

[Iowa Dept of Administrative Services \(DAS\) Contract](#)

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| Contract Number: | 17265 |
| Contract Period: | Feb 2, 2017 – Jan 24, 2021 |
| Eligibility: | State agencies, boards, commissions, and political subdivisions. |

John Deere dealer have been assigned contracts by Iowa and can quote/sell directly to customers.

| Dealership | City | State | Contract # |
|------------------------|-------------|--------------|-------------------|
| Bodensteiner Implement | Elkader | IA | 17523 |
| Horizon Equipment | Manning | IA | 17521 |
| KC Nielsen Ltd | Humboldt | IA | 17513 |
| Murphy Tractor | Omaha | NE | 19344 |
| Murphy Tractor | Sioux City | IA | 17285 |
| Murphy Tractor | Waterloo | IA | 17284 |
| Martin Equipment | Dubuque | IA | 17287 |
| Martin Equipment | Rock Island | IL | 17307 |
| Sinclair Tractor | Sigourney | IA | 17448 |

To obtain a quote, contact your local **John Deere Dealer**.

<https://dealerlocator.deere.com/servlet/country=US>

The local dealer (other than the dealers listed above with their own assigned contracts) assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details. Dealer then contacts the John Deere Construction Retail Government Sales Account Managers for a formal contract quote:

EAST HALF-Adam Holdt

HoldtAdam@JohnDeere.com

309-765-7787 office

309-314-7344 cell

WEST HALF-Kent Hoffman

HoffmanKentJ@JohnDeere.com

309-765-0282 office

309-230-4650 cell

Purchase order should be issued as specified on the contract quote and should reference the contract number.

Contract Details

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| Quotes | All quotes created in the John Deere Government Sales are valid for 30 days. |
| Allied (non-Deere) | <p>Not allowed unless specifically added to contract.</p> <p>Allied items are products, implements, attachments, accessories, parts or bundles not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> |
| Credit Cards | Allowed with 3% processing fee. |
| Special Delivery Obligations | <p>FOB Destination, Freight Prepaid and Allowed. Factory freight to dealer is already included in discount.</p> <p>Dealer quotes delivery from dealership to the end user's location at \$4/loaded mile.</p> |
| Fees | <p>Dealer provided items as well as setup/installs fee and Diagnostic/Repair fees at a maximum charge of \$130/hour.</p> <p>Dealer provides pre-delivery inspection at a charge of: \$575 for Graders, Backhoes and Full-size Excavators and a charge of \$460 for all other machine categories.</p> <p>Dealer provides delivery from dealership to end user's location at \$4/loaded mile.</p> <p>Dealer provides walk around (at time of delivery) free of charge.</p> |
| Financing | <p>A John Deere Municipal Lease grants full ownership at the end of the lease term. Arrangements are made between the dealer and John Deere Financial.</p> <p>Notice of lease/provider must appear on the quote and customer purchase order. No operating leases are allowed.</p> |

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| Non-contract (Deere) | <p>Not allowed unless specifically added to contract.</p> <p>Non-contract items are John Deere products, implements, attachments, accessories, parts or bundles that are not on contract but are requested by the customer to complete the purchase of related John Deere equipment awarded on contract.</p> |
| Rental | Not Allowed. |
| Substitution | Not Allowed. |
| Trade-in | Not Allowed. |
| Demo | Product demonstrations are not required under this contract, but should be arranged by dealer, where applicable, as they are very beneficial for customer awareness of product. |
| Remittance Information | Remit payment as instructed on the invoice. |

Equipment on Contract

| John Deere Model | Product Descriptions(click model number links at the left for more info) | Discounts off MSRP | Price Page Dates |
|--------------------------------|--|--------------------|------------------|
| Articulated Dump Trucks | | | |
| 260E | 260E ADT / 321 HP / 53,334 lbs. Payload / 19.6 cu yd. Heaped Capacity | John Deere Dealer | 03Jan2020 |
| 310E | 310E ADT / 354 HP / 62,005 lbs. Payload / 22.9 cu yd. Heaped Capacity | John Deere Dealer | 03Jan2020 |
| 370E | 370E ADT / 422 HP / 74,139 lbs. Payload / 26.8 cu yd. Heaped Capacity | John Deere Dealer | 03Jan2020 |

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| 410E | 410E ADT / 443 HP / 82,157 lbs. Payload / 29.7 cu yd. Heaped Capacity | John Deere Dealer | 03Jan2020 |
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| 460E | 460E ADT / 481 HP / 92,195 lbs. Payload / 33.4 cu yd. Heaped Capacity | John Deere Dealer | 03Jan2020 |
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Backhoes

