

Update: Nov 1, 2024

**LOUISIANA - John Deere BN Agricultural Equipment Contract**

|                         |  |
|-------------------------|--|
| <b>Contract Number:</b> | 4400025672   |
| <b>Contract Period:</b> | November 1, 2022 - October 31, 2025  |
| <b>Eligibility:</b>     | <p>This is a cooperative purchase contract that can be extended to state agencies and political subdivisions in the state of Louisiana. State agencies shall be defined as all departments, divisions, offices, universities, vo-tech schools, boards, commissions, etc. Political subdivisions are defined as all local and regional governmental and tax supported organizations, which operate independently of the State, such as police juries, cities, towns, councils, hospitals, etc.</p> <p><b>John Deere dealers must appear on the State's <a href="#">authorized distributor list</a> in order to utilize this contract.</b></p> <ul style="list-style-type: none"><li>• If your dealership does not appear on the list, you will need to email your LaGov Vendor Number, dealership name and address to John Deere at <a href="mailto:GovContractSupport@JohnDeere.com">GovContractSupport@JohnDeere.com</a>. <b>Vendor numbers will have a "310" prefix. Each dealership location that intends to use the contract needs its own unique vendor number.</b></li><li>• If the dealership needs to obtain a LaGov Vendor Number, to register please visit:<br/><br/><a href="http://www.doa.la.gov/Pages/osp/vendorcenter/VendorRegn.aspx">http://www.doa.la.gov/Pages/osp/vendorcenter/VendorRegn.aspx</a></li></ul> <p><b>Each dealership location that intends to use the contract will need its own unique vendor number.</b> Please email the LaGov Vendor Number, dealership name and address to John Deere at <a href="mailto:GovContractSupport@JohnDeere.com">GovContractSupport@JohnDeere.com</a>.</p> <p>A listing of <a href="#">state agencies</a> and <a href="#">approved cooperative participating entities</a> for Louisiana (not all inclusive) is available.</p> |

**Quotes and Purchase Orders:**

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to the dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

**All purchase orders must show Deere & Company as the vendor and reference the contract number.**

## Contract Details

|                      |  |
|----------------------|--|
| Delivery Obligations | <p>Remove all dealer identification or dealer advertising from the equipment prior to delivery. The vendor shall also service and adjust the equipment to include as a minimum the following:</p> <ul style="list-style-type: none"> <li>• Focusing of any lights.</li> <li>• Tuning of engine.</li> <li>• Adjustment of accessories.</li> <li>• Checking of electrical, braking and suspension systems.</li> <li>• Charging of battery.</li> <li>• Inflation of tires.</li> <li>• Complete lubrication of engine, chassis and operating mechanisms, with recommended grades of lubricants for the ambient air temp at the point of delivery.</li> <li>• Servicing of any cooling system with permanent type antifreeze and summer coolant for MINUS 20 DEGREES FAHRENHEIT protection.</li> </ul> <p>Check all belts and blades on mowers for correct tightness.</p> |
| Fees                 | <p><b>Waste Tire Fees</b> must be included on the quote or purchase order for tractors sold on this contract:</p> <p>5000 Series and up tractor models - \$40 per tractor (\$10 per new tire).</p>   |
| Financing            | <p>John Deere Municipal Lease by John Deere Financial: <b>Not Allowed.</b> Contract prohibits financing.</p> <p>Government Operating Lease by John Deere Financial: <b>Not Allowed.</b> Contract prohibits financing.</p> <p>Retail Note Financing by John Deere Financial or Third Party: <b>Not Allowed.</b> Contract prohibits financing.</p>   |
| Machine Hours        | <p><b>Not Allowed:</b> Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed.</p>   |
| Manuals              | <p>An operator's manual is included with the delivery of the equipment at no charge.</p>   |
| Miscellaneous        | <p><b>Effective 27Mar2024 this contract has a threshold price per unit of \$170,000</b> (was previously \$100,000). If the individual piece of equipment is over this amount, the agency is required to go to bid. This applies to state agencies and political subdivisions.</p> <p>The State of Louisiana Executive Order BJ 08-67 Section 5.A.1 allows the purchase of repair parts from an authorized Louisiana dealer without utilizing a competitive bid process. Please utilize the</p>   |

