

## LOUISIANA – John Deere BN Lawn/Golf/Turf Statewide Contract

<b>Contract Number:</b>	4400025219
<b>Contract Period:</b>	August 12, 2022 - August 11, 2023
<b>Eligibility:</b>	<p>This is a cooperative purchase contract that can be extended to political subdivisions, counties, school districts counties and municipalities.</p> <p>State agencies shall be defined as all departments, divisions, offices, universities, vo-tech schools, boards, commissions, etc. Political subdivisions are defined as all local and regional governmental and tax supported organizations, which operate independently of the state, such as police juries, cities, towns, councils, hospitals, etc.</p> <p>John Deere dealers must appear on the <a href="#">State's authorized distributor list</a> in order to utilize this contract. If the dealership does not appear on the list, the dealership should send a copy of its signed W-9 form to John Deere at <a href="mailto:GovContractSupport@JohnDeere.com">GovContractSupport@JohnDeere.com</a> so that the dealership can be added to the State's list. Only one W-9 per tax identification number is required.</p> <p>A listing of <a href="#">state agencies</a> and <a href="#">approved cooperative participating entities</a> for Louisiana is available. These lists are not all inclusive. Please verify eligibility if the agency does not appear on these lists.</p>

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

**All purchase orders must show Deere & Company as the vendor and reference the contract number.**

## Contract Details

Delivery Obligations	<p><b>Pre-delivery Servicing and Adjustment</b></p> <p>The dealer shall not attach any dealer identification, advertising or similar material to the</p>
----------------------	--

	<p>equipment. Prior to delivery, the dealer will service and adjust the equipment for operational use to include, as a minimum, the following:</p> <ul style="list-style-type: none"> <li>• Focusing of any lights</li> <li>• Tuning of engine</li> <li>• Adjustment of accessories</li> <li>• Checking of electrical, braking and suspension systems</li> <li>• Charging of battery</li> <li>• Inflation of tires</li> <li>• Complete lubrication of engine, chassis and operating mechanisms with recommended grades of lubricants for the ambient air temperature at the point of delivery</li> <li>• Servicing of any cooling system with permanent type antifreeze and summer coolant for minus 20 degrees Fahrenheit protection</li> <li>• Check all blades and belts for tightness</li> </ul>
Fees	<p>Waste Tire Fees must be included on the quote or purchase order for <b>compact tractors</b> sold on this contract.</p> <p>Compact Tractors - \$10.00 per New Tire (total fee equates to \$40 per tractor).</p>
Financing	Not allowed on this contract.
Machine Hours	<p>Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual.</p>
Manuals	An operator’s manual is included with the delivery of the equipment at no charge.
Miscellaneous	None.
Multiple Unit Discount	<p>Multiple unit discounts are permitted.</p> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <ul style="list-style-type: none"> <li>• Riding Lawn Equipment (Residential Ztraks, S100s, S200s, X300s, X500s, X700s)</li> <li>• Commercial Mowers</li> <li>• Tractors</li> </ul>

- Golf Equipment

The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:

Quantity	Additional Discount
3-4	1%
5-6	2%
7-8	3%
9 or more	4%

Open Market by John Deere (listed in the price book)	Not allowed on this contract.
Open Market by Dealer (not listed in the price book)	Not allowed on this contract.
Payment & Remittance Information	<p>Credit card payments are allowed.</p> <p>Remit to Address:  Deere &amp; Company  Ag &amp; Turf CBD &amp; Government Sales  21748 Network Place  Chicago, IL 60673-1217</p>
Rentals	Not allowed on this contract.
Substitutions	John Deere must seek written approval from the State prior to substitution.
Trade-ins	Not allowed on this contract.

## Price Structure

Maximum net price per unit is \$49,999. Minimum order is \$100.

Product Descriptions	Discounts off MSRP	Price Page Dates
Residential Zero-Turn-Radius Mowers & Equipment (Z300s, Z500s)	2%	<a href="#">01Jan2022</a>
Residential Zero-Turn-Radius Mowers & Equipment (Z700s Only)	7%	<a href="#">01Jan2022</a>
Lawn Tractors & Equipment (S100s, S200s)	2%	<a href="#">01Jan2022</a>
Lawn Tractors & Equipment (X300s only)	16%	<a href="#">01Jan2022</a>
Garden Tractors & Equipment (X500s, X700s)	16%	<a href="#">01Jan2022</a>
Equipment for Lawn & Garden Tractors	16%	<a href="#">01Jan2022</a>
All Commercial Mowers & Equipment	21%	<a href="#">01Jan2022</a>
Equipment for Commercial Mowers	21%	<a href="#">01Jan2022</a>
Compact Tractors & Equipment (1000-4000 Series)	16%	<a href="#">01Jan2022</a>
Loaders for Compact Tractors	16%	<a href="#">01Jan2022</a>
Implements for Compact Tractors	16%	<a href="#">01Jan2022</a>
All Golf & Turf Mowers & Equipment	22%	<a href="#">01Jan2022</a>

## Contract Updates

There are no updates at this time.