

## KANSAS – Side by Side ATV/UTV Contract

|                         |   |
|-------------------------|---|
| <b>Contract Number:</b> | 48300F  |
| <b>Contract Period:</b> | May 1, 2020 – June 30, 2025   |
| <b>Eligibility:</b>     | This contract is extended to State Agencies and Political Subdivisions (City, County and School Districts) in Kansas. |

### Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere’s Government Sales office.

**All purchase orders must show Deere & Company as the vendor and reference the contract number.**

## Contract Details

|                      |  |
|----------------------|--|
| Delivery Obligations | None.  |
| Fees                 | None.  |
| Financing            | Not allowed. Contract prohibits financing.   |
| Machine Hours        | Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have hours but should not exceed hour usage guidelines in the warranty administration manual. |
| Manuals              | An operator’s manual is included with the delivery of the equipment at no charge.  |
| Miscellaneous        | None.  |

| <p>Multiple Unit Discount</p>                               | <p>Multiple unit discounts are permitted. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table border="1" data-bbox="347 321 786 483"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> | Quantity | Additional Discount | 3-4 | 1% | 5-6 | 2% | 7-8 | 3% | 9 units or more | 4% |
|---|--|----------|---------------------|-----|----|-----|----|-----|----|-----------------|----|
| Quantity  | Additional Discount  |          |                     |     |    |     |    |     |    |                 |    |
| 3-4   | 1%   |          |                     |     |    |     |    |     |    |                 |    |
| 5-6   | 2%   |          |                     |     |    |     |    |     |    |                 |    |
| 7-8   | 3%   |          |                     |     |    |     |    |     |    |                 |    |
| 9 units or more   | 4%   |          |                     |     |    |     |    |     |    |                 |    |
| <p>Open Market by John Deere (listed in the price book)</p> | <p>Not allowed.</p>  |          |                     |     |    |     |    |     |    |                 |    |
| <p>Open Market by Dealer (not listed in the price book)</p> | <p>Not allowed.</p>  |          |                     |     |    |     |    |     |    |                 |    |
| <p>Payment Remittance Information</p>                       | <p>Credit card payments are <u>not</u> allowed.</p> <p>Remit to Address:<br/> Deere &amp; Company<br/> Ag &amp; Turf CBD &amp; Government Sales<br/> 21748 Network Place<br/> Chicago, IL 60673-1217</p>   |          |                     |     |    |     |    |     |    |                 |    |
| <p>Substitutions</p>  | <p>Not applicable. This is a current price contract.</p>   |          |                     |     |    |     |    |     |    |                 |    |
| <p>Trade-ins</p>  | <p>Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.</p>  |          |                     |     |    |     |    |     |    |                 |    |

## Price Structure

| Price Page Tabs | Product Descriptions  | Discounts off MSRP | Price Page Dates |
|-----------------|---|--------------------|------------------|
| C39             | High Performance Utility Vehicles & Equipment                     | 14.5%              | Current          |
| C40             | Mid Duty Crossover Utility Vehicles & Equipment                   | 14.5%              | Current          |
| C41             | Heavy-Duty Crossover Utility Vehicles & Equipment                 | 14.5%              | Current          |
| C42             | Traditional Utility Vehicles & Equipment                          | 17.5%              | Current          |
| C47             | HPX Utility Vehicles & Equipment                                  | 14.5%              | Current          |
| C48             | Equipment for Utility Vehicles                                    | 14.5%              | Current          |
| G20             | Special Application Vehicles & Equipment (excluding bunker rakes) | 24.5%              | Current          |

## Contract updates

There are no updates at this time.