

MICHIGAN-Agricultural, Grounds, Turf, Earth Moving and Roadside Maintenance Equipment

Contract Number:	24000000161
Contract Period:	January 16, 2024 – January 16, 2029
Eligibility:	<p>Michigan State Agencies, MiDeal Members, Snow Mobile Clubs, VA Hospitals</p> <ul style="list-style-type: none">• MiDEAL membership must be verified prior to processing PO. If a specific agency is not listed, verify their membership (see links below):• MiDEAL Membership List<ul style="list-style-type: none">○ MiDEAL membership is open to cities, townships, counties, villages, universities, community colleges, K-12 school districts, MI federally recognized tribes, and non-profit hospitals. If you are eligible and you'd like to become a MiDEAL member, please email MiDEAL@Michigan.gov or call 517-388-4588. There is an annual fee.○ MiDEAL Brochure <p>Wheel's Incorporated is eligible to use this contract.</p>

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	None
Fees	Delivery Charge

	<p>An optional delivery charge of \$8.00 per loaded mile is allowed for the delivering dealer. This fee is <u>not</u> per machine; it's per load. The agency must agree to the fee. If charged, the fee must appear as a separate line item on the quote or purchase order. Use Google Maps to calculate the mileage.</p>										
Financing	<p>State Agencies – Not allowed on this contract.</p> <p>Non-State Agencies – Allowed only if their rules and guidelines allow.</p>										
Machine Hours	<p>Not Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.</p>										
Manuals	<p>An operator's manual is included with the delivery of the equipment at no charge. A parts manual and technical manual will be delivered upon customer's request at no charge.</p> <p>Dealer will be reimbursed for manuals listed on the quote.</p>										
Multiple Unit Discount	<p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit. Frontier Equipment is excluded from the Multiple Unit Discount program.</p> <p>Lawn & Garden Equipment Commercial Mowers Compact Utility Tractors Utility Vehicles (excluding ProGators) Golf Equipment (including ProGators) Ag Tractors Ag Combines Ag Cotton Ag Sprayers</p> <p>Multiple Unit Discount Structure:</p> <table> <tr> <th>Quantity</th><th>Additional Discount</th></tr> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9 units or more</td><td>4%</td></tr> </table> <p>** Michigan State University and Wheel's, Inc. do not qualify for the Multiple Unit Discount. They qualify for the BPA discount below **</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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	<p>Blanket Purchase Agreement: Michigan State University and Wheel's, Inc. will receive an additional Blanket Purchase Agreement (BPA) Discounts on the following product categories. The BPA Discount will be given on single unit as well as multi-unit sale purchase orders.</p> <p>Tractors (2000 through 9000 Series) (4%)</p> <p>Commercial Zero-Turn Radius Mowers (4%)</p> <p>Commercial Front Mowers (4%)</p> <p>Commercial Wide Area Mowers (4%)</p> <p>Utility Vehicles (4%)</p> <p>Implements, equipment and attachments will qualify for the same additional BPA Discount when purchased with the unit.</p>
Open Market by John Deere (listed in the price books)	<p>Allowed: Open-Market items are implements, attachments, accessories, and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market</p>
Open Market by Dealer (not listed in the price book)	<p>Allowed. Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>
Payment and Remittance	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
Substitutions	<p>Government Sales must contact the state for approval.</p>
Trade-Ins	<p>Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value.</p>

Price Structure

<u>Product Description</u>	<u>Discount off MSRP</u>	<u>Price Page Date</u>
Residential Zero Turn Radius Mowers Z300 – Z500 Series Only	3%	01Nov24
Lawn Tractors S100 – S240	3%	01Nov24
Lawn Tractors X300 Series Only	17%	01Nov24
Garden Tractors X500 & X700 Series	17%	01Nov24
Equipment for Lawn and Garden Tractors	17%	01Nov24
Commercial Walk-Behind Mowers	17%	01Nov24
Commercial QuikTrak Mowers	17%	01Nov24
Commercial Zero Turn Radius Mowers Z700	8%	01Nov24
Commercial Zero Turn Mowers Z900	22%	01Nov24
Commercial Front Mowers	22%	01Nov24
Commercial Wide Area Mowers	22%	01Nov24
Equipment for Commercial Mowing	22%	01Nov24
Compact Utility Tractors	17%	01Nov24
Equipment for Compact Utility Tractors	17%	01Nov24
Mid-Size Crossover Utility Vehicles (XUV500)	13%	01Nov24

Full-Size Crossover Utility Vehicles (XUV800)	13%	01Nov24
Traditional Utility Vehicles (TE, TH, TX) Excludes GS Gators	16%	01Nov24
HPX Utility Vehicles	13%	01Nov24
G&T – Reel Mowers	23%	01Nov24
G&T – Special Application Mowers	23%	01Nov24
G&T – Special Application Vehicles	23%	01Nov24
G&T – Aercore	23%	01Nov24
G&T – Debris Maintenance	23%	01Nov24
G&T – Fleet Management	12%	01Nov24
Ag Tractors 5050E, 5060E, 5067E, 5075E	13%	01Nov24
Ag Tractors 5090E, 5090EL, 5100E	18%	01Nov24
Ag Tractors 5000Ms, ENs, GLs, GNs, GVs, MHs, MLs	21%	01Nov24
Ag Equipment 6000 Series Tractors	23%	01Nov24
Ag Equipment 7000-9000 Series Tractor Excludes Precision Upgrades	23%	01Nov24
Ag Equipment – Combine Excludes Precision Upgrades	21%	01Nov24
Ag Equipment – Hay and Forage	21%	01Nov24
Ag Equipment – Tillage	21%	01Nov24
Ag Equipment – Planting and Seeding Excludes Performance Upgrades	21%	01Nov24

Ag Equipment – Sprayers Exclude Performance Upgrades	21%	01Nov24
Ag Equipment – Material Handling, Cutters, and Shredders	23%	01Nov24
Ag Equipment – Ag Management Solutions (AMS)	Same As Tractors Discount 3% If Purchased w/o Tractor	01Nov24
Frontier Cutting & Mowing	17%	01Nov24
Frontier Hay & Forage	17%	01Nov24
Frontier Landscape	17%	01Nov24
Frontier Livestock	17%	01Nov24
Frontier Material Handling	17%	01Nov24
Frontier Planting & Seeding	17%	01Nov24
Frontier Snow Equipment	17%	01Nov24
Frontier Sprayers	17%	01Nov24
Frontier Tillage	17%	01Nov24

Contract Updates

February 14, 2025 – Price pages updated.

January 16, 2024 – New Contract Announced.