

MICHIGAN-Agricultural, Grounds, and Roadside Equipment

Contract Number:	071B7700085
Contract Period:	January 13, 2017 – January 12, 2021
Eligibility:	<p>State Agencies, VA Hospitals, Snow Mobile Clubs, MiDeal Members and NASPO member states.</p> <ul style="list-style-type: none">• MiDEAL membership must be verified prior to processing PO. If a specific agency is not listed, verify their membership (see links below):• MiDEAL Membership List<ul style="list-style-type: none">○ MiDEAL membership is open to cities, townships, counties, villages, universities, community colleges, school districts and non-profit hospitals. Non-profit agencies are not eligible for MiDEAL. If you're eligible and you'd like to become a MiDEAL member, please email MiDEAL@Michigan.gov or call 517-388-4588. There is an annual fee.○ MiDEAL Brochure <p>NASPO (Agencies outside the state of Michigan): State agencies and political subdivisions of other states may utilize this contract if their own rules and regulations allow them to do so (individual agencies should confirm permission with their own Purchasing Department). They do not have to be a member of MiDEAL or receive any other approval other than ensuring that their own rules and regulations permit their usage of the contract.</p> <p>EFFECTIVE 20MAR13– Wheel’s Incorporated is eligible to use this contract.</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	<p>Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u>. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience. lick here to enter text.</p>
Allied - Non-John Deere Equipment	<p>Allowed as long as the equipment is related to and compatible with the contract equipment being purchased.</p> <p>Allied Equipment - implements, attachments, accessories, parts or bundles not branded by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Credit Cards	<p>Not allowed on this contract.</p>
Demo	<p>Not allowed on this contract.</p>
Fees	<p>No fees may be charged.</p>
Financing	<p>State agencies - Not allowed on this contract.</p> <p>Non-state agencies - Allowed if their own rules and regulations allow.</p> <p>The low interest rate, low cost John Deere Municipal Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term. The John Deere Municipal Lease or a third party type municipal lease (if applicable) is allowed.</p>
Leasing	<p>State agencies - Not allowed on this contract.</p> <p>All others - Allowed if the agencies own rules and regulations allow.</p>

Multiple
Unit
Discount

Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:

Quantity	Additional Discount
3-4	1%
5-6	2%
7-8	3%
9 units or more	4%

Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order, with the exception of our utility vehicles. Compatible implements sold with such products also qualify for the multi-unit discount but do not count as a unit.

Frontier Equipment is excluded from the Multiple Unit Discount.

** Michigan State University does not qualify for the Multiple Unit Discount. They qualify for the BPA discount below **

Michigan State University – Blanket Purchase Agreement: Michigan State University will receive an additional Blanket Purchase Agreement (BPA) Discounts on the following product categories. The BPA Discount will be given on single unit as well as multi-unit sale purchase orders.

Tractors (2000 through 9000 Series) (4%)

Commercial Zero-Turn Radius Mowers (4%)

Commercial Front Mowers (4%)

Commercial Wide Area Mowers (4%)

Utility Vehicles (excluding CX Gator) (4%)

Implements, equipment and attachments will qualify for the same additional BPA Discount when purchased with the unit.

Non-contract - John Deere Equipment	<p>Allowed as long as the equipment is related to and compatible with the contract equipment being purchased.</p> <p>Non-contract Deere equipment - John Deere or Frontier branded implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Rental	Not allowed on this contract.
Special Delivery Obligations	None.
Substitutions	Allowed. Diesel powered equipment that has substantially changed by moving to a more stringent emission tier due to federal mandates is not considered substitutable
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. Agency should request 3 quotes and select delivering dealer based on best trade-in value offered. The agency and the dealer determine the trade-in-value.
Miscellaneous	None.
Payment Remittance Information	<p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
	Tractors		
A2	5045E, 5055E, 5065E, 5075E	13%	30Dec19
	5090E, 5090EL and 5100E	18%	

	5000M's, R's, GL's, GV's, GN's, MH's and ML's	21%	
	6000 – 9000 Series	23%	
A3	Combines	20%	03Jan20
A5	Hay and Forage	20%	19Nov19
A6	Tillage	20%	02Jan20
A7	Planting and Seeding	20%	23Dec19
A8	Sprayers	20%	09Dec19
A9	Material Handling	23%	23Dec19
A10	AMS	Same Discount as the Tractor Purchased	20Dec19
L21	Residential Zero-Turn-Radius Mowers & Equipment	4%	23Dec19
	Residential Zero-Turn Radius Mowers & Equipment (Z700 Series Only)	9%	23Dec19
L25	Lawn Tractors (E100s and S240 only) & Equipment	4%	11Dec19
	Lawn Tractors (X300s only) & Equipment	16%	11Dec19
L30	Garden Tractors & Equipment	16%	09Dec19
L35	Equipment for Lawn & Garden Tractors	16%	09Dec19
C10	Commercial Walk-Behind Mowers & Equipment	21%	10Dec19
C13	Commercial Zero-Turn-Radius Mowers & Equipment	21%	12Dec19
C15	Commercial Front Mowers & Equipment	21%	10Dec19

C18	Commercial Wide Area Mowers & Equipment	21%	10Dec19
C20	Compact Utility Tractors & Equipment	16%	07Jan20
C21	Equipment for Commercial Mowing & Equipment	21%	10Dec19
C25	Equipment for Compact Utility Tractors	16%	16Dec19
C39	Recreational Utility Vehicles & Equipment	11%	18Dec19
C40	Mid Duty Crossover Utility Vehicles & Equipment	11%	18Dec19
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	11%	18Dec19
C42	Traditional Utility Vehicles & Equipment	14%	18Dec19
C47	HPX Utility Vehicles & Equipment	11%	18Dec19
C48	Implements for Utility Vehicles	11%	18Dec19
G10	Reel Mowers & Equipment	22%	06Jan20
G15	Special Application Mowers & Equipment	22%	26Nov19
G20	Special Application Vehicles & Equipment	22%	17Dec19
G25	Aeration & Equipment	22%	08Nov19
G30	Debris Maintenance & Equipment	22%	08Nov19
G35	Fleet Management	22%	08Nov19
Frontier	Cotton	16%	07Nov19
	Cutting & Mowing	16%	07Nov19

Hay & Forage	16%	18Nov19
Landscaping	16%	20Nov19
Livestock	16%	07Nov19
Material Handling	16%	16Dec19
Planting & Seeding	16%	07Nov19
Snow	16%	07Nov19
Spray	16%	07Nov19
Tillage	16%	07Nov19

Contract Updates

17Feb20 – Updated all price pages.

01Mar19 – Updated all price pages. Price Page Tabs C48 and G35 were added to the contract.

12Jan18 - Updated all price pages.

17Jan16 - Extended contract period, updated discounts and price pages.