

Minnesota – Compact Wheel Loaders and Accessories

Contract Number:	134457
Contract Period:	December 1, 2017 – November 30, 2018
Eligibility:	State agencies and/or Cooperative Purchasing Venture (CPV) members. The following link is a list of CPV Members.

Quotes and Purchase Orders:

To obtain a quote, contact your local John Deere Dealer.

Your local John Deere Dealer will contact the John Deere Government Sales office for a contract quote.

All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are provided by John Deere Government Sales and are valid for 30 days.
Allied non-Deere)	Allowed, equipment may be sold in connection with the sale of a contract item, not to exceed \$5,000 or local entity's max threshold for the order. Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.
Credit Cards	Purchase card is not allowed on this contract.
Special Delivery Obligations	FOB Destination, freight prepaid and allowed(freight already included in discount) Local delivery is not to exceed \$5/per loaded mile, minimum of \$50.



Fees	Set-up/installs may be charged, max rate is \$128/hour. Dealership provides Pre-Delivery Inspection and machine familiarity training (walk around) at no extra charge.			
Financing	Only a John Deere <i>Municipal</i> Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term. The process must be run through your local <u>John Deere Dealer and John Deere Financial</u> .			
Multiple Unit Discount	Not allowed.			
Non-contract (Deere)	Allowed, non-contract equipment may be sold in connection with the sale of a contract item, not to exceed \$5,000 or local entity's max threshold for the order. Non-contract items are John Deere manufactured products, implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.			
Rental	Not allowed on this contract.			
Substitution	Not allowed on this contract.			
Trade-in	Allowed, items must be clearly labeled on the purchase order or quote as Trade-in. Your local John Deere Dealer determines the trade-in-value.			
Demo	Not applicable to this contract. Please contact your local John Deere Dealer if interested in a possible product demonstration.			
Payment Remittance Information	Remit to Address: John Deere Shared Services, Inc. 1515 Fifth Avenue P.O. Box 8806 Moline, IL 61265-8806			



Price Structure

John Deere Model	Product Descriptions(click model number links at the left for more info)	Discounts off MSRP	Price Page Dates		
Compact Wheel Loaders					
<u>204L</u>	$204L\ 4WD\ /\ 61\ HP\ /\ 11,806\ lbs.$ Weight $/\ 1.0\mbox{-}1.4\ CY\ Capacity$	John Deere Dealer	17Oct17		
<u>244K-II</u>	244K II 4WD / 70 HP / 12,060 lbs. Weight / 1.0-1.4 CY Capacity	John Deere Dealer	01Sep17		
<u>304L</u>	$304L\ 4WD\ /\ 65\ HP\ /\ 12,778\ lbs.$ Weight $/\ 1.0\mbox{-}2.1\ CY\ Capacity$	John Deere Dealer	17Oct17		
<u>324K</u>	324K 4WD / 70 HP /14,087 lbs. Weight / 1.4-2.0 CY Capacity	John Deere Dealer	01Sep17		
Attachments for CWP Equipment					
WorksitePro Attachments	John Deere WorksitePro Attachments are on contract as stand-alone items for individual sale	John Deere Dealer	18Oct17		

Contract updates

December 1, 2017 – New contract.

December 13, 2017 – Added WorksitePro attachments for stand-alone sales.

July 24, 2018 - Changed some verbiage and revised Product Descriptions.