

Illinois - Rock Island County Contract

(as adopted by Illinois Association of County Board Members)

Contract Number:	18-04-00778
Contract Period:	April 21, 2018 – April 20, 2021
Eligibility:	Illinois Counties, Cities, Townships, Parks and Recreation

Quotes and Purchase Orders:

To obtain a quote, contact your local [John Deere Dealer](#).

<https://dealerlocator.deere.com/servlet/country=US>

The local dealer assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details. Dealer then contacts the John Deere Construction Retail Sales Account Manager for a formal contract quote:

Adam Holdt – Account Manager for John Deere Government Sales

John Deere Construction Retail Sales

HoldtAdamJ@JohnDeere.com

309-314-7344 cell

309-765-7787 office

All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract name and number

Contract Details

Quotes	Quotes are provided by John Deere Government Sales and are valid for 30 days.
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<p>Allied (non-Deere)</p>	<p>Allowed, equipment may be sold in connection with the sale of a contract item.</p> <p>Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>
<p>Credit Cards</p>	<p>Not Allowed.</p>
<p>Special Delivery Obligations</p>	<p>FOB Destination, Freight Prepaid and Allowed. Factory freight to dealer is already included in the discount.</p> <p>Dealer to customer delivery is not an allowable charge.</p>
<p>Fees</p>	<p>Dealer provided items as well as set-up/install fees for attachments may be charged.</p> <p>Dealer provides pre-delivery inspection, local delivery and walk around(at the time of delivery) free of charge.</p>
<p>Financing</p>	<p>A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made between the dealer and John Deere Financial.</p> <p>Notice of lease/provider must appear on the quote and customer purchase order. No operating leases are allowed.</p>
<p>Multiple Unit Discount</p>	<p>The following additional discount applies for a multiple-unit order is placed at the same time and on the same purchase order.</p> <p style="padding-left: 40px;">5-7 Units 1%</p> <p style="padding-left: 40px;">8-14 Units 2%</p> <p style="padding-left: 40px;">15-30 Units 3%</p>
<p>Non-contract (Deere)</p>	<p>Allowed, non-equipment may be sold in connection with the sale of a contract item.</p> <p>Non-contract items are John Deere products, implements, attachments, accessories, parts or bundles that are not on contract but are requested by the customer to complete the purchase of related John Deere equipment awarded on contract.</p>

Rental	Not allowed on this contract.
Substitution	Not allowed on this contract.
Trade-in	Allowed, trade-in items must be clearly labeled on the quote and purchase order as "Trade-in". Dealer determines the trade-in value for customer consideration.
Demo	Product demonstrations are not required under this contract, but should be arranged by dealer, where applicable, as they are very beneficial for customer awareness of product.
Miscellaneous	None
Remittance Information	<p style="text-align: center;">John Deere Construction Retail Sales</p> <p style="text-align: center;">Division of John Deere Shared Services, Inc.</p> <p style="text-align: center;">P.O. Box 8806 Moline, IL 61266-8806</p>

Equipment on Contract

John Deere Model	Product Descriptions(click model number links at the left for more info)	Discounts off MSRP	Price Page Dates
Skid Steer Loaders			
312GR	312GR Skid Steer / 48 HP / 1,550 lbs. Capacity / 3,700 lbs. Breakout Force	John Deere Dealer	03Jan2020
314G	314G Skid Steer / 48 HP / 1,760 lbs. Capacity / 3,500 lbs. Breakout Force	John Deere Dealer	03Jan2020

316GR	316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force	John Deere Dealer	03Jan2020
318G	318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force	John Deere Dealer	03Jan2020
320G	320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force	John Deere Dealer	03Jan2020
324G	324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force	John Deere Dealer	03Jan2020
330G	330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force	John Deere Dealer	03Jan2020
332G	332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force	John Deere Dealer	03Jan2020
Compact Track Loaders			
317G	317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout	John Deere Dealer	03Jan2020
325G	325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout	John Deere Dealer	10Mar2020
331G	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	10Mar2020
333G	333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout	John Deere Dealer	10Mar2020
Compact Excavators			
17G	17G Excavator / 14.5 HP / 7' 2" Dig / 3,790 lbs. Weight	John Deere Dealer	03Jan2020

26G	26G Excavator / 20.0 HP / 8' 6" Dig / 6,110 lbs. Weight	John Deere Dealer	03Jan2020
30G	30G Excavator / 23 HP / 9'2" Dig / 7,220 lbs. Weight	John Deere Dealer	03Jan2020
35G	35G Excavator / 23.3 HP / 10' 0" Dig / 7,760 lbs. Weight	John Deere Dealer	03Jan2020
50G	50G Excavator / 35.9 HP / 11' 7" Dig / 10,847 lbs. Weight	John Deere Dealer	03Jan2020
60G	60G Excavator / 53 HP / 12' 4" Dig / 13,547 lbs. Weight	John Deere Dealer	03Jan2020
Wheel Loaders (4WD Compact)			
204L	204L 4WD / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity	John Deere Dealer	03Feb2020
244L	244L 4WD/ 71 HP / 12,258 lbs. Weight / 1.0-2.1 CY Capacity	John Deere Dealer	03Feb2020
304L	304L 4WD / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity	John Deere Dealer	03Feb2020
324L	324L / 74.0 HP / 14,110 lbs. Weight / 1.4 CY Capacity	John Deere Dealer	03Feb2020
344L	344L 4WD / 103 HP /19,553 lbs. Weight / 2 CY Capacity	John Deere Dealer	03Feb2020
Attachments			
Worksite Pro Attachments	John Deere Worksite Pro Attachments are on contract as standalone items for individual sale	John Deere Dealer	10Mar2020

Contract updates

April 21, 2018 – New Contract

July 18, 2018 – Changed some verbiage and revised Product Descriptions

October 18, 2018 – Changed some of the verbiage for Contract Details

April 18, 2019 – 1st Renewal to 20 April 2020. Price increase on 26G, 30G, 35G, 50G, 320G and 324G.
Added: 244L and 324L. Deleted 244K II and 324K.

April 23, 2020 – 2nd Renewal to 20 April 2021. Price increase on all models.

August 19, 2020 – Removed Mark Deakyne and added Adam Holt as Acct Manager