utility Vehicles & Equipment | 13% | 18Dec19 |
| C48 | Equipment for Utility Vehicles | 13% | 18Dec19 |
| G10 | Reel Mowers & Equipment | 23% | 17Feb20 |
| G15 | Special Application Mowers & Equipment | 23% | 03Feb20 |
| G20 | Special Application Vehicles & Equipment | 23% | 03Feb20 |
| G25 | Aercore & Equipment | 23% | 08Nov19 |

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| G30 | Debris Maintenance & Equipment | 23% | 08Nov19 |
| G35 | Golf Fleet Management | 12% | 08Nov19 |

Contract Updates

There are no updates at this time.