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| 310L EP | 310L EP Backhoe / 71 HP / 15,880 lbs. Weight / 14'0" Dig | John Deere Dealer | 03Jan2020 |
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| 310L | 310L Backhoe / 93 HP / 16,119 lbs. Weight / 14'0" Dig | John Deere Dealer | 03Jan2020 |
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| 310SL | 310SL Backhoe / 100 HP / 17,692 lbs. Weight / 14'3" Dig | John Deere Dealer | 03Jan2020 |
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| 310SL HL | 310SL HL Backhoe / 110 HP / 18,811 lbs. Weight / 14'10" Dig | John Deere Dealer | 03Jan2020 |
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| 410L | 410L Backhoe / 113 HP / 19,463 lbs. Weight / 15'10" Dig | John Deere Dealer | 03Jan2020 |
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| 710L | 710L Backhoe / 148 HP / 27,033 lbs. Weight / 17'3" Dig | John Deere Dealer | 03Jan2020 |
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Crawler Dozers

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| 450K | 450K Dozer / 80 HP / 17,510 - 18,752 lbs. Weight / 86" Track on Ground | John Deere Dealer | 03Jan2020 |
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| 550K | 550K Dozer / 92 HP / 19,640 - 20,622 lbs. Weight / 92" Track on Ground | John Deere Dealer | 03Jan2020 |
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| 650K | 650K Dozer / 104 HP / 19,949 - 20,974 lbs. Weight / 92" Track on Ground | John Deere Dealer | 03Jan2020 |
| 700K | 700K Dozer / 130 HP / 30,275 - 31,290 lbs. Weight / 102" Track on Ground | John Deere Dealer | 03Jan2020 |
| 750K | 750K Dozer / 165 HP / 34,527 - 37,745 lbs. Weight / 102" Track on Ground | John Deere Dealer | 03Jan2020 |
| 850K | 850K Dozer / 205 HP / 43,818 - 48,005 lbs. Weight / 109" Track on Ground | John Deere Dealer | 22Aug2019 |
| 850L | 850L Dozer / 225 HP / 47,578 - 51,365 lbs. Weight / 130" Track on Ground | John Deere Dealer | 03Jan2020 |
| 1050K | 1050K Dozer / 350 HP / 94,300 - 95,000 lbs. Weight / 134.6" Track on Ground | John Deere Dealer | 07Nov18 |
| Crawler Loaders | | | |
| 655K | 655K Crawler / 145 HP / 40,614 lbs. Weight / 2.4 cu yds. Heaped Capacity | John Deere Dealer | 03Jan2020 |
| 755K | 755K Crawler / 190 HP / 45,178 lbs. Weight / 3.2 cu yds. Heaped Capacity | John Deere Dealer | 03Jan2020 |
| Excavators | | | |
| 75G | 75G Excavator / 56.9 HP / 18,221 lbs. Weight / 13'6" Dig | John Deere Dealer | 03Jan2020 |
| 85G | 85G Excavator / 56.9 HP / 18,821 lbs. Weight / 13'1" Dig | John Deere Dealer | 03Jan2020 |
| 130G FT4 | 130G Excavator / 98 HP / 31,604 lbs. Weight / 19'9" Dig | John Deere Dealer | 03Jan2020 |

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| 135G FT4 | 135G Excavator / 101 HP / 31,500 lbs. Weight / 20'0" Dig | John Deere Dealer | 03Jan2020 |
| 160G LC FT4 | 160G LC Excavator / 121 HP / 39,526 lbs. Weight / 21'4" Dig | John Deere Dealer | 03Jan2020 |
| 180G LC FT4 | 180G LC Excavator / 121 HP / 45,170 lbs. Weight / 23'2" Dig | John Deere Dealer | 03Jan2020 |
| 190GW FT4 | 190GW Excavator / 173 HP / 43,431 lbs. Weight / 19'2" Dig | John Deere Dealer | 03Jan2020 |
| 210G LC FT4 | 210G LC Excavator / 159 HP / 51,940 lbs. Weight / 21'11" Dig | John Deere Dealer | 03Jan2020 |
| 245G LC FT4 | 245G LC Excavator / 159 HP / 57,800 lbs. Weight / 21'9" Dig | John Deere Dealer | 03Jan2020 |
| 250G LC FT4 | 250G LC Excavator / 188 HP / 57,800 lbs. Weight / 25'0" Dig | John Deere Dealer | 03Jan2020 |
| 300G LC | 300G LC Excavator / 223 HP / 68,674 lbs. Weight / 25' 10" Dig | John Deere Dealer | 03Jan2020 |
| 350G LC FT4 | 350G LC Excavator / 271 HP / 78,550 lbs. Weight / 26'10" Dig | John Deere Dealer | 03Jan2020 |
| 380G LC FT4 | 380G LC Excavator / 271 HP / 83,992 lbs. Weight / 26'10" Dig | John Deere Dealer | 03Jan2020 |
| 470G LC FT4 | 470G LC Excavator / 367 HP / 112,916 lbs. Weight / 27'2" Dig | John Deere Dealer | 03Jan2020 |
| Motor Graders | | | |
| 620G/GP | 620G/GP Grader / 215 HP/ 40,350 lbs. Weight / 31,066 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |

