

ILLINOIS-Association of County Board Members and Commissioners Grounds Care Equipment

Contract Number:	18-04-00777
Contract Period:	April 21, 2018 to April 20, 2020
Eligibility:	<p>State Agencies are <u>not</u> eligible to use this contract. Eligible agencies are The Illinois Association of County Board Members and Commissioners and its constituents, which includes Rock Island County, other counties, cities, political-subdivisions, parks and recreation, <u>local</u> government funded non-profit agencies, public school systems and <u>Special Purpose Districts</u>.</p> <p>For clarifications regarding eligibility visit the <u>IABCM website</u> or review the <u>IL Government Brochure</u>. Questions can also be directed to John Deere Government Sales at 800-358-5010, option 2.</p>

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#). Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract number.

Contract Details

Quotes	Quotes are valid for 30 days from the creation date of the quote OR until the contract expires, <u>whichever occurs first</u> . All quotes created in JDQ2 have creation and expiration dates on the upper right hand corner of the first quote page for your convenience.
Allied - Non-John Deere Equipment	<p>Allowed as long as the Allied equipment is compatible with the contract equipment being purchased. <u>Items must be clearly labeled on the purchase order or quote as Allied.</u></p> <p>Allied equipment includes implements, attachments, accessories, bundles or parts requested by the customer to complete the equipment purchase.</p>
Credit Cards	Allowed with no limit.
Demo	Allowed as long as agency agrees and equipment still qualifies for full John Deere warranty.
Fees	A \$4 per loaded mile delivery charge is allowed. This fee should be shown separately on the quote or purchase order. Miles are to be calculated using <u>Google Maps</u> .

Financing	<p>Allowed.</p> <p>The low interest rate, low cost John Deere Municipal Lease, is type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term. The Municipal Lease or a third party type municipal lease (if applicable) is allowed.</p>										
Leasing	Not allowed.										
Multiple Unit Discount	<p>Multiple unit discounts are allowed. The contract discount plus the multiple unit discount equals the total discount. Discounts are based on the following schedule:</p> <table data-bbox="337 659 906 821"> <thead> <tr> <th>Quantity</th> <th>Additional Discount</th> </tr> </thead> <tbody> <tr> <td>3-4</td> <td>1%</td> </tr> <tr> <td>5-6</td> <td>2%</td> </tr> <tr> <td>7-8</td> <td>3%</td> </tr> <tr> <td>9 units or more</td> <td>4%</td> </tr> </tbody> </table> <p>Sales of 3 or more like self-propelled products sold on the same purchase order are eligible for the multi-unit discount. Self-propelled products, with the exception of our utility vehicles, must be listed in the same tabbed price book section. Compatible implements sold with such products also qualify for the multi-unit discount, but do not count as a unit.</p> <p>Frontier Equipment is excluded from the Multiple Unit Discount.</p>	Quantity	Additional Discount	3-4	1%	5-6	2%	7-8	3%	9 units or more	4%
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3-4	1%										
5-6	2%										
7-8	3%										
9 units or more	4%										
Non-contract - John Deere Equipment	<p>Allowed as long as the non-contract Deere equipment is in the current price pages with a price and is compatible with the contract equipment being purchased. The non-contract items will receive the same discount as the base unit. <u>Items must be clearly labeled on the purchase order or quote as Non-contract.</u></p> <p>Non-contract Deere equipment includes implements, attachments, accessories, bundles, Frontier and Order Zone items requested by the customer to complete the equipment purchase.</p>										
Rental	Allowed. Rates and models are detailed in the Price Structure below.										
Special Delivery Obligations	None.										
Substitutions	Allowed.										
Trade-ins	Allowed. Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer determine the trade-in value.										
Miscellaneous	None.										

**Payment
Remittance
Information**

Remit to Address:
Deere & Company
Ag & Turf CBD & Government Sales
21748 Network Place
Chicago, IL 60673-1217

Price Structure

Price Page Tabs	Product Descriptions	Discounts off MSRP	Price Page Dates
L25	Lawn Tractors (300s Only) & Equipment	18%	Current
L30	Garden Tractors & Equipment	18%	Current
L35	Equipment for Lawn & Garden Tractors	18%	Current
C10	Commercial Walk-Behind Mowers & Equipment	23%	Current
C13	Commercial Zero-Turn-Radius Mowers & Equipment	23%	Current
C15	Commercial Front Mowers & Equipment	23%	Current
C18	Commercial Wide-Area Mowers & Equipment	23%	Current
C20	Compact Utility Tractors & Equipment	18%	Current
C21	Equipment for Commercial Mowing Products	23%	Current
C25	Equipment for Compact Utility Tractors	18%	Current

C39	Recreational Utility Vehicles & Equipment	13%	Current
C40	Mid-Duty Crossover Utility Vehicles & Equipment	13%	Current
C41	Heavy-Duty Crossover Utility Vehicles & Equipment	13%	Current
C42	Traditional Utility Vehicles & Equipment	16%	Current
C47	HPX High Performance Utility Vehicles & Equipment	13%	Current
C48	Implements for Utility Vehicles	13%	Current
G10	Reel Mowers & Equipment	24%	Current
G15	Special Application Mowers & Equipment	24%	Current
G20	Special Application Vehicles & Equipment	24%	Current
G25	Aeration & Equipment	24%	Current
G30	Debris Maintenance & Equipment	24%	Current
G35	Fleet Maintenance (Golf)	14%	Current
A2	Tractors 5045E, 5055E, 5065E, 5075E	14%	Current
A2	Tractors 5085E, 5090EL, 5090E, 5100E	19%	Current

A2	Tractors 5000Ms, Rs, GVs, GNs, MHs, MLs	22%	Current
A2	6000 - 9000 Series Tractors	24%	Current
A3	Combines	22%	Current
A4	Cotton	22%	Current
A5	Hay & Forage	22%	Current
A6	Tillage	22%	Current
A7	Planters, Drills & Air Seeders	22%	Current
A8	Sprayers	22%	Current
A9	Implements & Equipment	24%	Current
A10	Ag Management Solutions (AMS)	4%	Current
Frontier	Cutting & Mowing	18%	Current
	Hay & Forage	18%	Current
	Landscaping	18%	Current
	Livestock	18%	Current
	Planting & Seeding	18%	Current
	Snow	18%	Current
	Sprayers	18%	Current
	Material Handling	18%	Current

Tillage	18%	Current
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Cotton	18%	Current
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Rental

Term	Product Descriptions	Price Per Hour (300 Hours Minimum)	Price Per Hour (Exceeding 300 Hours)
8 Months	All 5 and 6E Series, 6110M/R, 6120M/R, 6130M/R	\$20.99	\$20.99
	6145M/R, 6155M/R, 6175M/R, 6195M/R, 6215R	\$23.99	\$23.99
	All 7 Series Tractors	\$32.99	\$32.99
	Loaders	\$2.00	\$2.00
Term	Product Descriptions	Price Per Hour (400 Hours Minimum)	Price Per Hour (Exceeding 400 Hours)
12 Months	All 5 and 6E Series, 6110M/R, 6120M/R, 6130M/R	\$20.99	\$20.99
	6145M/R, 6155M/R, 6175M/R, 6195M/R, 6215R	\$23.99	\$23.99
	All 7 Series Tractors	\$32.99	\$32.99
	Loaders	\$2.00	\$2.00

Contract Updates

April 22, 2019 – Changed contract end date from 20Apr2019 to 20Apr2020. Renewal effective 21Apr2019. No other changes made.

February 6, 2019 – Added 5090EL tractor to 19% discount category with the 5085E, 5090E and 5100E.