

Purdue Participating Addendum - Sourcewell Grounds Maintenance Equipment, Attachments and Accessories Contract

Contract Number:	P031121-DAC
Contract Period:	August 24, 2021 – April 30, 2025
Eligibility:	Purdue University, facilities, departments, and research-based locations.

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR when the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right-hand corner of the first quote page for your convenience.
Allied (non-Deere)	<p>Allowed. Allied equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Allied.</p> <p>Allied items are Order Zone products, Frontier, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
Credit Cards	Allowed.
Special Delivery Obligations	None.
Fees	An optional delivery charge of \$4 per loaded mile is allowed for the delivering dealer. If charged, the fee must appear on the quote or purchase order. Use Google Maps to calculate the mileage.

Financing	<p>Allowed. The John Deere Municipal Lease or a third-party type municipal lease (if applicable) is allowed.</p> <p>The low interest rate, low-cost John Deere Municipal Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term.</p>												
Leasing	Allowed.												
Multiple Unit Discount	<p>None.</p> <p>Purdue University does not qualify for the Multiple Unit Discount. They qualify for the BPA discount below.</p> <p>Blanket Purchase Agreement Discount: BPA discount of 3% will be added to the purchase and in addition to base contract discount by product category with the EXCEPTION of the following price book categories:</p> <table border="1" data-bbox="342 848 1354 982"> <thead> <tr> <th><u>Price Book Group</u></th> <th><u>Description</u></th> <th><u>BPA Discount</u></th> </tr> </thead> <tbody> <tr> <td>C42</td> <td>Traditional Utility Vehicles</td> <td>2%</td> </tr> <tr> <td>G20</td> <td>Golf & Turf-Specialty Application Vehicles</td> <td>2%</td> </tr> <tr> <td>G35</td> <td>Golf & Turf-Fleet Management</td> <td>1%</td> </tr> </tbody> </table> <p>BPA is provided in lieu of any qualification for quantity discounts offered through Sourcewell agreement.</p>	<u>Price Book Group</u>	<u>Description</u>	<u>BPA Discount</u>	C42	Traditional Utility Vehicles	2%	G20	Golf & Turf-Specialty Application Vehicles	2%	G35	Golf & Turf-Fleet Management	1%
<u>Price Book Group</u>	<u>Description</u>	<u>BPA Discount</u>											
C42	Traditional Utility Vehicles	2%											
G20	Golf & Turf-Specialty Application Vehicles	2%											
G35	Golf & Turf-Fleet Management	1%											
Non-contract (Deere)	<p>Allowed. Non-contract equipment may only be sold in connection with the sale of a contract item. Items must be clearly labeled on the purchase order or quote as Non-Contract.</p> <p>Non-contract items are John Deere manufactured Order Zone products, implements, attachments, accessories, parts or bundles that are not currently on contract but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>												
Rental	Not allowed on this contract.												
Substitutions	Not applicable. This is a current price contract.												
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.												
Demo	Not allowed on this contract.												
Miscellaneous	None.												

Delivery Obligations	None.
Payment Remittance Information	Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
Turf Equipment			
L21	Residential Zero-Turn-Radius Mowers & Equipment (excludes Z700s)	4%	Current Price
L21	Residential Zero-Turn-Radius Mowers & Equipment (Z700s only)	9%	Current Price
L25	Lawn Tractors (S100s – S240 only) & Equipment	4%	Current Price
L25	Lawn Tractors (X300s only) & Equipment	18%	Current Price
L30	Garden Tractors & Equipment	18%	Current Price
L35	Equipment for Lawn & Garden Tractors	18%	Current Price
C10	Commercial Walk-Behind Mowers & Equipment	23%	Current Price
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	Current Price
C15	Commercial Front Mowers & Equipment	23%	Current Price
C18	Commercial Wide Area Mowers & Equipment	23%	Current Price
C20	Compact Utility Tractors & Equipment	18%	Current Price
C21	Equipment for Commercial Mowing Products	23%	Current Price
C25	Equipment for Compact Utility Tractors	18%	Current Price
C40	Mid-Size Crossover Utility Vehicles & Equipment	14%	Current Price
C41	Full-Size Crossover Utility Vehicles & Equipment	14%	Current Price
C42	Traditional Utility Vehicles & Equipment	17%	Current Price
C47	HPX Utility Vehicles & Equipment	14%	Current Price
C48	Equipment for Utility Vehicles	14%	Current Price
Golf Equipment			
G10	Reel Mowers & Equipment	24%	Current Price
G15	Special Application Mowers & Equipment	24%	Current Price
G20	Special Application Vehicles & Equipment	24%	Current Price
G25	Aeration & Equipment	24%	Current Price
G30	Debris Maintenance & Equipment	24%	Current Price
G35	Golf Fleet Management	13%	Current Price
Frontier Equipment			
Frontier	Cotton	18%	Current Price
Frontier	Cutting & Mowing	18%	Current Price

Frontier	Hay & Forage	18%	Current Price
Frontier	Landscaping	18%	Current Price
Frontier	Livestock	18%	Current Price
Frontier	Material Handling	18%	Current Price
Frontier	Planting & Seeding	18%	Current Price
Frontier	Snow Equipment	18%	Current Price
Frontier	Sprayers	18%	Current Price
Frontier	Tillage	18%	Current Price

Contract Updates

August 24, 2021 – New contract awarded.