

LOUISIANA - John Deere BN Agricultural Equipment Contract

Contract Number:	4400033915
Contract Period:	November 1, 2025 - October 31, 2026
Eligibility:	This is a cooperative purchase contract that can be extended to state agencies and political subdivisions in the state of Louisiana. State agencies shall be defined as all departments, divisions, offices, universities, vo-tech schools, boards, commissions, etc. Political subdivisions are defined as all local and regional governmental and tax supported organizations, which operate independently of the State, such as parish governments, police juries, cities, towns, councils, hospitals, etc. John Deere dealers must appear on the State's authorized distributor list in order to utilize this contract. • If your dealership does not appear on the list, you will need to email your LaGov Vendor Number, dealership name and address to John Deere at GovContractSupport@JohnDeere.com. Vendor numbers will have a "310" prefix. Each dealership location that intends to use the contract needs its own unique vendor number. • If the dealership needs to obtain a LaGov Vendor Number, to register please visit: http://www.doa.la.gov/Pages/osp/vendorcenter/VendorRegn.aspx Each dealership location that intends to use the contract will need its own unique vendor number. Please email the LaGov Vendor Number, dealership name and address to John Deere at GovContractSupport@JohnDeere.com. A listing of state agencies and approved cooperative participating entities for Louisiana (not all inclusive) is available.

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Delivery Obligations	Remove all dealer identification or dealer advertising from the equipment prior to delivery. The vendor shall also service and adjust the equipment to include as a minimum the following: • Focusing of any lights. • Tuning of engine. • Adjustment of accessories. • Check electrical, braking and suspension systems. • Charge battery. • Inflation of tires. • Complete lubrication of engine, chassis and operating mechanisms, with recommended grades of lubricants for the ambient air temp at the point of delivery. • Servicing of any cooling system with permanent type antifreeze and summer coolant for MINUS 20 DEGREES FAHRENHEIT protection. Check all belts and blades on mowers for correct tightness.
Fees	Waste Tire Fees must be included on the quote or purchase order for tractors sold on this contract: 5000 Series and up tractor models - \$40 per tractor (\$10 per new tire).
Financing	John Deere Municipal Lease by John Deere Financial: Not Allowed. Contract prohibits financing. Government Operating Lease by John Deere Financial: Not Allowed. Contract prohibits financing. Retail Note Financing by John Deere Financial or Third Party: Not Allowed. Contract prohibits financing.
Machine Hours	Not Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.
Manuals	An operator's manual is included with the delivery of the equipment at no charge.
Miscellaneous	This contract has a threshold price per unit of \$170,000. If the individual piece of equipment is over this amount, the agency is required to go to bid. This applies to state agencies and political subdivisions. The State of Louisiana Executive Order BJ 08-67 Section 5.A.1 allows the purchase of repair parts from an authorized Louisiana dealer without utilizing a competitive bid process. Please utilize the

	AUTHORIZED DEALER CERTIFICATION form as part of every repair parts transaction with Louisiana government/public agencies.										
Multiple Unit Discount	Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit. Ag Tractors <table> <thead> <tr> <th>Quantity</th><th>Additional Discount</th></tr> </thead> <tbody> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9+</td><td>4%</td></tr> </tbody> </table>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9+	4%
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7-8	3%										
9+	4%										
Open Market by John Deere (listed in the price book)	Not allowed.										
Open Market by Dealer (not listed in the price book)	Only repair parts are allowed. See the Miscellaneous section above for requirements.										
Payment Remittance Information	Credit card payments are allowed. Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217										
Substitutions	John Deere must seek written approval from the State prior to substitution.										
Trade-Ins	Not allowed.										

Price Structure

This contract has a threshold price per unit of \$170,000.
This contract has a Waste Tire Fee. See "Fees" above for details.

Product Descriptions	Discounts off MSRP	Price Page Dates
Tractors 5050E, 5060E, 5067E, 5075E	13%	01May25
Tractors 5090EL, 5090E, 5100E	18%	01May25
Tractors 5000Ms, ENs, GLs, GVs, GNs, MHs, MLs	21%	01May25
Tractors 6000s (Added 6M Tractor Series 01Nov24)	23%	01May25
Balers, Mower Conditioners, Disc Mowers, Windrowers (Hay & Forage)	21%	01May25
Discs, Plows, Rippers, Harrows, Applicators, etc. (Tillage)	21%	01May25
Drills, Commodity Carts, Planters, etc. (Planting & Seeding)	21%	01May25
Loaders, Rotary Cutters, Mower Conditioners, Disc Mowers, Windrowers, Backhoe, etc. (Implements & Attachments)	23%	01May25

Contract Updates