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| 622G/GP | 622G/GP Grader / 225 HP/ 42,060 lbs. Weight / 45,000 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |
| 670G/GP | 670G/GP Grader / 235 HP/ 42,340 lbs. Weight / 34,173 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |
| 672G/GP | 672G/GP Grader / 255 HP / 44,040 lbs. Weight / 49,500 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |
| 770G/GP | 770G/GP Grader / 255 HP / 42,760 lbs. Weight / 34,173 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |
| 772G/GP | 772G/GP Grader / 275 HP / 44,570 lbs.- Weight / 49,500 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |
| 870G/GP | 870G/GP Grader / 280 HP / 44,760 lbs. Weight / 34,173 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |
| 872G/GP | 872G/GP Grader / 300 HP / 46,710 lbs. Weight / 49,500 lbs. Blade Pull | John Deere Dealer | 03Jan2020 |
| Wheel Loaders | | | |
| 444K | 444K 4WD Loader / 124 HP / 25,022 lbs. Weight / 2.0-4 CY Capacity | John Deere Dealer | 12Sep2019 |
| 444L | 444L 4WD Loader / 124 HP / 25,814 lbs. Weight / 2.5-4.5 CY Capacity | John Deere Dealer | 03Jan2020 |
| 524L | 524L 4WD Loader / 152 HP / 28,931 lbs. Weight / 2.5-4.0 CY Capacity | John Deere Dealer | 03Jan2020 |
| 544L | 544L 4WD Loader / 166 HP / 30,520 lbs. Weight / 2.5-4.5 CY Capacity | John Deere Dealer | 03Jan2020 |
| 624K II | 624K II 4WD Loader/ 186 HP / 34,717 lbs. Weight / 3.5-5.25 CY Capacity | John Deere Dealer | 12Sep2019 |

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| 624L | 624L 4WD Loader/ 192 HP / 34,715 lbs. Weight / 3.0-5.25 CY Capacity | John Deere Dealer | 03Jan2020 |
| 644K | 644K 4WD Loader / 232 HP / 41,188 lbs. Weight / 4.0-4.25 CY Capacity | John Deere Dealer | 12Sep2019 |
| 644L | 644L 4WD Loader / 249 HP / 41,246 lbs. Weight / 4.0-4.75 CY Capacity | John Deere Dealer | 03Jan2020 |
| 644K Hybrid | 644K Hyb. 4WD Loader / 229 HP / 40,436 lbs. Weight / 4.0-4.25 CY Capacity | John Deere Dealer | 12Sep2019 |
| 644L Hybrid | 644L Hyb. 4WD Loader / 231 HP / 18,856 lbs. Weight / 4.0-4.75 CY Capacity | John Deere Dealer | 03Jan2020 |
| 724K | 724K 4WD Loader / 264 HP / 48,988 lbs. Weight / 4.0-4.75 CY Capacity | John Deere Dealer | 12Sep2019 |
| 724L | 724L 4WD Loader / 268 HP / 43,707 lbs. Weight / 4.0-5.0 CY Capacity | John Deere Dealer | 03Jan2020 |
| 744K II | 744K II 4WD Loader / 303 HP / 55,905 lbs. Weight / 5.25-5.75 CY Capacity | John Deere Dealer | 03Apr2019 |
| 744L | 744L 4WD Loader / 316 HP / 57,086 lbs. Weight / 5.25-5.85 CY Capacity | John Deere Dealer | 03Jan2020 |
| 824K II | 824K II 4WD Loader / 333 HP / 59,260 lbs. Weight / 6.0-6.75 CY Capacity | John Deere Dealer | 03Apr2019 |
| 824L | 824L 4WD Loader / 343 HP / 61,685 lbs. Weight / 6.0-6.75 CY Capacity | John Deere Dealer | 03Jan2020 |
| 844K III | 844K III 4WD Loader / 380 HP / 74,534 lbs. Weight / 7.25 CY Capacity | John Deere Dealer | 03Apr2019 |



[844L](#)

844L 4WD Loader / 417 HP / 76,670 lbs. Weight / 6.5-8.0 CY Capacity

John Deere
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Tractor Loaders

[210L EP](#)

