

## MARYLAND – Baltimore County Public Schools Grounds Maintenance Equipment

<b>Contract Number:</b>	JMI-611-15-001
<b>Contract Period:</b>	March 12, 2015 – December 31, 2019
<b>Eligibility:</b>	State, municipal, county, or local governmental agencies including private schools, parochial schools, non-public schools such as charter schools, non-profit agencies providing services on behalf of government, and/or state, community and/or private colleges/universities.

### Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

## Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote. All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied – Non-John Deere Equipment	<p>Allowed as long as agency's own rules and regulations allow. Items must be clearly labeled on the purchase order or quote as Non-Contract.</p> <p>Allied Equipment - implements, attachments, accessories, parts or bundles not branded by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Credit Cards	Allowed with no limit.
Special Delivery Obligations	<p>(3) operator manuals and (3) parts catalogs must be provided to the customer. Manuals may be provided on paper or CD.</p> <p>Manuals must be included on the quote or the agency's PO. Dealer will be reimbursed.</p>
Fees	\$92 hourly rate may be charged for miscellaneous services for non-contract items if requested and approved by ordering agency. Miscellaneous services may include the installation of specialized attachments or equipment customization.

Financing	Not allowed on this contract.										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order, with the exception of our utility vehicles. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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5-6	2%										
7-8	3%										
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Non-Contract (Deere)	<p>Allowed as long as agency's own rules and regulations allow. Items must be clearly labeled on the purchase order or quote as Non-Contract.</p> <p>Non-Contract Deere Equipment - John Deere or Frontier branded implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>										
Rental	Not allowed on this contract.										
Substitution	John Deere is required to substitute equipment.										
Trade-in	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In.										
Demo	None.										
Miscellaneous	None.										

**Payment  
Remittance  
Information**

Remit to Address:  
Deere & Company  
Ag & Turf CBD & Government Sales  
21748 Network Place  
Chicago, IL 60673-1217

**Price Structure**

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L25	Lawn Tractors (300s Only)	19%	Current
L30	Garden Tractors & Equipment	19%	Current
L35	Equipment for Lawn & Garden Tractors	19%	Current
C10	Commercial Walk-Behind Mowers & Equipment	14%	Current
C13	Commercial Zero-Turn-Radius Mowers & Equipment	24%	Current
C15	Commercial Front Mowers & Equipment	24%	Current
C18	Commercial Wide-Area Mower & Equipment	24%	Current
C20	Compact Utility Tractors & Equipment	18%	Current
C25	Equipment for Compact Utility Tractors	18%	Current
C40	Mid-Duty Crossover Utility Vehicles & Equipment	17%	Current

C41	Heavy-Duty Crossover Utility Vehicles & Equipment	17%	Current
C42	Traditional Utility Vehicles & Equipment	17%	Current
C47	HPX Utility Vehicles & Equipment	17%	Current
G10	Reel Mowers & Equipment	23%	Current
G15	Special Application Mowers & Equipment	23%	Current
G20	Special Application Vehicles & Equipment	23%	Current
G25	Aeration & Equipment	23%	Current
G30	Debris Maintenance & Equipment	23%	Current
A2	5000 Series	19%	Current
A2	6000 Series	24%	Current
A9	Implements & Equipment	24%	Current

### **Contract updates**

November 5, 2018 -- Special obligation verbiage about manuals was updated.

July 12, 2018 – Special obligation verbiage about manuals was updated.