

Louisiana State University (LSU) – Grounds Maintenance Equipment, Attachments and Accessories

Contract Number:	LSU-112624-DAC
Contract Period:	May 2, 2025 – January 31, 2029
Eligibility:	The contract can be utilized by LSU-Baton Rouge, LSU-Alexandria, LSU-Eunice, Pennington Biomedical Research Center, LSU Agricultural Center & Research Stations, and LSU-Shreveport.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number above.

Contract Details

Delivery Obligations	None.
Fees	<p>Delivery Charge Optional delivery charge of \$8.00 per loaded mile is allowed for the delivering dealer. Use Google Maps to calculate the mileage.</p> <p>State Fees</p> <ul style="list-style-type: none"> Louisiana Waste Tire Fee All Tractors \$10.00 per New Tire Utility Vehicles (Including ProGators) \$2.25 per New Tire <p>Fees must be clearly labeled on the quote or purchase order.</p>
Financing	<p>John Deere Municipal Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 12-60-month financial product require payments and enables ownership of the equipment.</p>

	<p>Government Operating Lease by John Deere Financial Allowed: If the agency rules and guidelines allow. This 24-60-month product requires payments and the equipment is returned to the dealer location at the end of the term.</p> <p>Retail Note Financing by John Deere Financial or Third Party Allowed: If the agency rules and guidelines allow.</p>										
Machine Hours	Not Allowed: Due to factory delivery, pre-delivery, inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.										
Manuals	An operator's manual is included with the delivery of the equipment at no charge.										
Miscellaneous	None.										
Multiple Unit Discount	<p>Sales of 3 or more like <u>self-propelled products</u> sold on the <u>same</u> purchase order are eligible for the multiunit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements and attachments sold with such products also qualify for the multi-unit discount, but do not count as a unit. <u>Frontier Equipment is excluded from the Multiple Unit Discount.</u></p> <ul style="list-style-type: none"> • Riding Lawn Equipment • Commercial Mowers • Compact Tractors • Utility Vehicles (excludes Prognators) • Golf Equipment (includes Prognators) • Ag Tractors <table> <tr> <th><u>Quantity</u></th><th><u>Additional Discount</u></th></tr> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9 units or more</td><td>4%</td></tr> </table>	<u>Quantity</u>	<u>Additional Discount</u>	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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Open Market by John Deere (listed in the price book)	<p>Allowed: Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										
Open Market by Dealer (not listed in the price book)	<p>Allowed: Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p>										

Payment and Remittance	<p>Credit card payments allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p>
Substitutions	Not applicable. This is a current price contract.
Trade-In	Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.

Price Structure

Product Descriptions	Discounts off MSRP	Price Page Dates
Turf Equipment		
Residential Zero-Turn-Radius Mowers & Equipment Z300 & Z500	4%	Current Price
Lawn Tractors & Equipment S100 – S240	4%	Current Price
Lawn Tractors & Equipment X300	18%	Current Price
Garden Tractors & Equipment X500 & X700	18%	Current Price
Equipment for Lawn & Garden Tractors	18%	Current Price
Commercial Walk-Behind Mowers & Equipment	18%	Current Price
Commercial Quik Trak Mowers & Equipment	18%	Current Price
Commercial Zero-Turn-Radius Mowers & Equipment Z700	9%	Current Price
Commercial Zero-Turn-Radius Mowers & Equipment Z900	23%	Current Price
Commercial Front Mowers & Equipment	23%	Current Price
Commercial Wide Area Mowers & Equipment	23%	Current Price
Equipment for Commercial Mowing Products	23%	Current Price
Compact Utility Tractors & Equipment	18%	Current Price
Equipment for Compact Utility Tractors	18%	Current Price
Mid-Size Crossover Utility Vehicles & Equipment	14%	Current Price
Full-Size Crossover Utility Vehicles & Equipment	14%	Current Price
Traditional Utility Vehicles & Equipment (excludes GS Gators)	17%	Current Price
HPX Utility Vehicles & Equipment	14%	Current Price
Equipment for Utility Vehicles	14%	Current Price
Golf Equipment		
Reel Mowers & Equipment	24%	Current Price
Special Application Mowers & Equipment	24%	Current Price
Special Application Vehicles & Equipment	24%	Current Price

Aeration & Equipment	24%	Current Price
Debris Maintenance & Equipment	24%	Current Price
Golf Fleet Management	13%	Current Price
Frontier Equipment		
Cutting & Mowing	18%	Current Price
Hay & Forage	18%	Current Price
Landscaping	18%	Current Price
Livestock	18%	Current Price
Material Handling	18%	Current Price
Planting & Seeding	18%	Current Price
Snow Equipment	18%	Current Price
Sprayers	18%	Current Price
Tillage	18%	Current Price

Contract Updates