210L EP Tractor Loader / 69 HP / 10,569 lbs. Weight / 8,245 lbs. Breakout

John Deere
Dealer

03Jan2020

[210L](#)

210L Tractor Loader / 93 HP / 11,326 lbs. Weight / 8,245 lbs. Breakout

John Deere
Dealer

03Jan2020

Skid Steer Loaders

[312GR](#)

312GR Skid Steer / 48 HP / 1,550 lbs. Capacity / 3,700 lbs. Breakout Force

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Dealer

03Jan2020

[314G](#)

314G Skid Steer / 48 HP / 1,760 lbs. Capacity / 3,500 lbs. Breakout Force

John Deere
Dealer

03Jan2020

[316GR](#)

316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force

John Deere
Dealer

03Jan2020

[318G](#)

318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force

John Deere
Dealer

03Jan2020

[320G](#)

320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force

John Deere
Dealer

03Jan2020

[324G](#)

324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force

John Deere
Dealer

03Jan2020

[330G](#)

330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force

John Deere
Dealer

03Jan2020

[332G](#)

332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force

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Dealer

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**Compact Track Loaders**

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| 317G | 317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout | John Deere Dealer | 03Jan2020 |
| 325G | 325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout | John Deere Dealer | 03Jan2020 |
| 331G | 331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout | John Deere Dealer | 03Jan2020 |
| 333G | 333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout | John Deere Dealer | 03Jan2020 |

Compact Excavators

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| 17G | 17G Excavator / 14.5 HP / 7' 2" Dig / 3,790 lbs. Weight | John Deere Dealer | 03Jan2020 |
| 26G | 26G Excavator / 20.0 HP / 8' 6" Dig / 6,110 lbs. Weight | John Deere Dealer | 03Jan2020 |
| 30G | 30G Excavator / 23 HP / 9'2" Dig / 7,220 lbs. Weight | John Deere Dealer | 03Jan2020 |
| 35G | 35G Excavator / 23.3 HP / 10' 0" Dig / 7,760 lbs. Weight | John Deere Dealer | 03Jan2020 |
| 50G | 50G Excavator / 35.9 HP / 11' 7" Dig / 10,847 lbs. Weight | John Deere Dealer | 03Jan2020 |
| 60G | 60G Excavator / 53 HP / 12' 4" Dig / 13,547 lbs. Weight | John Deere Dealer | 03Jan2020 |

Wheel Loaders (4WD Compact)

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| 204L | 204L 4WD / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity | John Deere Dealer | 03Jan2020 |
| 244L | 244L 4WD / 71 HP / 12,258 lbs. Weight / 1.0-1.4 CY Capacity | John Deere Dealer | 03Jan2020 |
| 304L | 304L 4WD / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity | John Deere Dealer | 03Jan2020 |
| 324L | 324L 4WD / 71 HP / 14,110 lbs. Weight / 1.4-2.0 CY Capacity | John Deere Dealer | 03Jan2020 |
| 344L | 344L 4WD / 103 HP / 19,553 lbs. Weight / 2 CY Capacity | John Deere Dealer | 03Jan2020 |
| Attachments | | | |
| Worksite Pro Attachments | John Deere Worksite Pro Attachments are on contract as standalone items for individual sale | John Deere Dealer | 03Jan2020 |

Contract updates:

Aug 2017 – Added 30G, 620G and 622G

Dec 2017 - 1st Renewal(25Jan18-24Jan19). Added 204L, 304L. Increased Compact Track Loaders discounts.

Apr 2018 – Added 320G, 324G, 325G and 344L. Deleted 204K and 304K

July 19, 2018 – Changed some verbiage and revised Product Descriptions

October 18, 2018 – Changed some of the verbiage for Contract Details

January 15, 2019 – 2nd Renewal(25Jan19-24Jan20). Added 524L, 544L, 624L, 244L, 324L. Deleted 344K, 605K, 323E, 320E, 324E. Price increase on 710L, 655K, 755K, 130G, 160G LC, 180G LC, 210G LC, 245G LC, 300G LC, 350G LC, 380G LC, 470G LC, 210L EP, 210L. Price decrease on all ADT's. Changed Service Rate to \$125/hr

April 17, 2019 – Changed Iowa website link.

December 10, 2019 – Added John Deere dealers with assigned contract #'s

February 13, 2020 – 3rd Renewal(25Jan2020 – 24Jan2021). Price increase on ALL models except 850K, 444K, 524K II, 544K II, 624K II, 644K, 644KH, 724K, 744K II, 824K II, 844K III. Added 850L, 444L, 644L, 644LH, 724L, 744L, 824L, 844L. Deleted 244K II and 324K. Changed Service Rate to \$130.

March 4, 2020 - Changed Point of Contacts for Gov Sales Managers