|  | <b>AUTHORIZED DEALER CERTIFICATION</b> form as part of every repair parts transaction with Louisiana government/public agencies.  |          |                     |     |    |     |    |     |    |    |    |
|--|---|----------|---------------------|-----|----|-----|----|-----|----|----|----|
| Multiple Unit Discount                               | <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <ul style="list-style-type: none"> <li>Ag Tractors</li> </ul> <p>When applicable, the contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table> <thead> <tr> <th>Quantity</th><th>Additional Discount</th></tr> </thead> <tbody> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9+</td><td>4%</td></tr> </tbody> </table> | Quantity | Additional Discount | 3-4 | 1% | 5-6 | 2% | 7-8 | 3% | 9+ | 4% |
| Quantity   | Additional Discount   |          |                     |     |    |     |    |     |    |    |    |
| 3-4  | 1%  |          |                     |     |    |     |    |     |    |    |    |
| 5-6  | 2%  |          |                     |     |    |     |    |     |    |    |    |
| 7-8  | 3%  |          |                     |     |    |     |    |     |    |    |    |
| 9+   | 4%  |          |                     |     |    |     |    |     |    |    |    |
| Open Market by John Deere (listed in the price book) | Not allowed.  |          |                     |     |    |     |    |     |    |    |    |
| Open Market by Dealer (not listed in the price book) | Only repair parts are allowed. See the <b>Miscellaneous</b> section above for requirements.   |          |                     |     |    |     |    |     |    |    |    |
| Payment Remittance Information                       | <p>Credit card payments allowed.</p> <p>Remit to Address:<br/>Deere &amp; Company<br/>Ag &amp; Turf CBD &amp; Government Sales<br/>21748 Network Place<br/>Chicago, IL 60673-1217</p>   |          |                     |     |    |     |    |     |    |    |    |
| Substitutions  | John Deere must seek written approval from the State prior to substitution.   |          |                     |     |    |     |    |     |    |    |    |

Trade-Ins

Not allowed.

## Price Structure

This contract has a threshold price per unit of \$170,000.

This contract has a Waste Tire Fee. See "Fees" above for details.

| Product<br>Descriptions   | Discounts<br>off<br>MSRP | Price Page<br>Dates     |
|---|--------------------------|-------------------------|
| Tractors  |                          |                         |
| 5050E, 5060E, 5067E, 5075E  | 12%                      | <a href="#">01Aug24</a> |
| Tractors  |                          |                         |
| 5090EL, 5090E, 5100E  | 17%                      | <a href="#">01Aug24</a> |
| Tractors  |                          |                         |
| 5000Ms, ENs, GLs, GVs, GNs, MHs, MLs                                  | 20%                      | <a href="#">01Aug24</a> |
| Tractors  |                          |                         |
| 6000s (Added 6M Tractor Series 01Nov24)                               | 22%                      | <a href="#">01Aug24</a> |
| Balers, Mower Conditioners, Disc Mowers, Windrowers<br>(Hay & Forage) | 20%                      | <a href="#">01Aug24</a> |
| Discs, Plows, Rippers, Harrows, Applicators, etc.<br>(Tillage)        | 20%                      | <a href="#">01Aug24</a> |
| Drills, Commodity Carts, Planters, etc.<br>(Planting & Seeding)       | 20%                      | <a href="#">01Aug24</a> |

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Loaders, Rotary Cutters, Mower Conditioners, Disc Mowers, Windrowers, Backhoe,  
etc. (Implements & Attachments)

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22%

[01Aug24](#)

## Contract Updates

November 1, 2024 – Changed contract end date from 31Oct2024 to 31Oct2025. Pricing was updated on the entire contract. Added 6M Tractor Series.

June 4, 2024 – Effective 27Mar2024 the threshold price per unit for this contract increased from \$100k to \$170k. Additional 6000 Series Tractors were added to the contract due to the threshold increase and the effective date for the additional 6000 Series tractors is 30May2024.

November 1, 2023 – Changed contract end date from 31Oct2023 to 31Oct2024. Pricing was updated on the entire contract.