

## Michigan

<b>Contract Number:</b>	071B7700093
<b>Contract Period:</b>	Jan 13, 2017 – Jan 12, 2021
<b>Eligibility:</b>	<p>All state agencies as well as MiDeal members. MiDeal allows the following agencies to sign up as members; local agencies, universities, community colleges, non-profit hospitals, public K-12 schools and districts, and MI federally recognized tribes. Non-state agencies must be MiDeal members before quote can be provided.</p> <p><a href="#">MiDeal Member List</a></p>

### Quotes and Purchase Orders:

To obtain a quote, contact your local **John Deere Dealer**.

Your local **John Deere Dealer** will contact the John Deere Government Sales office for a contract quote.

All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract number.

## Contract Details

Quotes	Quotes are provided by John Deere Government Sales and are valid for 30 days
Allied (non-Deere)	<p>Not Allowed.</p> <p>Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Credit Cards	Not Allowed.
Special Delivery Obligations	<p>FOB Destination, freight prepaid and allowed(freight already included in discount)</p> <p>Dealer quotes delivery from their location to the end user's location; \$4/loaded mile, \$50 minimum is billed to the customer.</p>

Fees	<p>Set-up fees for field attachments may be charged at \$120/hour.</p> <p>Machine Pre-Delivery Inspection is charged at \$300.</p> <p>Dealer provides customer machine familiarity training (walk around) at no charge.</p>
Financing	<p>Only a John Deere <i>Municipal</i> Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term. The process must be run through your local <a href="#">John Deere Dealer and John Deere Financial</a>.</p>
Non-contract (Deere)	<p>Not Allowed.</p> <p>Non-contract items are John Deere manufactured products, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Rental	<p>Not allowed on this contract.</p>
Substitution	<p>Not allowed on this contract.</p>
Trade-in	<p>Allowed, items must be clearly labeled on the purchase order or quote as Trade-in. Your local <a href="#">John Deere Dealer</a> determines the trade-in-value.</p>
Demo	<p>Not applicable to this contract. Please contact your local <a href="#">John Deere Dealer</a> if interested in a possible product demonstration.</p>
Payment Remittance Information	<p style="text-align: center;">Remit to Address:</p> <p style="text-align: center;">John Deere Shared Services, Inc. 1515 Fifth Avenue P.O. Box 8806 Moline, IL 61265-8806</p>

## Price Structure

John Deere Model	Product Descriptions(click model number links at the left for more info)	Discounts off MSRP	Price Page Dates
<b>Skid Steer Loaders</b>			
<a href="#">312GR</a>	312GR Skid Steer / 48 HP / 1,550 lbs. Capacity / 3,700 lbs. Breakout Force	John Deere Dealer	19Mar18
<a href="#">314G</a>	314G Skid Steer / 48 HP / 1,760 lbs. Capacity / 3,500 lbs. Breakout Force	John Deere Dealer	19Mar18
<a href="#">316GR</a>	316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force	John Deere Dealer	19Mar18
<a href="#">318G</a>	318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force	John Deere Dealer	19Mar18
<a href="#">320G</a>	320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force	John Deere Dealer	12Mar18
<a href="#">324G</a>	324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force	John Deere Dealer	12Mar18
<a href="#">330G</a>	330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force	John Deere Dealer	12Mar18
<a href="#">332G</a>	332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force	John Deere Dealer	12Mar18
<b>Compact Track Loaders</b>			
<a href="#">317G</a>	317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout	John Deere Dealer	19Mar18

<a href="#">325G</a>	325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout	John Deere Dealer	12Mar18
<a href="#">331G</a>	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	12Mar18
<a href="#">333G</a>	333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout	John Deere Dealer	12Mar18
<b>Attachments</b>			
<a href="#">Worksite Pro Attachments</a>	John Deere Worksite Pro Attachments and Implements are on contract as standalone items	John Deere Dealer	14Mar18

## Contract updates

April 2018 – Added 320G, 324G, 325G. Deleted 320E, 324E, 323E. Price increase on 312GR, 316GR, 318G, 330G, 332G, 317G, 331G and 333G. Increased discounts on 317G, 331G and 333G. Submitted current price pages on all 12 models plus WSP.

July 24, 2018 – Changed some verbiage and revised Product Descriptions